

# Hooper's New Facility

(Continued from Page A27)

customer comes in today to buy a combine, unless it is on hand with the dealer, a brand new one out of the plant would now come from May production. We haven't seen this for a number of years."

Hann said the aging population of equipment and the improved commodity prices have combined to spur the market for equipment and makes 1994 look like a good year for agriculture.

For the Hoobers, the Middletown dealership represents half of their business, with the other half in the dealership in Intercourse. Charles Hooper's father started the business in 1941. By 1950, the second building was built and 1965

the dealership was moved across the street to the present location.

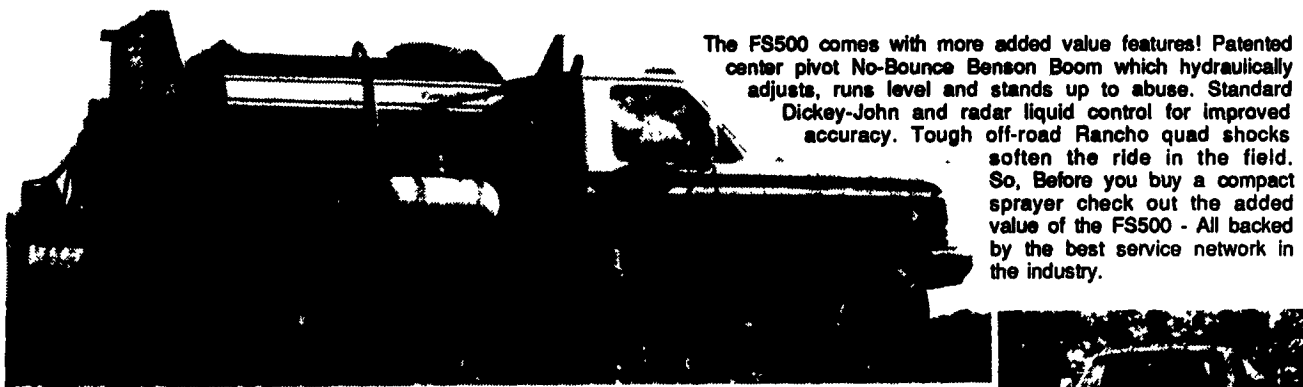
In 1975, the Hoobers came to Maryland to represent the Steiger Company and then in 1982 they moved to the Middletown area. On December 3, 1993, the move was made to the new facilities showcased this week.

"We have always tried to give the best service for a reasonable price," Hooper said. "We have never felt comfortable selling something we could not stand behind. We put more effort into the service department than we do in sales. The new facility gives us the opportunity to be more efficient to serve ourselves and our customers."



Charles Hooper welcomes some of the more than 800 people who attended the open house.

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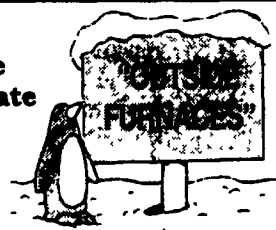
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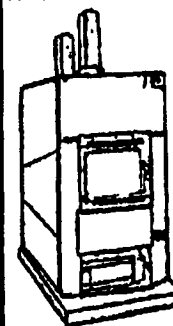
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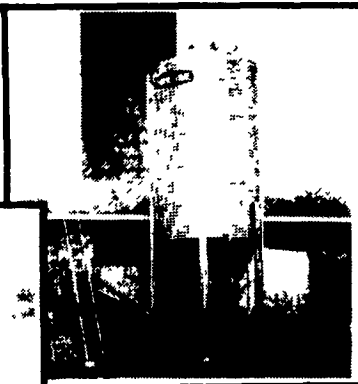
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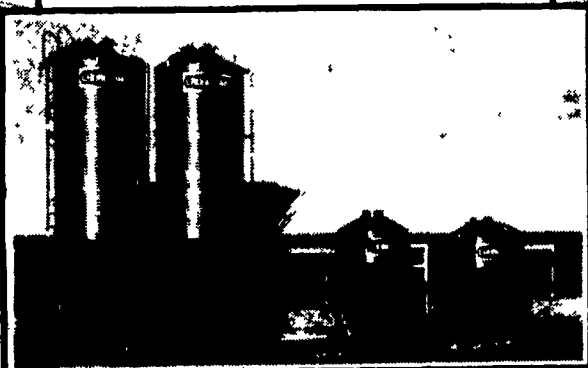
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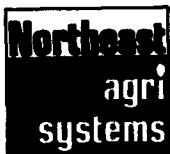


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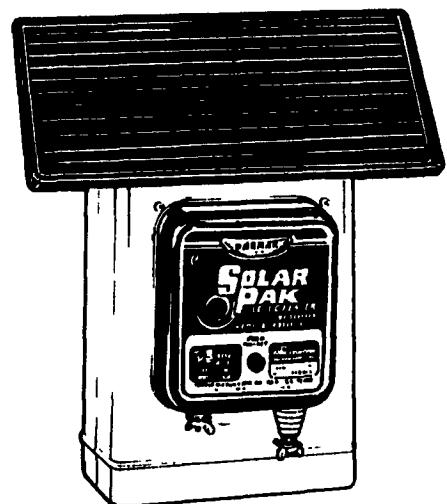
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