

Contribution Of Corn Exports To Domestic Utilization

WASHINGTON, D.C. — The U.S. Feed Grains Council (USFGC) is a private, non-profit organization that develops and expands export markets for U.S.-produced feed grains and their co-products through a network of 13 international offices.

The council is member-funded by producer organizations, state checkoff entities and agricultural businesses.

This combination of members makes the council unique in Washington. The council is a Foreign Agricultural Service (FAS) cooperator organization, receiving market development funding through FAS. USFGC also participates in the Market Promotion Program.

Corn Exports

Exports of corn for grain were nearly 1.6-billion bushels (41.09 million metric tons) in FY-1992.

Processed corn products — flour, gluten feed and meal, grits, hominy, meal, oil and starch — in 1991 totaled 7.35 mmt, up from 6.3 mmt in 1989.

- One bushel of corn yields 3 pounds of corn gluten meal.
- Corn gluten feed exports reached 6.1 mmt in 1991. More than 4 billion bushels of corn were processed to produce that amount of corn gluten feed.

The United States produces 40 percent of the world's corn and supplies more than 67.5 percent of the world's corn exports.

Dollar Value of Exports

Corn exported for grain in

1992 was valued at \$4.6 billion. Corn product exports in 1991 were valued at more than \$870 million.

In 1992, 28 percent of all corn produced in the United States was exported. Corn exported in all forms, including meat products, could reach more than 40 percent of 1992 U.S. production.

Balance of Trade Contributions

Agriculture is a positive contributor to the balance of trade. While the U.S. non-agricultural trade balance has gone from a surplus of about \$3 billion in 1960 to a deficit of

more than \$110 billion, U.S. agricultural trade went from a surplus of \$500 million in 1960 to a surplus of \$18.1 billion in 1992.

U.S. agricultural exports totaled \$42.4 billion in 1992.

Corn led all agricultural commodities exported in 1992, both in volume and value. Total corn exports, including corn products, could reach nearly \$6 billion for FY-1992.

Importance of Corn Exports

Corn is produced in 41 of the 50 states on more than 627,000 farms.

facturers, financial institutions, chemical companies, trading and export companies, and producer organizations.

Exports means jobs on and off the farm. Each additional \$1 billion of U.S. farm exports creates another \$1.5 billion of economic activity in the United States. Agricultural exports generate an estimated one million full-time jobs. Most are in assembling, processing and distributing agricultural products for export.

For more information about the importance of corn exports, call the USFGC at (202) 789-0789.

Iowa Farmer To Head NCGA

ST. LOUIS, Mo. — The National Corn Growers Association (NCGA) and the National Corn Development Foundation (NCDF) have elected a new slate of corn growers from seven states to lead their organizations starting October 1.

Pete Wenstrand, a corn grower from Essex, Iowa, has been elected to serve as NCGA president by its board of directors. For the past year, Wenstrand has served as NCGA, vice president. He has also chaired NCGA's government relations, public relations, and market development committees.

During his one-year term as president, Wenstrand said that crafting a 1995 Farm Bill that

benefits corn growers will rank as a top priority.

"With budget constraints, Congress will likely have less money for agriculture," he said. "We will have to be more creative and efficient in developing concepts we want included in the farm bill. We'll press for policies that increase profitability, conserve natural resources, reduce financial and production risks, and allow our industry to grow."

Out-going NCGA President Randy Cruise, who farms near Pleasanton, Neb., will serve as NCGA chairman. Rod Gang-

ish, a Shelton, Neb., corn grower, is the newly elected NCGA vice president.

Also elected to lead NCGA are Bill Northey, Spirit Lake, Iowa, chairman of government relations; Scott Durbin, Owaneco, Ill., chairman of market development; Daryl Reid, Macomb, Ill., chairman of field services; Wallie Hardie, Fairmount, N.D., chairman of research and commercialization; Larry Kay, Walnut, Iowa, chairman of public relations; Scott Wall, Yuma, Colo., sec-

retary; and Neal Burnett, Plainview, Texas, treasurer.

The NCDF directors elected Larry Zabel, a corn grower from Dwight, Ill., to serve a one-year term as NCDF president. Zabel has previously served terms as NCDF vice president and secretary. Outgoing NCDF President Marion Hartman of Hillsboro, Ohio, will serve as chairman. Other officers elected are Lamoine Smith, Minden, Neb., vice president; Ruth Gerdes, Auburn, Neb., secretary; and Darrel Kammeyer, Manito, Ill., treasurer.

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
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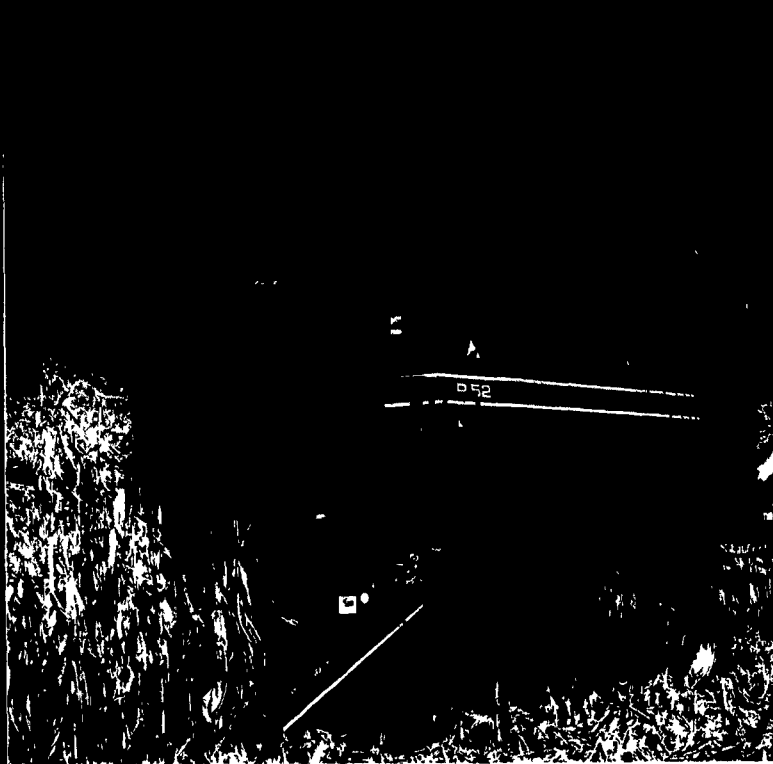
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