

# YOUR INVITATION TO ATTEND LANCASTER COUNTY DAIRY DAYS

At The Farm and Home Center - 1383 Arcadia Road

Lancaster, PA



TUESDAY, FEBRUARY 22, 1994  
TUESDAY, MARCH 1, 1994

Conducted By

PENNSSTATE



COOPERATIVE EXTENSION  
OF LANCASTER COUNTY

## LANCASTER COUNTY DAIRY DAYS AGENDA

### Tuesday, February 22

Theme: Management programs to meet the needs of high producing cows with emphasis on nutrition, reproduction and herd profits.

- 9:00 - VISIT EXHIBITS & REFRESHMENTS
  - 9:30 - OPENING REMARKS  
The Challenge We Face...  
Glenn Shirk
  - 9:45 - MANAGING HIGH PRODUCING COWS FOR PROFIT
  - 2:30 - ...Brian Perkins and Robert Fry  
They will team up to present practical ideas for successfully managing high producing herds, with emphasis on:
    - Replacement Heifers
    - Dry Cows
    - Peak Milk
    - Late Lactation
    - Herd Profits
  - 11:45 - LUNCH & VISIT EXHIBITS
  - 1:00 - Continuation of the morning program
  - 2:30 - QUESTIONS - VISIT EXHIBITS  
SAFE JOURNEY HOME
- Note: Brian Perkins will participate on a similar program Feb. 23 in Lebanon County at the Prescott Fire Hall. You are invited.

### Tuesday, March 1

Theme: Herd health programs to meet the needs of high producing cows with emphasis on udder health, immunity, vaccines and Johnes.

- 9:00 - VISIT EXHIBITS & REFRESHMENTS
- 9:30 - OPENING REMARKS  
Slop-Free Cow Environments  
...Glenn Shirk
- 9:45 - HOW TO LOWER CELL COUNTS ...John Simms
- 10:15 - THE COW'S IMMUNE SYSTEM  
...Richard Bartholomew
- 10:45 - PREVENTING MASTITIS  
...John Simms
- 11:15 - VACCINATION FOR SUCCESS  
...Richard Bartholomew
- 11:45 - LUNCH & VISIT EXHIBITS
- 1:00 - HOW IS JOHNES SPREAD?  
...Ray Sweeney
- 1:25 - PA. JOHNES CERTIFICATION  
...Robert Whitlock
- 1:50 - JOHNES CERTIFICATION & ME... Larry Harnish & Axel Linde
- 2:00 - PREVENT & CONTROL JOHNES... Lawrence Hutchinson
- 2:25 - A JOHNES PROGRAM FOR YOU... panel
- 2:35 - QUESTIONS - VISIT EXHIBITS  
SAFE JOURNEY HOME

### SPEAKERS

Richard Bartholomew, DVM, New Bolton School of Veterinary Medicine  
Robert C. Fry, DVM, Atlantic Dairy Management Svc, Chestertown, Md.  
Larry Harnish, dairy farmer, Washington Boro, Pa.  
Lawrence J. Hutchinson, DVM, prof of Veterinary Science, Penn State  
Axel Linde & Millie Widmann, dairy farmers, Oxford, Pa.

Brian L. Perkins, DairyTech Management Svc, Inc. New Haven, Vt.  
Glenn A. Shirk, Extension Agent  
John C. Simms, VMD, practitioner, Shippensburg, Pa.  
Ray Sweeney, VMD, New Bolton School of Veterinary Medicine  
Robert Whitlock, DVM, New Bolton School of Veterinary Medicine

### DAIRY DAY SUPPORTERS

FEB. 22, 1994 | MARCH 1, 1994

Agri Analysis  
AgWay, Inc.-  
New Holland  
Atlantic Breeders'  
Cooperative  
Binkley & Hurst Bros.  
Inc.  
CoreStates Hamilton  
Bank  
Elanco Animal Health  
F.M. Brown's Sons, Inc.  
Fisher & Thompson, Inc.  
Frey Bros. Mfg.  
Hoechst-Roussel Agri  
Vet Co.  
Keystone Farm Credit  
ACA  
Lapp's Farm Equipment  
Master Mix - Central  
Soya  
Mid-Atlantic Agri  
Systems  
MoPac  
National Feeds of  
Maryland, Inc.  
Nutrena Feeds - Cargill  
Penn Jersey Products,  
Inc.  
Pennfield Corp.  
Purina Mills, Inc.  
Schnupp Grain  
Roasting, Inc.  
Semex USA East, Inc.  
Smith Kline Beechman,  
Animal Health  
Soy Plus - West Central  
Star Silo  
W&J Dairy Sales  
White Oak Mills  
Young's, Inc.

3M Products  
Agri-Basics, Inc.  
Agri-Vet Computer  
Services  
Binkley & Hurst  
Bros. Inc.  
Cedar Crest  
Equipment  
CoreStates Hamilton  
Bank  
E & F Ag Products  
& Services  
Fasttrack - Conklin  
Products  
Fermenta Animal  
Health  
Franklin Labs  
Frey Bros. Mfg.  
Hoard's Dairyman  
Keystone Farm  
Credit ACA  
Lancaster County  
DHIA  
Lancaster Dairy  
Farm Automation  
Mid-Atlantic Agri  
Systems  
MoPac  
Orkin  
P.F.B. Farm  
Management Svc.  
Pfizer - Animal  
Health Div.  
Sanofi Animal  
Health, Inc.  
Schering-Plough  
Animal Health  
Select Sires  
Sire Power, Inc.  
UpJohn