

## Where Do The Dollars Go?

To give your children first hand experience, let them take part in the money management process of the family. As they become old enough to understand, explain about income and outgo, emphasize the role of long-term financial planning in your family. For

example, let them take part in the decision-making process by discussing purchasing school clothes, lunch and snacks' costs and social events. Don't forget that money is an everyday part of your children's lives, too. From an early age, they have items to buy and reasons

to save. You can use an allowance as a tool for learning the fundamentals of managing money.

The amounts of the allowances and how they are used will vary greatly among children, especially for those of different ages. A child between the ages of 5 and 9 may

receive a relatively small allowance which is spent almost entirely on little items the child wants. A teenager may receive a significantly higher amount. Through receiving and managing an allowance, a child can also learn the fundamentals of saving. If one of your older children is eyeing a

relatively expensive item, encourage him or her to set reachable saving goals. This also may be a time for your child to learn banking skills. Remember, an allowance is only one of the tools used in the whole process for guiding your children as they acquire attitudes about and knowledge of money.

## POWERSTAR™ TRACTORS



### POWER PLUS PERFORMANCE

Added PTO hp, better torque response from efficient, new Genesis™ engines.

Big-capacity hydraulics – instant response when you need it.

Innovation. Quick, easy shifting from 12x12 and 16x16 synchronized transmissions.

Extra comfort and convenience from roomy new operator decks and cabs.

Come see the new PowerStar™ tractors. The new standard for performance in the 66- to 106-PTO-horsepower range.

## VALUE PRICED



### BIG PERFORMANCE FOR THE SMALL FARM

If you work a small farm, here's big news. Introducing the new value-priced Ford Model 1715 compact diesel. It's the tractor you need.

The "1715" delivers big performance and big value. Three-cylinder 23 PTO hp Ford engine. 9x3 transmission. Color-coded controls. Convenient flip-up PTO shield. And optional 4WD. All at a value price.

Come in and see what's new in big performance for the small farm. The new Ford Model 1715.

## SPECIAL FINANCING PROGRAMS ARE AVAILABLE

- Lease Purchasing
- Leasing
- Purchase Financing
- Waiver Financing
- Cash Discounts

Ford Credit

TEST DRIVE A FORD TRACTOR AND ASK YOUR LOCAL DEALER ABOUT CURRENT FINANCING PROGRAMS

## 8030 SERIES

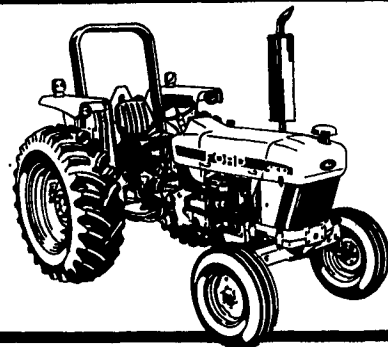


### 5-YEAR WARRANTY PROTECTION!

- No deductible for 3 years or 3,000 hours.
- Extended Service Plan coverage available for 2 more years. (Up to 5,000 hours.)
- 5 years coverage in total.\*

\*See your dealer for full details. Extended Service Plan (ESP) coverage carries a \$200 deductible per repair visit. ESP cost depends on type of ESP chosen.

## FORD 32-62 HP



### NORTH AMERICA'S LEADING TRACTOR LINE

- Hydrostatic steering. Easier handling, durable, responsive.
- Heavy-duty axles. Both two- and four-wheel-drive axles; stronger, durable.
- Transmission. Choose the 8x2 or 8x8 shuttle . . . the perfect loader transmission, or the deluxe 16x8 Dual Power™.
- Choice of five models:
  - "3230"-32 PTO horsepower
  - "3430"-38 PTO horsepower
  - "3930"-45 PTO horsepower
  - "4630"-55 PTO horsepower
  - "5030"-62 PTO horsepower

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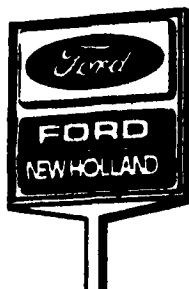
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TRACTOR & EQUIP.

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