



# Business News

## Special Silage Round Baler From Ford

NEW HOLLAND (Lancaster Co.) — The New Holland Model 640 Silage Special Roll-Belt™ round baler from Ford New Holland makes dense, uniform bales four feet wide and up to five feet high in dry or high-moisture crop.



The New Holland 640 Silage Special round baler from Ford New Holland handles both dry and high-moisture crop for silage. A heavy-duty "stuffer" feeder provides smooth crop flow to the variable bale chamber. A hardened, roll-belt scraper prevents buildup in wet or gummy silage crops.

width handles both large-volume dry crop and flat, rank silage. The wider pickup also helps operators fill bale ends with tightly packed crop to form 'square-shouldered' bales that are easier to wrap and stack."

A heavy duty "stuffer" feeder provides smooth crop flow from the pickup to the variable bale chamber. The feeder tines are equipped with steel-welded teeth for smooth feeding action in heavy crops. A variable hydraulic density system allows operator choice of bale size and density that best fits the operation.

"The 640 Silage Special is superior in two important characteristics," said product manager Jim Payton. "First, it's designed for positive crop flow from pickup to discharge in tough conditions. Then, equally important, it gives the operator superior control of the operation, especially in bale size and density — features that are more critical for silage bales than for dry crop.

"The baler has extra ruggedness for silage baling," said Payton. "It starts at the pickup where the extra

## Farm Credit Hires Executive Director

LANCASTER (Lancaster Co.) — Jonas B. Kauffman III has been hired as executive director of Pennsylvania Farm Credit Financial Management Services (FMS).

The announcement was made by Philip Kimmel, on behalf of the Keystone, Northeastern, and York Farm Credit associations.

As executive director, Kauffman will be responsible for the daily operation of the FMS programs throughout the state.

Kauffman worked for Farm Credit of Western New York. Prior to joining Farm Credit, he worked for the extension service of Cornell University. As an extension associate with the New York State Dairy Profitability & Productivity Project ("PRO-DAIRY"), Kauffman provided leadership in developing and delivering a financial management curriculum to farm managers across New York state.

Kauffman also has direct experience in managing a farm business. He is a native of Lewistown and received his undergraduate



Jonas B. Kauffman III

degree from Penn State and a master's degree from Cornell.

## Gleaner Introduces Combine Engine Options

ATLANTA, Ga. — With the introduction of its new Model 500 flexible (cutterbar) headers, Gleaner continues to deliver the performance, easy maintenance, and capacity that combine owners and operators have come to expect from the 71-year veteran in the industry.

Available in seven widths from 15 to 30 feet, the Model 500 headers are designed to match any farm size and cropping program. The expanded size range even includes two new sizes, according to Jerry Weaver, general marketing manager for Gleaner combines at

AGCO Corporation.

"With the Model 500, we've introduced a new 30-foot flexible header and we've replaced the previous 24-foot size with a new 25-foot model," he said.

"The extra foot of width allows a producer to harvest a full 10 rows of soybeans at 30-inch spacing without the worry of squeezing out that tenth row," said Jerry Schmitt, manager of AGCO Sales Engineering. "The benefits to the operator include improved handling, lower pre-harvest loss and less fatigue."

## Gleaner Introduces Combine Headers

ATLANTA, Ga. — Already the combine industry leader in power and engine choices, Gleaner stretches its lead even further in 1994 with the introduction of a liquid-cooled engine on the Gleaner R72 model.

Boasting 300 engine horsepower, the 611-cubic-inch (10.1 liter) Cummins "L10" Advantage power plant features high torque and performance at a low 2,100 rpm rated engine speed.

Turbocharged and after cooled, the new engine also uses Cum-

## Eby Names

## Factory

## Representative

BLUE BALL (Lancaster Co.) — M.H. Eby, Inc. has appointed Brad Plank to the position of factory sales representative at its main plant in Blue Ball.

Plank will be responsible for field sales of all Eby-manufactured products and Timple grain hopper trailers in Pennsylvania and the Mid-Atlantic market.

Plank's background includes 13 years of experience in the truck trailer industry, with the last nine years in retail sales of bulk commodity and livestock equipment. He received a bachelor's degree from Bryan College, Dayton, Tenn.



Brad Plank

## Elliott Named To NALF Position

ENGLEWOOD, Colo. — Doyce Elliott has been named communications specialist for the North American Limousin Foundation (NALF).

As communications specialist, Elliott will be responsible for much of the organization's member and industry news communication.

Elliott brings a wealth of experience to her position. She is an ag journalism graduate of Texas A&M University and worked as editor of Shorthorn Country Magazine.

Elliott was a member and national director of the North American Limousin Junior Association. While in school, she also served as NALF's first Limousin ambassador.

"We're excited to have Doyce as part of the team," said Wes Ishmael, NALF director of advertising and communications. "Between Doyce's past Limousin involvement and her professional credentials, we have a chance to enhance our communications efforts and provide more service to our membership."

He points out that the breed's



Doyce Elliott

rapid expansion has placed increasing emphasis on the breed's ability to communicate quickly and effectively with the industry.

Based on annual registrations, Limousin is the second largest beef breed in the nation.

## Spreader Is Upgraded

MORGANTOWN (Berks Co.) — Stoltzfus Spreaders introduces the model 56i spreader, designed to spread a wide variety of agricultural materials with equal efficiency.

The 56i is built with enough structural strength and durability to spread damp stockpiled lime, and has features which allow farmers to make accurate applications of fertilizer. An improved tandem wheel ground drive system ensures accurate fertilizer application at rates as low as 100 pounds/acre, and as high as three tons/acre for lime.

## Alfa Laval Agri To Hold Training Sessions

KANSAS CITY, Mo. — The Alfa Laval Agri Delta Livestock Systems division will be conducting 11 training sessions throughout the country during the next two months to train and give dealer orientation on manure and livestock waste management.

The two-day intensive training session for area dealers will cover the subjects of needs assessment, system design and application, and installation of Alfa Laval Agri's new waste management products.

"We see this as an important area for our customers as local and state agencies enforce the regulations for proper handling of dairy and livestock waste," said Mark Juett, senior marketing manager, who is responsible for the waste management program.



Stoltzfus Spreaders introduced a new upgraded version of its multipurpose agricultural spreader.

For more information, contact Gary Lake, Stoltzfus Spreaders, P.O. Box 527, Morgantown, PA 17053, (800) 843-8731.

## Attendees of Alfa Laval Agri's Two-Day Waste Management Session watch a demonstration of Alfa Laval Agri's new Delta™ Separator System.

There is limited space available at the training sessions. Any Alfa Laval Agri dealer interested may make reservations to attend or find out more information by calling (800) 365-1883.



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