

Business News



"With the new 606 Brush Chipper, anyone with a tractor can reduce brush and limbs (up to 6 inches in diameter) down to mulch-size chips for bedding, erosion control, and landscaping," said Vermeer division manager Larry McCarthy.

Disc-Style Brush Chipper Cuts Cleanup Cost

PELLA, Iowa — An economical PTO-driven disc-style brush chipper designed to reduce the time, cost and labor of handling brush and wood materials reduction has recently been introduced by Vermeer Manufacturing Company.

ABS Signs Agreement

DEFORREST, Wis. — ABS announced the signing of a five-year exclusive marketing contract with the Alcide Corporation of Norwalk, Conn.

This contract, effective July 1, 1993, secures a five-year marketing agreement for all current Alcide products as well as a first right of refusal for any new external udder care products developed by Alcide. The agreement covers the sales and promotion of Alcide products by ABS in all of North America as well as selected countries around the world.

"The partnership between ABS and Alcide signifies the confidence ABS has in this family of mastitis prevention products as well as Alcide's confidence in the ABS Representative concept," said Jim Winter, ABS manager, animal product development. "ABS has been able to grow this product line each year for the last six years, and the dairy producers using the product have been extremely pleased with the results they are receiving. It is a very strong element of our marketing program here at ABS."

ABS first began working with the Alcide Corporation in 1987 with the introduction of their barrier teat dip UDDERgold. ABS markets five Alcide products, including UDDERgold barrier teat dip, PRE-GOLD germicidal pre-milking teat dip, 4XLA germicidal pre- and post-milking teat dip, silverQUICK udder wash, and LD udder wash. These products have been proven to be environmentally safe, highly effective, and economically beneficial for dairy producers.

Alcide Corporation develops and manufactures unique disinfecting systems based upon its patented technology.

"With the new 606 Brush Chipper, anyone with a tractor can reduce brush and limbs (Up to 6 inches in diameter) down to mulch-size chips for bedding, erosion control, and landscaping," said Vermeer division manager Larry McCarthy. "It's ideal for cleaning up fence rows, tree farms, orchards, and timberland, and it's an excellent little profit-maker for the rural or suburban entrepreneur looking for extra income without investing in a large-scale chipper."

The 606 runs off the power take-off of the tractor and features hydraulic feed for smooth, controlled brush feeding action. A self-feeding roller drags brush material into a housing that contains the chipper's cutting disc. Cutting wheel speed is 1645 at 540 RPM on the PTO.

The hydraulics are controlled by an easy access manual feed control bar which starts, stops, or reverses the feed process. Near waist-high feed table height reduces unnecessary stooping or bending and provides excellent leverage when loading heavy limbs. A two-way discharge chute directs chips to either side of the unit, away from the operator area. It also comes equipped with a pivoting hood that allows you to more accurately "place" chips into a truck or disperse them into piles on the ground.

In order to maintain reasonably safe distances between the operator and the feed roller, the end of the feed table measures 60 inches to the pinch point of the roller. (Standard distance on most competitive chippers is 36 inches or less.) For an extra measure of protection, the cutting disc cover is also bolted down to help prevent "early" entry before the cutting disc has time to stop. A lock pin holds the disc when replacing cutting knives.

Clean uncluttered design makes the units easy to service and maintain. The discharge chute and protective housing of the cutting disc pivot open for unobstructed access when repairing or replacing cutting knives.

For more information, contact Vermeer, (800) 370-3659.

Managers Continue Training

LEOLA (Lancaster Co.) — Territorial sales managers from Gro-Mor Plant Food Company met recently in York and Lebanon counties to continue training for the certified crop advisors examination, which will be held later this summer.

The training sessions focused on the science of crop protection, which is only a part of the subject material that will be covered on the exam. Certified Crop Advisor status will be awarded to those individuals who have demonstrated their knowledge of the entire scope of professional crop production and have a formal education combined with years of field experience.

Gro-Mor Plant Food Company is participating in this certification process to continue its tradition of employing fully qualified and highly trained sales and support staff to best serve the farmers.

Following the classroom training session, the sales managers at the York location visited a vegetable farm, "J-Mar Farms," located on South George Street, where they toured the farm to observe intensive sweet corn, vegetable, and strawberry production.

Following the classroom training session in Lebanon County, the sales managers visited the Riser/Marvel vegetable farm in Palmyra to observe intensive sweet corn and vegetable production. Gro-Mor's liquid fertilizer has been used on this farm with good success.

Gro-Mor's liquid fertilizer has been used on this farm with success for several years since the company offers a selection of unique starter and foliar fertilizers

designed to maximize plant yields in harmony with the environment.

These products complement the soil's existing fertility level through a regular soil testing program conducted by the sales rep-

resentative. The use of highly available nutrients in a true-solution that is not corrosive and near neutral in pH benefits the farmer and his crops, and is safe to handle.

Estrada Promoted At White Oak Mills

ELIZABETHTOWN (Lancaster Co.) — White Oak Mills, a rapidly growing supplier of swine, dairy and beef feeds, has announced the promotion of Jorge Mario Estrada to the position of director of dairy nutrition.

Estrada now has full responsibility of dairy nutrition for the company, which includes providing dairy nutrition technical support to dairy sales staff and customers, computer-ration balancing and nutritional recommendations, as well as product development and research.

He previously served as dairy nutrition specialist for the company.

A 1990 graduate of Kansas State University, Manhattan, Kan., Estrada has a bachelor's degree in dairy science and a master's degree in ruminant nutrition. Honors included a scholarship for his undergraduate studies by the German Foundation for Development and a graduate research assistantship for his graduate studies at Kansas State University. Also, he attended a three-year program at the Pan-American School of Agriculture in Honduras which allowed him to gain on-the-job training experience in most aspects of agriculture and animal science.



Jorge Mario Estrada

Fluent in Spanish, he is a member of the American Dairy Science Association, Maryland Holstein Association, and Pennsylvania Young Farmers Association. Estrada joined White Oak Mills in December 1990.



Frame depth of the Brillion Super Soil Builder has been increased by 12 inches to a length of 139 inches, making it one of the deepest coulters available. "This simple modification to the frame results in improved performance in extremely heavy residue," said Mike Irish, Brillion sales manager.

Deeper Frame For Better Flow

BRILLION, Wis. — Frame depth of the Brillion Super Soil Builder has been increased by 12 inches to a length of 139 inches, making it one of the deepest coulters available. The expanded frame increased the soil builder's ability to handle large amounts of residue.

"This simple modification to the frame results in improved performance in extremely heavy residue," said Mike Irish, Brillion sales manager.

This is especially important as more emphasis is placed on con-

servation tillage. Our new stretched soil builder can help growers meet their conservation compliance goals. The coulters gang up front cut up stalks and residue. Three ranks of rugged chisel shanks follow, ripping through plow sole as deep as 12-inches to incorporate residue into the soil and promote root growth.

The Super Soil Builder also helps prevent wind and water erosion by leaving residue on the surface of the soil. The amount of residue remaining on the surface is determined by the style of chisel

point used. Several styles of points are available for the soil builder.

The new, longer frame is available on the Super Soil Builder 7 to 13 shank models. Additional features of the Super Soil Builder include hydraulically adjusted front coulters with an 8.5-inch depth control range that allows the operator to raise the coulters completely out of the ground, a self-leveling frame design, and walking tandem wheels.

For more information, contact your local Brillion dealer, or write Brillion Iron Works, Inc., Brillion, WI 54110, (414) 756-2121.