


## Pa. DHIA Is A Full Service Organization

FOCUS



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 Call 1-800-1311-7137 for information.  
 Pennsylvania Dairy Herd Improvement Association  
 DHIA Service Center, Orchard Road, University Park, PA 16802

STATE COLLEGE (Centre Co.) — Pennsylvania Dairy Herd Improvement Association years ago was more of a selection on who would provide DHIA field, laboratory and data process services.

That has all changed, as Pa.DHIA matured into an organization striving to meet members' needs better than it has in the past.

Under the current policies of the national organization, DHIA members have the freedom to choose where their DHIA services come from.

Such freedom is viewed as beneficial because it introduces competition. Now members can pick and choose from among nine processing centers, dozens of labs and more than 40 state organizations for official records services.

When the decision was made to reorganize the DHIA system in Pennsylvania, the Pa.DHIA Board of Directors chose a future as a full-service provider because of the advantages of this approach to members.

Increased reliability of service, reduced liability for members, improved delivery of new services, uniform management of DHIA employees, etc. — each reason for making change to the Pa.DHIA is very important, though too numerous to name here.

All but five counties have endorsed the board's decision by merging their local association with Pa.DHIA. The local commit-

tees of three of those five counties have decided to have members vote upon a merger within the next couple of months.

Ten years of preparation have preceded reorganization of the DHIA system needed to make the full-service concept work successfully in Pennsylvania.

Have you explored the benefits of a full-service organization that will result from merger and compared those benefits to the alternatives?

The full-service DHIA is a real benefit to you as a member. Pa.DHIA continues to change and meet the management needs of the present and future dairymen.

### Average Farm Feed Costs For Handy Reference

To help farmers across the state to have handy reference of commodity input costs in their feeding operations for DHIA record sheets or to develop livestock feed cost data, here's this week's average costs of various ingredients as compiled from regional reports across the state of Pennsylvania. Remember these are averages so you will need to adjust your figures up or down according to your loca-

tion and the quality of your crop.

Corn, No. 2y - 3.11 bu. 5.56 cwt.

Wheat, No. 2 - 3.37 bu. 5.62 cwt.

Barley, No. 3 - 2.44 bu. 5.21 cwt.

Oats, No. 2 - 1.70 bu. 5.30 cwt.

Soybeans, No. 1 - 6.45 bu. 10.77 cwt.

Ear Corn - old 85.00 ton 4.25 cwt.

Ear Corn - new 89.56 ton 4.48 cwt.

Alfalfa Hay - 110.00 ton 5.5 cwt.

Mixed Hay - 105.50 ton 5.28 cwt.

Timothy Hay - 101.75 ton 5.09 cwt.

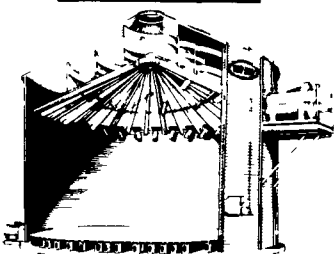
# CLASSIFIED ADS

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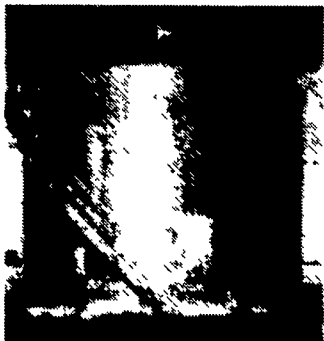
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\*Feed Consumed Per Cow Per Year(Lbs)

A: Grain	7,461
B: Hay	2,084
C: Silage	15,485
D: Day Pasture	51

\*Feed Cost Per Cow Per Year(\$)

A: Grain	575
B: Hay	89

C: Silage 238  
 D: Pasture 14

\*Total Feed Cost Per Cow Per Year(\$)

\*Income Over Feed Costs Per Year(\$)

\*Grain to Milk Ratio 1:2.4

\*Feed Cost Per CWT Milk(\$)

Avg Level For 811 SCC Herds 366,992

\*Member-generated figures

### How Does Your Herd Compare?

STATE COLLEGE (Centre Co.) — These data are calculated using information pulled from Pennsylvania DHIA's mainframe computer each week. It is a one-week summary representing approximately one-fourth of the herds on test, as they are tested monthly.

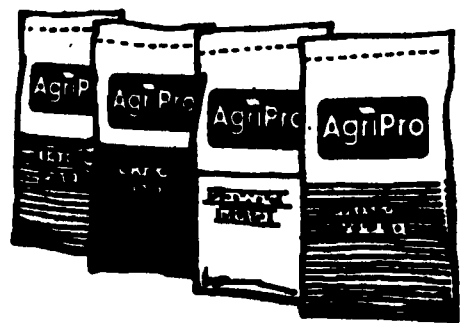
These data are valuable from a business management standpoint and can be used for comparing your operations to the averages from about one-fourth of the herds across the state.

DHIA Averages for all herds processed between 03/28/94 and 04/04/94

Number of Herds Processed	903
Number of Cows Processed	57,576
Number of Cows Per Herd	63.7
Milk Per Cow (Lbs)	18,386
%-Fat	3.68
Fat Per Cow (Lbs)	677
%-Protein	3.19
Protein Per Cow (Lbs)	587
Average Days in Milk Per Cow	318
*Value for CWT Milk(\$)	12.98
*Value for CWT Grain(\$)	7.71
*Value for CWT Hay(\$)	4.29
*Value for CWT Silage(\$)	1.54
*Value for Pasture Per Day(\$)	.29
*Value for Milk Per Cow Per Year(\$)	2,386

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