

State DHIA Receives Quality Award, Seeks New General Manager

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from each district, has been named to complete this process. The committee members are: Bill Jackson, chair; George Cudoc; John Castrogiovanni; Lane Sollenberger, and Dale Hoover.

The new general manager will be responsible to the Pennsylvania DHIA directors for leadership and direction of the total DHIA program. According to officials, the position will be held totally within the state DHIA organization and not tied into Penn State's employee system as in the past.

While the organization has come under strong public scrutiny in the last several years, the outcome has left the organization quite strong in the eyes of many dairymen and agribusiness officials. Unbundled pricing for processing, electronic barn sheets, and

lap top data entry, are just a few of the new items made available to the members in the last year.

The staff members who have kept the operation working on a day-to-day basis have been called the "best group of employees you could ask for." Turn-over of supervisors in the field has decreased, and volunteer board members have worked hard to bring control of the organization back to the grass roots level. If present plans hold, by the beginning of next year, the state will be divided into smaller districts with additional representation on the board and a resolution system that will facilitate the process for local opinions to become part of the state and national operations.

In addition, the strict cost controls that have been placed on the operation of the Pennsylvania DRCP has caused financial institu-

tion officials to give the association high ratings. The long-range business plans and the yearly budget projections initiated by Barth continue to be useful in the overall successful operation of the business.

Anyone who would like to apply for the general manager's position or receive a complete position description is invited to send a resume or request to the: Search Committee; Bill Jackson, chairman; Pennsylvania DHIA; 1318 West College Ave.; State College, PA 16801. The position description is also available by calling (814) 865-3917. Deadline for applications is November 1, 1993.



FOCUS

Dixie L. Burris, Membership Development,
Call 1-800-DHIA-TRUST for information.
Pennsylvania Dairy Herd Improvement Association
DHIA Service Center, Orchard Road, University Park, PA 16802

How Does Your Herd Compare?

STATE COLLEGE (Centre Co.) — These data are calculated according to information pulled from Pennsylvania DHIA's mainframe computer each week. It is a one-week summary representing approximately one-fourth of the herds on test, as they are tested monthly.

These data are valuable from a business management standpoint and can be used for comparing your operations to the averages from about 1,400 herds across the state.

DHIA Averages for all herds processed between 8/15/93 and 8/22/93

Number of Herds Processed	965	Year(Lbs)	
Number of Cows Processed	57,012	A: Grain	7,380
Number of Cows Per Herd	59.0	B: Hay	2,246
Milk Per Cow (Lbs)	18,518	C: Silage	14,847
%-Fat	3.67	D: Day Pasture	62
Fat Per Cow (Lbs)	680	*Feed Cost Per Cow Per Year(\$)	
%-Protein	3.18	A: Grain	572
Protein Per Cow (Lbs)	589	B: Hay	95
Average Days in Milk Per Cow	318	C: Silage	225
*Value for CWT Milk(\$)	12.96	D: Pasture	19
*Value for CWT Grain(\$)	7.75	*Total Feed Cost Per Cow Per Year(\$)	912
*Value for CWT Hay(\$)	4.24	*Income Over Feed Costs Per Year(\$)	1,488
*Value for CWT Silage(\$)	1.51	*Grain to Milk Ratio	1:2.5
*Value for Pasture Per Day(\$)	.30	*Feed Cost Per CWT Milk(\$)	4.93
*Value for Milk Per Cow Per Year(\$)	2,401	Avg Level For 849 SCC Herds	387,303
*Feed Consumed Per Cow Per			

*Member generated figures

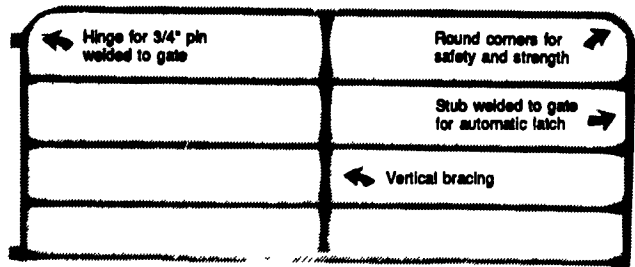


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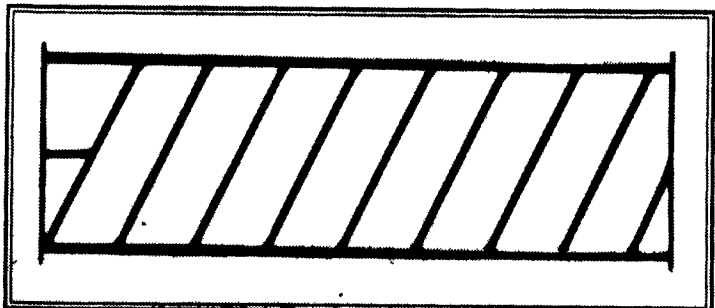
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