



sonal communications can go a long way toward developing a satisfactory relationship. Most people that move to the country are interested in how farmers farm today. Give them a chance to learn more about your operation. Yes, you have to get tough at times

with trespassers and those who destroy crops, but these cases are not an everyday occurrence.

On the other hand, farmers need to use a little common sense or public relations at times. Don't spread manure next to a property that is having a picnic or wedding

reception that day. Don't spray so close to the edge of the field that you kill your neighbor's rose-bushes. People who move to the country have a lot to learn about agriculture. Who can do a better job teaching them than you, the dairy farmer?



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opportunity they have to educate suburbanites concerning today's

farming practices. Activities such as school tours, open house tours, speaking at community meetings, and just good old one-on-one per-

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November 17, 1993 Lebanon County Fair Grounds 4-N Building 10:00 A.M. - 3:00 P.M.	SALES PERSON CHAD MARTIN
November 18, 1993 York County Seven Valley Fire Hall 10:00 A.M. - 3:00 P.M.	SALES PERSON SANDY HUGHES

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