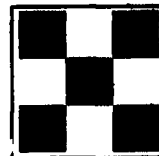


Steve and Lisa Mellott

Mercersburg, PA
Franklin County



The Mellott farm is located in southern Franklin County and is made up of about 450 acres of ground being utilized mainly for corn and alfalfa haylage. Steve and his wife Lisa and their children milk about 100 cows. They also care for about 100 replacements.

Steve feeds a total mixed ration balanced at 60 lbs. of milk which is made up of 60% haylage/40% silage and 20 lbs. of a grain mix. The grain mix contains a Purina® 38% concentrate, shelled corn, Purina® Energy Balancer® and some mineral. All cows above 60 lbs. of milk have access to a computer feeder which contains Purina® SUPER COW 24%.® The average feed rate for all cows is about 5 lbs. of SUPER COW® through the computer.

Listed below are some of Steve's DHIA records while feeding with the Purina Program:



Lisa and Steve Mellott

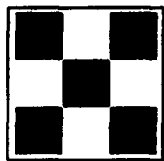
DATE	COW#	RHA MILK	%FAT	FAT LBS.	%PROTEIN	PROTEIN LBS.
9-82	79.4	17,010	3.8	638	-	-
9-85	99.2	18,646	3.7	685	3.1	575
9-89	122.8	20,191	3.8	759	3.2	645
9-91	123.6	20,754	3.7	771	3.2	672
9-92	130.5	22,636	3.7	839	3.1	722
9-93	127.7	21,414	3.7	783	3.1	658

Steve spends about \$1.40/cow/day on milk animals which includes Purina® SUPER COW® and also bunk supplementation.

Thanks Lisa and Steve for feeding Purina®. We wish you continued success in the dairy business.

The Mellotts have fed Purina feeds for many years, and here is what Steve said when asked why:

- I feed Purina because of the consistent results I've gotten over the years.
- I've been to the Purina research farm and have seen how Purina gets its nutritional numbers for dairy cows. I feel when they come out with new products its to help improve my bottom line - not just a marketing gimmick.
- I've had good Purina representatives to work with over the years.



Purina® SUPER COW®, Purina® Energy Balancer®

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Feeds designed with you in mind.