

How Does Your Herd Compare?

STATE COLLEGE (Centre Co.) — These data are calculated using information pulled from Pennsylvania DHIA's mainframe computer each week. It is a one-week summary representing approximately one-fourth of the herds on test, as they are tested monthly.

These data are valuable from a business management standpoint and can be used for comparing your operations to the averages from about one-fourth of the herds across the state.

DHIA Averages for all herds processed between 04/02/94 and 04/09/94

Number of Herds Processed	972
Number of Cows Processed	57,166
Number of Cows Per Herd	58.8
Milk Per Cow (Lbs)	18,608
%-Fat	3.69
Fat Per Cow (Lbs)	687
%-Protein	3.20
Protein Per Cow (Lbs)	596
Average Days in Milk Per Cow	318
*Value for CWT Milk(\$)	13.06
*Value for CWT Grain(\$)	8.12
*Value for CWT Hay(\$)	4.26
*Value for CWT Silage(\$)	1.50
*Value for Pasture Per Day(\$)	.29
*Value for Milk Per Cow Per Year(\$)	2,432
*Feed Consumed Per Cow Per Year(Lbs)	
A: Grain	7,209
B: Hay	2,254
C: Silage	15,106
D: Day Pasture	58
*Feed Cost Per Cow Per Year(\$)	
A: Grain	586
B: Hay	96
C: Silage	227
D: Pasture	17

Average Farm Feed Costs For Handy Reference

To help farmers across the state to have handy reference of commodity input costs in their feeding operations for DHIA record sheets or to develop livestock feed cost data, here's this week's average costs of various ingredients as compiled from regional reports across the state of Pennsylvania. Remember these are averages so you will need to adjust your figures up or down according to your location and the quality of your crop.

Corn, No. 2y - 3.11 bu. 5.56 cwt.
Wheat, No. 2 - 3.36 bu. 5.61 cwt.
Barley, No. 3 - 2.46 bu. 5.26 cwt.
Oats, No. 2 - 1.69 bu. 5.27 cwt.
Soybeans, No. 1 - 6.45 bu. 10.77 cwt.
Ear Corn - old 89.69 ton 4.49 cwt.
Ear Corn - new 82.50 ton 4.13 cwt.
Alfalfa Hay - 113.50 ton 5.68 cwt.
Mixed Hay - 103.50 ton 5.18 cwt.
Timothy Hay - 103.75 ton 5.19 cwt.

*Total Feed Cost Per Cow Per Year(\$)	927
*Income Over Feed Costs Per Year(\$)	1,504
*Grain to Milk Ratio	1:2.5
*Feed Cost Per CWT Milk(\$)	4.98
Avg Level For 877 SCC Herds	360,547

*Member-generated figures

FOCUS

Dixie L. Burris, Membership Development,
Call 1-800-DHIA-TRUST for information.
Pennsylvania Dairy Herd Improvement Association
DHIA Service Center, Orchard Road, University Park, PA 16802

Spring Conference Report

DAVE SLUSSER
General Manager

During the last three months, I have met hundreds of DHIA members, and particularly all of the employees of Pa. DHIA. It is really inspirational to know that we have so many friends and supporters on the farm, and in the dairy industry. DHIA is changing nationally. Pennsylvania is of course involved with that change. I have a set policy for myself to attend at least one county committee or board meeting in every

county per year. So far, I have attended 10 county meetings, most of which involved the field technicians. I give a report on the Pa. DHIA association, and then we have a round table discussion. The county committee duties include evaluating and assisting the state association in providing DHIA services. By all working together, we can do a much better job serving our members. If your county has not yet met with me, please let me know your meeting dates, and I will attend.

Weekly I meet with Dean Amick, Dixie Burris, Jim Boyer and Jim Garrity. We discuss the comments and recommendations that come back from the county committee meetings. Many recommendations that come from the counties have already been instituted, one being the color report forms.

The field service on Thursday, April 14 completed the Spring Technician Training Conferences. There were 14 conferences altogether of which I was able to attend 8 of them. After meeting so many of our field technicians, and working with them, I am more confident than ever about our future. These employees work where the rubber meets the road. They come into your farm every month, and provide a service second to none. They are Pa. DHIA in your barn, and all the rest of us support them in their work.

Because of the work they do and the management information Pa. DHIA provides, hundreds of Pa. DHIA members will be able to survive these troubled economic times.

At each meeting, technicians shared their ideas on how to better serve our members. Another important accomplishment for our technicians has been the mastering of the laptop computer. Half of the conference time was spent working on their computer skills with our Pennsylvania DHIA DRPC staff. Over 2 hours of each technician conference was spent on computer functions and on farm reports.

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• 47½' & 60' Manual Fold Boom

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