

# **PENN JERSEY PRODUCTS, INC. INVITES YOU TO A HARVESTORE<sup>®</sup> SYSTEMS TOUR ABOUT MILK PRODUCTION AND FEED COSTS TUESDAY, NOV. 16**



**ED & CHERYL GLICK & FAMILY**  
**GLICKDALE HOLSTEIN FARM, BELLEVILLE**  
46 cows  
19,300 lbs. milk, 4% B.F.  
Purchased feed runs about 9% of milk check.



**NATHAN & MARK PEACHEY**  
**WILLS ROAD FARMS, BELLEVILLE**  
105 cows  
20,000+ lbs. milk, 3.8  
9% of milk check covers purchased feed.



**KEITH, KENT & DAVE SPICHER**  
**KISH-VIEW FARM, BELLEVILLE**  
125 cows  
22,324 lbs. milk, 846 lbs. B.F.  
Feed costs run about 15% of milk check.

**PLEASE CALL THE PENN JERSEY OFFICE (717-354-4051) OR  
YOUR LOCAL REPRESENTATIVE FOR RESERVATIONS OR INFORMATION.**



**PENN JERSEY PRODUCTS, INC.**

YOUR LOCAL INDEPENDENT AUTHORIZED HARVESTORE<sup>®</sup> SYSTEMS DEALER

**P.O. BOX 7 • NEW HOLLAND, PA • 717-354-4051**

**NOW ALSO SERVING ALL OF MARYLAND AND DELAWARE**

**Mill Creek, PA**  
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John Yoder, Mgr.

**New Enterprise, PA**  
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**Fairhope, PA**  
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Joe Simpson, Mgr.

**Newville, PA**  
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Maynard McCullough, Mgr.

**Columbus, NJ**  
609-298-7136  
Charles Van Mater, Mgr.

**Middletown, MD**  
800-354-4052 (in MD)  
301-371-8957  
Dwight Simpson, Mgr.

The results you may achieve with your Harvestore<sup>®</sup> System depend primarily upon your management skills and may vary from successful results achieved by others. Any application in a particular farming operation requires the advice of qualified experts and is subject to fluctuations of good management, weather and other conditions present at the individual location. Harvestore is a registered trademark of A.G. Smith Harvestore Products, Inc.