

Can You Afford To Quit DHIA?

(Continued from Page A20)
 mum needed for optimum herd replacement.
 No. 4: Is your calving interval greater than 13 months? For every extra day you lose money at the rate of \$1.50 to \$2-per cow. This alone will pay for a major part of the cost of DHIA.
 No. 5: Do you have cows testing above 400,000 somatic cell count? Then you're losing money from reduced milk production and eventually from added mastitis

treatment costs and culling. First, though, you lose money because you forego that nice 20-cent bonus for every 100 pounds of milk sold when you qualify below limits your milk buyer sets to induce you to produce the most wholesome milk possible.
 We have herds in Delaware that qualify for that bonus month after month. One herd, in fact, has qualified for the third year in a row. What an achievement! And it's thanks to DHIA. Nowhere else

could the farmer get this essential information data. What a difference in herd income, much more than the cost of DHIA.
 No. 6: Any heifer calving for the first time beyond 24 months of age costs you money in extra feeding, with no milk money to pay for it. It takes the milk income from the entire first lactation to pay for 24 months of raising that heifer.
Other Benefits
 You can derive extra income from DHIA in other areas as well.

You name the identification of your service sire and/or the sire of your cow or goat and you get free all available genetic merit data from the national computer archives.
 You name the national computer identification number of your cow or goat (it doesn't have to be a breed registration number) and you get free all of her genetic merit information.
 This makes your animals capable of higher production and more valuable.
 If you try to save money by not testing on DHIA every month, 12 months a year, you get into irregular data that's less reliable, and the computing center will not give you herd summary data as soon as you fall below 10 tests per year.
 Don't be penny-wise and dollar-foolish.
 DHIA offers money-saving options without relinquishing regular, reliable and official records.
 One such option is APCS. You test your milk every month, in the

morning and at night, but sample milk for fat and protein and somatic cell only in the morning or evening in alternating months. APCS is labor-saving, and many farmers are convinced that their fat tests fluctuate less and are even more reliable. The system is certainly less time-consuming for the tester, who must fill the sample bottles only one time instead of twice daily.
 Another great labor- and cost-saving option is AM/PM, which alternates in milk and test sampling between morning and evening and between alternating months. Farmers with larger herds especially like this option because records are still considered official. One drawback is that the total 24-hour milk is estimated by the computing center, based on only one milking.
 Whatever your situation, it's clear that DHIA not only can make you money, it can save you money too.

2 DAY AUCTION

We Will Be Selling From The Former Bierly's Service Station, R.R. #4 Jersey Shore, Pa. Located Approx. 7 Miles Northwest Of Jersey Shore Along Rt. 44 In The Pine Creek Valley. Watch For Auction Signs Off The Pine Creek Exit Of Rt. 220.

FRIDAY, APRIL 29, 1994 AT 10 A.M.

SAT., APRIL 30, 1994 AT 9 A.M.

8 CUB CADETS & PARTS INVENTORY

Cub Cadet #1650 16 h.p. hydrostatic 42" snow blade, 48" cut, nice shape; Cub Cadet #147 14 h.p. hydro 48" cut; Cub Cadet #122 12 h.p. 3 spd.; Cub Cadet #1200 12 h.p. hydro. hi/lo; Cub Cadet #70 38" cut; Cub Cadet #149 hydro. trans.; (2) Cub Cadet's 3 & 5 Spd. 42" Cuts; Inventory includes: fuel pumps, gaskets, filters, gas tanks & gauges, 42" & 48" snow blades; bulbs, fr. tires, mower decks & blades, gas lids, deck wheels & handles, Kohler crank shafts, fr. & rear rims, drive shafts, pulleys, blades, piston rings & rods, engine parts, elec. motors, starters, engine blocks, flex couplings, seats, parts manuals & books, with more.

TRUCKS - IH SCOUT - LIGHT TRUCK INVENTORY

IH #200 dual wheel V-8 tow truck, 4 spd. w/Highway chain drive winch; 1968 IH travelall #1100 V-8, 4 spd.; 1978 Scout Terra 4x4 4 cyl., 4 spd., P.S., P.B., w/running boards, 7' Meyers hyd. lift & angle snowplow, current insp.; Inventory includes: tierod ends, hood hinges, trans. & seal kit, ex. gaskets, gas tank, scout paint, rad. hoses, gears, valve stems, filters, univ. shafts, body side panels, st. linkage parts, ex. pipe & mufflers, speedometers, trans. parts, side windows, cl. lights, window regulators, heater parts, hydro vac. shocks, door hinges & handles, water pump, disc & brake drums, em. br cables, gas tanks, chrome & molding, sleeve bearings, fuel pumps, headlight switches, coils, steering knuckles, arm rest, motor mounts, master repair kits, elec. switches & parts, choke cables, oil filters, brake linings, pedals, oil seals, & pans, U-joints, steering parts, king pins, choke repair kits, axle seals & bearings, ignition sets, bearings, piston ring sets, fan blades, pulleys, hyd., steering & brake hoses, valves, king pin kits, field assy. shafts, hubcaps, shocks, rear & front brake drums, cyl. head gasket sets, seat covers, gates thermo., belts, radiators, fenders, Scout II liftgate (complete), master & wheel cyl. kits, valve cover & head gaskets, king size mirrors, lg. selection wheel parts & studs, alternators, starters, tire rims, windshields, floor mats, door & window cranks & track, axles, grills, tailgates, emblems, reflector & lenses, cl. pr. plates, fenders, alternators & starters, wiring, carb., etc. plus more.

1986 Alstream Excello 32' sleeps 6, dinette, rear twin beds, side bath, microwave, propane appliances, central air, cat. heaters, orig. 1 owner, excellent showroom cond., no bismarck damage* (only serious prospects will be shown as per family request).

SHOP & GARAGE EQUIP. TOOLS

275 gal. fuel tank; metal fence posts; Brinley plow; belt drive sickle bar mower; 1 h.p. elec. motor; rec & drop lights; plumbing items; welding helmets; 6" table saw; B.S. & Tec. used engines; Exide 6-12 battery chgr.; 10' tandem axle ut. trlr. w/mesh floor, tilt bed, & winch, limb trimmer; log & tire chains; Myers 3 h.p. water pump, B.S. 2 h.p. 10-gal. garden sprayer; cultivator; creepers; Craftsman 6 dwr. top chest; bag truck; axle puller; valve spr. compr.; 55 gal. oil tank; jumper cables; 16' alum. ext. ladder; tailpipe cutter; Craftsman 4" witon 6" vises; Walker fl. jack; sun volt/amp. tester; manual floor tire changer; B&D 1/2" impact wrench; 4" bench grinder; triumph torque drivers; oil drain; air tank; sun motor tester, (older model); (4) air gr. guns; Sears 225 amp AC arc welder; screw & scissors jacks; Dig bars; B&D 8" bench grinder; (2) B&D 1/2" drills; C-clamps; Craftsman stud remover; 8' step ladder; Sears elec. paint gun; armature tester; timing lights; porter porta-power; bear headlight tester; hyd. bumper jack; 3/4" air drill; weller sold. gun; B&D heat stripper; Swingline H.D. stapler; Sears dial caliper; Ludell 9 pc. 3/4" deep well sockets; comealong; work benches; truck mirrors; welding & vise grips; 4" alum. level; Trico wiper cabinet; circuit tester; B&D pad sander; 1/2" hyd. impact wr.; air chisel; (2) tap & die sets; shop brooms; 18" rotary mower; Williams 200 lb. torque wr.; Craftsman 1 1/4" 3/4 hp. reclp. saw; bean ball joint checker; MT air chisel w/bits; Homelite #C-7 20" chain saw; lg. selection of nuts, bolts, hdwe., washers, etc.; bolt cutters; tailpipe expander; qnty. of oil, windshield wipers; megatron RV deep cycle 120 marine battery, (new); cases of motor oil, comb. & box end wr.; 3/4", 1/2", 3/8" sockets; 10, 12, & 20 ton fl. jacks; air board sander; Craftsman 2 pc. roll around tool chest; elec. valve sp. compr.; chain wr.; shop lites; 100's of hand tools include: pliers; hammers; visc. grips, gear pullers, many pipe wrenches, hand drill, hand & hacksaws, screwdrivers, etc.; Craftsman channel lock pliers & metric wr.; mac 3/4" socket set; B&D valve refacer; CP elec. h.d. grinder; tool threader; Myers snowplow lites; brake rivet machine; road flares; asst'd hyd. hoses; car ramps; 1 1/2 t. chain hoist; Sears kero & wall heaters; sump pump; boat oars; lawn & garden tools; Lincoln 180 amp. elec. welder; scythes; crafts. 7 1/4" 2hp. circ. saw; l. Rand #B compressor unit; CH 12T. shop press; Robeson 20,000 BTU kero. heater; l. Rand 1 ph. 200 lb. air compressor (about 5 h.p.); IH tire gauge; Filko cabinet w/condensers, points, rotors, modules, dist. caps, coils, elec. parts; muffler & tailpipe clamps; brake fluid; trans. sealer; dry gas; oils; champion plug cabinet w/plugs; misc. lumber; RV fl. jack; garden hose; acy./oxy. outfits w/tanks, gauges, torch kit, hose cart, etc.; 3/4" flex hd. ratchet; gray trans. #7J-750 jack; motor overhaul tools; 40/200 amp. fast chgr./starter; battery chargers; IH garden dump trlr. forge; plus much more.

OFFICE EQUIP. - SAFE

Protectall floor safe (24"x22"x3"); (2) crane boom lites; port. typewriter; Rem. adding machine; camper commode; TI calculator; paymaster checkwriter; card files; (3) 4 dwr. metal file cabinets; chrome stools; chairs; nat'l cash register; invoice holders; lynx 23 ch. CB base; duo fone ans. machine; phones; desk items; briefcase; 6 dwr. office desk; qnty. of metal shelving.
Auction Note: The late Charles Bierly was widely known as an IH dealer for close to 50 years. We are privileged to disperse his former workshop and equipment.
Sale Order: Friday at 10 A.M.- Strictly IH-Scout, Cub Cadet Parts Inventory Only. Sat.- 8 Cub Cadets, (3) Vehicles, Garage Tools & Equip. Tools, Office Equip. Etc., Cub Cadets Vehicles At 12 Noon. Office Equip. At 1 P.M., Everything Else Being Mixed.
Terms & Conditions: Cash, approved or travelers checks only. Out-of-state buyers must have a current bank letter of credit warranting funds. Everything sells to the highest bidder without reserve except for airstream excello R.V. as noted with asterisk come prepared to pay PA sales tax unless exempt (if needed). All inquiries should be directed to the auctioneer.

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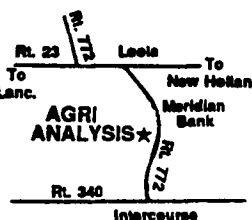
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