

FOCUS



Dixie L. Burris, Membership Development,
 Call 1-800-344-8378 for information.
 Pennsylvania Dairy Herd Improvement Association
 DHIA Service Center, Orchard Road, University Park, PA 16802

DIXIE L. BURRIS
Pa. DHIA Manager
Membership Development
STATE COLLEGE (Centre Co.) — PRIME is the basic no-frills testing program that provides accurate, timely, and essential management information along with production records that carry the "DHIA NAME" and at a cost that gives you the most return for your dollar!

A DHIA technician helps you get started, he or she can explain how to report the information on the easy-to-use barnsheet and how to weigh and sample each cow's production on your test day. The technician is then available as a resource person to help in any way possible.

PRIME Program allows the member to collect and record the data, eliminating the labor of the technician. You would be a direct member of the State association and not subject to county association assessment.

The PRIME program has nine different options. You may choose to decide how often you want to test your herd. You can test every month of the year, every other month or quarterly; you decide when. You can choose to weigh and sample each cow's milk each month; one milking or both, or you may choose to just weigh the milk and not take samples every month, or you may choose certain cow's to test.

As a member enrolled in

PRIME we will have your individual cow and herd production records on file in our computer at the PA processing center. One advantage is that your records are in our computer and can be transferred at no cost if you would choose to change type test. As a PRIME member "moving up the ladder" into a more complex, or "official" program is an opportunity to use the young sire semen from the A.I. studs.

PRIME designed in the first place for the producers who want management records with a minimum of effort and cost. It also appeals to those producers who find the full range of information services in DHI, AMIPM, and DHIR either too complicated or too expensive.

PRIME is available across the state of Pennsylvania at a variety of cost, considering equipment needs, technician involvement, and the wide range of options within the program. If you are interested in what this low cost service program has to offer, or if you know of a dairy producer who could use PRIME, (or any of our other programs, please contact a DHIA technician or Region Manager for details. Please feel free to also call the DHIA office in State College at 1-800-344-8378 and ask for assistance.

A LOW COST DHIA PROGRAM TO MANAGE YOUR HERD?

If you're not using Pennsylvania Dairy Herd Association to keep track of your cows, this program is for you. Unlike the Official DHI program, where the supervisor stays on the farm and collects all the data and samples, this program "OWNER SAMPLER" you the client can do the work and eliminate the labor cost of the technician.

For accurate production records and complete processing, it is necessary to report fresh dates, dry dates, purchased and removed dates. Sick cows, breeding records and feeding data are optional and can also be entered if you choose to.

The computer generated reports produced from this data are identical to those produced for the "official" type programs, but OWNER SAMPLER records are "unofficial" by USDA, NAAB and Breed Association, but every bit as valuable to you the member for management purposes.

The OWNER SAMPLER has the privilege of making on the spot adjustments to milk weights for sick cows, odd milking hours and for the rare occasion of a

meter malfunction. You can also set up the "test day" in advance and are spared the need to comply with the policies and procedures governing "official" programs.

PA DHIA offers the following different management OWNER SAMPLER records:

40 DHI-OS — Owner-Sampler — All milkings in a 24-hour period and weighed and sampled.

41 DHI-OS-AP — Owner-Sampler AM/PM — where only one milking is weighed and sampled monthly on an alternating basis for 2 x herds. For 3x herds, 2 milkings are weighed and one sampled on an alternating basis.

42 DHI-OS-APCS — Owner-Sampler AM/PM Component Sample — All milkings in a 24-hour period are weighed and one milking sampled monthly on an alternating basis.

43 DHIA-OS-MO — Owner-Sampler Milk Only — All milkings in a 24-hour period are weighed, but not sampled.

44 EHI-OS-MO-AP — Owner-Sampler Milk Only AM/PM — Only one milking is weighed on an alternating basis each month, but not sampled.

45 DHI-OS-AC — Owner-Sampler Average Components — with average breed or plant components used — Only All milking in

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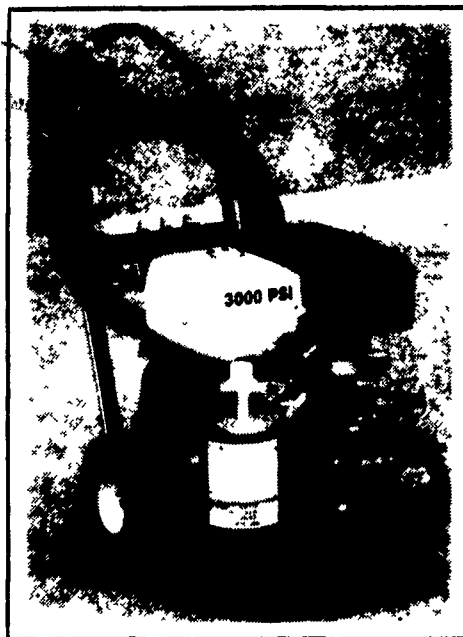


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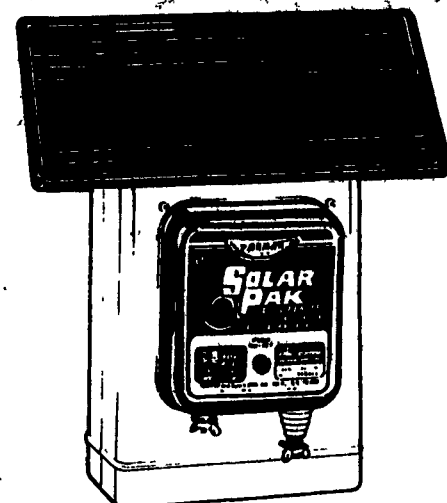


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