

National Holstein Convention

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The move was caused by a lack of income. According to the 1992 Holstein Association Annual Report, while animal registrations were increased from 1991, and ownership transfers were increased, during the same time total Holsteins enrolled was down to 533,634, while herds classified increased, but the association ran in deficit for the third straight year.

According to the report, the association operated at more than a \$2 million loss and had to pull funds out of reserve in order to cover expenses.

In a convention newsletter, Association CEO Steve Kerr said that dropping some of the international effort came as a recommendation from the International Committee. According to the newsletter, Kerr "says Holstein breeders and members were not realizing a large enough return on their expenditures to justify continuation. The export and sales work of HFS, Inc. will not be affected by these changes."

In other news, the convention sale netted a total of \$758,850, according to the association. There were 95 lots sold, according to reports.

Also, six finalists were named for the Distinguished Junior Member contest. Among them were Becky Burr, of Connecticut, daughter of Phillip and Martha Burr; Melanie Eachus, of Woodstown, N.J., daughter of Milton and Margery Eachus; Corey Geiger, of Reedsville, Wis., son of Randall and Rosalie Geiger; Mir-

iam Kelly, of Tyrone, daughter of Tom and Margaret Kelly; Duane Nolt, of Richland, son of Janice Nolt and the late Roy Nolt; and Julie Watts, of Killbuck, Ohio, daughter of Steve and Carol Watts.

In other news, the winner of the Rumler Scholarship for 1993 was Elizabeth Henry, 32, of Dane, Wis. The scholarship is named after Robert Rumler, of Chambersburg, Pa.

The award is made annually to a graduate student in business with a dairy background.

As a U.S. correspondent and advertising sales manager for Typex Magazine, in Rennes, France, Henry promotes the U.S. dairy industry worldwide.

Also highlighted during the convention was the outgoing president's address.

Carl Butler, of Piine Plains, N.Y., said that an open mind and cooperation were needed in order to ensure a future for the Holstein association and also other breed associations.

"The Holstein Association cannot operate in the future as it did in the past. We must not let tunnel vision to the past cloud the vision of the future.

"Dairy men will not maintain membership, and participate in programs and services, out of habit, or because their fathers did," he said.

"There must be a specific reason and, in most cases, that reason will be dollar based."

In addressing the 250 delegates and additional guests to the convention, Butler reviewed some of

the possibilities for change within the association, most of which had been reviewed locally previously during a winter forum meeting at Grantville.

However, Butler cautioned that much work remains and that a positive, cooperative attitude is a must.

"Much remains to be done within your association, as well as in its relationships with allied industry," Butler said.

"Many dairy related organizations, including the Holstein Association, have been giving lip service to the concept of cooperation to better serve dairymen for several years. These discussions have intensified somewhat in the past year. But, for the most part, have not resulted in any significant progress," he said.

And while saying that he did not accomplish everything that he had wanted to help get done, he said the opportunities for a bright future do exist and can be achieved.

"If the challenges of the future are addressed with open minds, and a willingness to compromise — with the welfare of the membership and the association as the main criteria for basing decisions — the future of the Holstein Association will be as long and successful as its past."



The six finalists for the the 1993 Distinguished Junior contest are, from the left front, Melanie Eachus, Miriam Kelly, and Julie Watts. In the back row, from the left, are Corey Geiger, Duane Nolt, and Becky Burr.

May Milk Price Set At \$12.72

ALBANY, N.Y. — Dairy farmers who supplied regulated milk dealers (handlers) under the New York-New Jersey marketing orders during May 1993 will be paid on the basis of a uniform price of \$12.72 per hundredweight

(27.3 cents per quart). The price for the corresponding month last year was \$12.36 per hundredweight.

Market Administrator Ronald C. Pearce also stated that the price was \$12.19 in April 1993.

The uniform price is a market-wide weighted average of the value of farm milk used for fluid and manufactured dairy products.

The seasonal incentive plan has been suspended for 1993. The plan would have removed 40 cents per hundredweight from the dairy farmers' uniform price for May. The monies deducted during the spring months, plus accrued interest, would have been returned in the August through November uniform price calculations.

A total of 12,211 dairy farmers supplied handlers regulated under the New York-New Jersey marketing orders with 1,057,364,631 pounds of milk during May 1993. This was an increase of 4.4 percent (about 44 million pounds) from last year.

The gross value to dairy farmers for milk deliveries was \$135,310,029.91. This included differentials required to be paid to dairy farmers but not premiums, deductions authorized by the farmer, or assessments.

Regulated handlers used 379,086,867 pounds of milk for Class I, 35.9 percent of the total.



The national junior dairy bowl team is from Pennsylvania, from the left, front row, are David and Matthew Day. In the rear, from left, are coach Ann Day and members Heath Ocker and John Leib Jr.



From the left, John Cope is named vice president of the National Holstein Association, while John Selz is named president.

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