

Avoiding

Insurance Policy Surprises The snow and cold weather continue to drag on as I type this column, and with the recordbreaking weather comes some record-breaking insurance claims. People across the state are contacting their agents for financial assistance as they repair structure damage to properties. But no all the phone calls have resulted in good news. Some people have been unpleasantly surprised.

We each need to look critically at the coverage our current insurance policies provide and explore options so that we have the coverage we need without paying money for coverage that is not of value to us. During the last few months I explored our family's coverage. I found out that plumbing work to fix frozen pipes was not covered by my company. Damage to surrounding furnishings, flooring and walls was included but not the hardware itself.

Other people learned about ranges of coverage through misfortune as well. Some discovered that although residences may be covered for damage received from excessive snow load, other outbuildings may not be included. For farmers, the financial value of those outbuildings and their contents is great. Policy riders may be an option, but agents won't write a policy until all the snow has melted from the roof.

Organizations and families that own buildings and pay regularly on policies must stay in touch with the coverage that they have. According to *Bottom Line* researchers, 90 percent of people don't have the proper coverage. They estimate 70 percent have too much coverage. Others are underinsured or are insured for the wrong things. Each family should review its coverage annually. For some that may mean taking time to locate the actual policy first. By carefully reading the fine print and asking direct questions of their agents, families can avoid surprises and manage their risks more effectively. Probe for the exceptions. Begin by asking questions like: • What exclusions or limitations does this policy have? (Example: Homeowners policies may exclude earthquake, flood or mudslide damage. Artwork or jewelry may be excluded.) Endorsements may be an option for protection in these areas.

• Have we adjusted our level of coverage to keep up with inflation?

• Do you reimburse for the replacement value of belongings, appliances and equipment aor actual value of current items?

• Is my detached garage protected in the same way as my home? What about other outbuildings?

• Is an open-sided storage building protected any differently than an enclosed one?



The AGCO Allis 6600 Series row crop tractors are engineered to put you comfortably in control. In addition to a comfortable cab or a platform and ROPS, you get low maintenance, low operating costs and a 4-year/4,000-hour warranty.

- Trouble-free, air- and oil-cooled engine. The 6600 Series tractors are equipped with lowmaintenance, 4-cylinder, air- and oil-cooled diesel engines. The 6670 provides 63 PTO hp and the 6680 73 PTO hp, both with 22% torque rise. The 6690 has a turbocharged 81 PTO hp engine that delivers a 28% torque rise, as well as the best fuel economy in its class.
- Many speed choices. The synchropower transmission with a separate synchro-reverser offers 12 forward and 12 reverse speeds, planetary final drive and a self-adjusting, hydraulically-actuated clutch. An optional creeper transmission pro-

• PTO power and versatility. The independent PTO operates at 540/1,000 rpm with 6- and 21-spline shafts and has a hydraulicallyactuated wet PTO clutch. The Category II/I 3-point hitch has a convenient rear remote control and is equipped with telescopic stabilizers. Optional telescopic lower links are also available.

• Quality performance and comfort. The 6600 Series tractors ride on premium Goodyear' radial tires. They have hydrostatic power steering, a tilt-telescopic steering wheel, hydraulically-actuated wet disc brakes and a mechanically-actuated differential lock. AWD models have four-wheel brakes for 40% better braking and an operator controlled front differential lock for tighter turns. All operated from the comfort of the enclosed cab. Lancaster Farming, Saturday, March 12, 1994-B19

• Is damage to landscaping covered?

It is critical to keep an updated inventory for your household and other buildings. Video recordings may make this task more manageable. Keep receipts for major purchases in a fire safe box or safe deposit box. Don't forget to include closets and garages in your inventory work. Replacing business clothes, children's toys and sports equipment can be expensive.

Secondly, most homeowners should work toward a level of insurance that is at least 80 percent of the replacement cost of the residence. Otherwise partial losses to certain rooms or areas may not be covered fully. Don't forget to shop



North Mountain 4-H Community Club A new 4-H community club has formed in the North Annville, Ono, Waterworks, Bellegrove area.

Meetings are held the last Monday night of each month at the Waterworks Firehall of of Thompson Avenue.

4-H is the largest growing youth program in the world. This program is free to boys and girls ages 8-19. It teaches leadershiop, responsibility, and self-esteem through many hands-on projects, such as air rifle safety, baseball around when evaluating insurance options. This can be a way for families to save money while improving coverage. Families should select insurance that will protect them against possible unknown circumstances that would bring significant loss, not against predictable future events that you can budget for.

The examples given related to property insurance can be modified and appllied to inquiries about life insurance, health insurance or auto insurance. By taking the time to probe and ask specific questions, you can protect your family and your farm business from many unpredictable losses without spending a fortune.

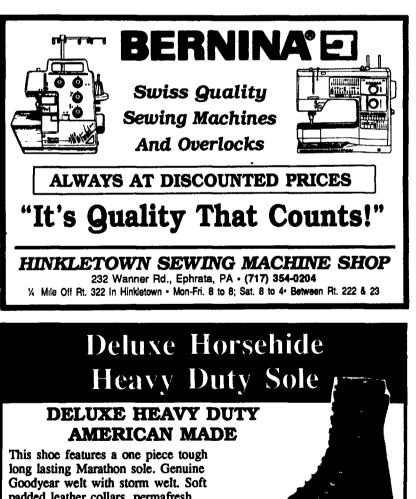
HAPPENINGS

card collecting, cake decorating, ceramics, cooking, cross-stitch, entomology, first aid, plants, pets, poultry, rabbits, rocketry, sewing, small engines, vegetable gardening, vet science, and woodworking.

At the Monday, Feb. 28 meeting, 35 members were present. Games and mixers were enjoyed by everyone 20 minutes before the meeting began. The meeting was called to order by president Jesse Wenmger. Secretary's report was read and roll call was taken.

Under old business, insurance forms were explained.

Anyone interested in being a leader or a member, call DAle and Fran Bushong, (717) 865-6270.



vides 16 forward and 16 reverse speeds; a dual speed option has 24 forward and 12 reverse and a power Hi-Lo transmission provides 30 forward and 30 reverse speeds. All tractor models are available as either 2WD or AWD. To experience the user-friendliness of the 6600 Series.tractors, or any of the "orange" line of AGCO Allis tractors ranging from 40 to 128 PTO hp, stop by or call us soon.



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