

Average Farm Feed Costs

Corn, No. 2y - 3.13 bu. 5.59 cwt. Wheat, No. 2 - 3.70 bu. 6.18

Barley, No. 3 - 2.42 bu. 5.18 cwt. Oats, No. 2 - 1.65 bu. 5.15 cwt.

Soybeans, No. 1 - 6.67 bu. 11.13

Ear Corn - old 61.50 ton 3.08

Ear Corn - new 85.78 ton 4.29. Alfalfa Hay - 118.50 ton 5.93

Mixed Hay - 115.00 ton 5.75

Timothy Hay - 124.25 ton 6.21

How Does Your Herd Compare?

STATE COLLEGE (Centre Co.) — These data are calculated using information pulled from Pennsylvania DHIA's mainframe computer each week. It is a one-week summary representing approximately onefourth of the herds on test, as they are tested monthly.

These data are valuable from a business management standpoint and can be used for comparing your operations to the averages from about one-fourth of the herds across the state.

DHIA Averages for all herds processed between 01/22/94 and 01/29/94

Number of Herds Processed

Number of Cows Processed

Number of Cows Per Herd

Milk Per Cow (Lbs)

Fat Per Cow (Lbs)

Protein Per Cow (Lbs)

*Value for CWT Milk(\$)

*Value for CWT Grain(\$)

*Value for CWT Silage(\$)

*Value for Pasture Per Day(\$)

*Value for Milk Per Cow Per

*Feed Consumed Per Cow Per

*Feed Cost Per Cow Per Year(\$)

*Total Feed Cost Per Cow Per

*Income Over Feed Costs Per

*Feed Cost Per CWT Milk(\$)

Avg Level For 1,021 SCC Herds

*Value for CWT Hay(\$)

Average Days in Milk Per Cow

%-Fat

%-Protein

Year(\$)

Year(Lbs) A: Grain

B: Hay

C: Silage

A: Grain

C: Silage

D: Pasture

*Grain to Milk Ratio

B: Hay

Year(\$)

Year(\$)

D: Day Pasture

1,140 73,520

64.4 18,480

3.67

679

3.19

590

318

12.76

7.62

4.26

1.54

2,359

7,580

2,123

15,093

577

90

232

16

917

1,441

1:2.4

4.97

354,174

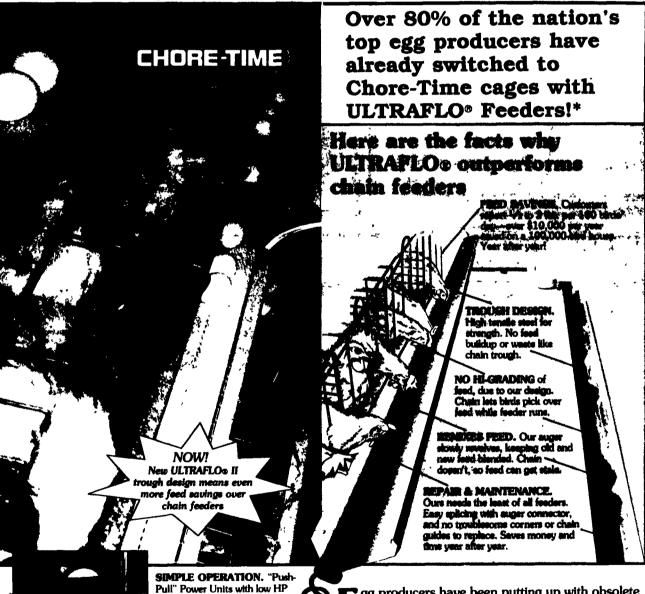
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*The Top 54 U.S. Egg Producers as listed in Nov/Dec 1991 EGG INDUSTRY

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Member-generated figures **BST Sales Strong**

And while he said that sales were good, one of the most frequent questions he said he gets is about confidentiality.

(Continued from Page A30)

"Our policy has been, and will continue to be, to maintain strict confidentiality with those producers doing business with us. Their names are not available to the public, to the cooperatives, or to the processors. Their names are not available to anyone, except us and them," he said.

As far as barn inspections, Posilac is an over-the-counter drug and, while it requires refrigeration, there is no need to keep the product in the barn.

Furthermore, there is no test that can identify the difference between milk coming from a treated or an untreated cow.

The company intends to continue its 24-hour telephone ordering service direct to Monsanto. Callers who place an order are given a pre-approved account number and the product is shipped to them within two days.

The company is also offering an introductory special on the product, for minimum orders of 50 doses and/or an order that reflects one dose per milking head.

The special offer is in effect until May 4. For those who receive the product through a carrier, the cost of shipping is paid by th.

Gard said that followup research continues on the product — the most researched pro duct submitted for FDA approval, according to reports.

Gard said that currently a cow has been on a lactation using Posilac for 1,200 days with a daily milking production of 50 to 60 pounds.

He said that cow was one that was on a trial and has been continued in order to determine the product's effect in a long-term, continuous application.

He said that while some cows naturally continue extended lactations, this is the longest continuous lactation using Posilac.

Most of the cows used in field trials of Posilac have been on the product for four lactations, Gard said, adding that many are getting ready to go into fifth lactation.