Four States Livestock

Hagerstown, Md. July 7, 1993

Report supplied by Auction SLAUGHTER COWS: 90 HEAD, 1.00 LOWER. UTILITY 47.00-51.00; HIGH DRESSING 52.00-54.00; CANNERS

43.00-47.00; SHELLY 43.00 DOWN. BULLS: YG#1 1300-1600 LBS. 61.00-63.00; 2 HOLSTEINS 2050 LBS.

TO 58.50. FED STEERS: FEW OFFERED. HIGH CHOICE TO PRIME 5 HEAD 1150-1400 LBS. 79.00-80.75; 3 HEAD 1425-1550 LBS. 77.00-78.75.

FED HEIFERS: 1 HIGH CHOICE 1150 LBS. AT 77.25; LOW CHOICE TO 65.75. VEAL CALVES: CHOICE 200-300

LBS. TO 103.00; GOOD 80.00-95.00; CULLS 85-110 LBS. 50.00-56.00; 50-80 LBS. 40.00-50.00; WEAK/ROUGH 40.00 DOWN.

FARM CALVES: HOLSTEIN BULLS #1 90-120 LBS. 155.00-179.00; #2 80-110 LBS. 100.00-150.00; HOLSTEIN HEIF-ERS FEW 95-120 LBS. TO 180.00; 80-90 LBS. TO 165.00; BEEF X BULLS TO

160.00; HEIFERS TO 135.00. BUTCHER HOGS: FEW OFFERED. US#1&3 215-260 LBS. 45.00-46.00. SOWS: 300-450 LBS. 34.00-37.00; FEW 500-600 LBS. 35.00-38.00.

BOARS: NONE. STOCK CATTLE: LIGHT RUN.

STEERS, FEW OFFERED. HEIFERS: 400-600 LBS. 72.00-80.00; 600-800 LBS. 64.00-68.00.

BULLS: 400-500 LBS. TO 79.00; 800-900 LBS. 64.00-65.00; 1 1080 LBS. AT 75.00.

DAIRY REPLACEMENTS: MEDIUM FRESH AND SPRINGING 800.00-950.00.

LAMBS: CHOICE 90-100 LBS. TO 55.00; 70-90 LBS. 52.00-56.00.

SHEEP: 25.00-39.00. GOATS: LARGE TO 70.00; SMALL

20.00-35.00. PIGS AND SHOATS: BY THE HEAD FROM TESTED HERDS 30-40 LBS. 21.00-24.00; 50-60 LBS. 25.00-30.00.

SELLING NEXT WED., JULY 14: 8 ANGUS STEERS 600-800 LBS.; 1 POLLED HEREFORD BULL, 3% YRS. OLD, 1600 LBS.

Frederick Livestock Auction Frederick, Md. July 5, 1993

Report Supplied by Auction SLAUGHTER COWS: 90 HEAD, 1.00-2.00 LOWER. UTILITY 47.00-52.00; HIGH DRESSING 52.00-53.50; CANNERS 43.00-47.00; SHELLY 43.00 DOWN.

BULLS: YG#1 1200-1900 LBS. 59.00-60.75; YG#2 TO 58.00.

FED STEERS: NO CHOICE: SELECT 1100 LBS. TO 71.00; 1 1200 LB. 65.50; 900-1000 LBS. 63.00-69.00. FED HEIFERS: FEW OFFERED.

VEAL CALVES: 1 CHOICE 325 LBS. TO 105.00; CULLS 85-115 LBS. 50.00-58.00; WEAK/ROUGH 49.00 DOWN.

FARM CALVES: HOLSTEIN BULLS #1 90-120 LBS. 150.00-174.00; 80-90 LBS. 135.00-165.00; #2 100.00-145.00; HOLSTEIN HEIFERS #1 90-120 LBS. 180.00-200.00; #2 115.00-170.00; BEEF X BULLS-HEIFERS TO 142.00.

BUTCHER HOGS: LIGHT RUN. US#1&3 215-260 LBS. 47.00-47.35; FEW Lancaster Farming, Saturday, July 10, 1993-A7

330 LBS. TO 33.75. SOWS: NONE. BOARS: 260 LBS. TO 34.50.

STOCK CATTLE: STEERS, FEW

OFFERED. HEIFERS: 500-700 LBS. 70.00-75.00;

HOLSTEINS 450-600 LBS. 83.00-93.00.

BULLS: 500-700 LBS. 70.00-75.00; HOLSTEINS 300-400 LBS. 80.00-89.00.

LAMBS: CHOICE 90-100 LBS. 46.00-48.00; 1 70 LB. AT 53.00; GOOD 45-90 LBS. 41.00-48.00.

SHEEP: 19.00-30.00.

GOATS: NONE. - PIGS AND SHOATS: BE THE HEAD FROM TESTED HERDS, 1 LOT 36 LBS. AT 25.50.

HATFIELD QUALITY MEATS WEIGHT AND GRADE PROGRAM---BASE PRICE 49.75 AT PLANT. PLUS BONUS ON QUALITY HOGS. NOTE: HATFIELD WILL NO BE RECEIVING HOGS AT THE HAGERSTOWN BUY-ING STATION TUE., JULY 20.

Morrison Cove Livestock

Martinsburg, Pa. July 5, 1993

Report supplied by auction

CATTLE 196. STEERS CHOICE 76.00-79.00; GOOD 73.00-75.50. HEIFERS: CHOICE 75.00-78.50;

GOOD 72.00-75.00. COWS: UTILITY & COMMERCIAL

51.00-55.50; CANNER & LOW CUTTER 44.00-50.50.

BULLOCKS: GOOD & CHOICE 62.00-65.50.

BULLS: YIELD GRADE NO. 1 59.00-66.00.

FEEDER CATTLE: STEERS 75.00-95.00; BULLS 70.00-85.00; HEIF-ERS 70.00-83.00.

CALVES 195. PRIME, NO MKT. TEST; CHOICE, 95.00-105.00; GOOD 85.00-93.00; STANDARD 45.00-70.00; HOLSTEIN BULLS 90-130 LBS. 130.00-172.00; HOLSTEIN HEIFERS 90-130 LBS. 130.00-190.00.

HOGS: 133. US NO. 1-2 44.50-46.50; US NO. 1-3 42.60-43.50.

SOWS: US NO. /1-3 28.00-40.50. BOARS 29.00-34.00.

FEEDER PIGS: 28 HEAD. US#1&3 20-50 LBS. 21.00-39.00.

SHEEP: 47 HEAD. CHOICE LAMBS 60.00-65.00; GOOD LAMBS 53.00-58.00; SLAUGHTER EWES 20.00-27.00. GOATS: 12.00-51.00.

11 LOADS OF HAY. TIMOTHY 60.00-76.00; ALFALFA 93.00; 2 LOADS OF STRAW, 80.00-92.00.



Upgrade your operation and improve your cash flow.

quipment doesn't last forever. And successful operations have a way of outgrowing their buildings. It's not easy to balance your needs and your cash flow.

Our lease financing program can help extend your capital and provide the necessary tools without restricting your cash flow or goals.

You decide.

With lease financing by Telmark you pick the equipment or machinery, new or used, including buildings. You determine the dealer and the deal. We also offer a TRAC lease for over-the-road vehicles. These decisions are yours.

Then talk to us.

At Telmark our only business is agribusiness. We take into account your seasons and your markets. We'll help make your operation grow with 100% financing and the tax advantages of leasing,

Count your advantages.

Leasing benefits vary by individual situation, but the lower net cost can put you ahead of ownership in many ways.

- ◆ No large upfront payment to tie up your capital.
- ◆ Individualized, flexible terms.
- ◆ Credit lines remain undisturbed.
- ◆ Tax advantages.
- Purchase, renew, or return at the end of the lease term.

Take the next step.

Telmark has leased millions of dollars worth of vehicles. equipment and buildings to thousands of agribusinesses like yours. The best way to find out how the leasing programs will work for you is to visit with your Telmark representative.

Just call us at (315) 449-7964 or call your local representative.



