

FOCUS

A NEWSLETTER FOR MEMBERS & CUSTOMERS



Dixie L. Burris, Membership Development,
Call 1-800-DHI-TEST for information.
Pennsylvania Dairy Herd Improvement Association
DHIA Service Center, Orchard Road, University Park, PA 16802

Lancaster Farming, Pages D12-D15

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NATIONAL DHIA BYLAW CHANGES AFFECT PENNSYLVANIA DHIA

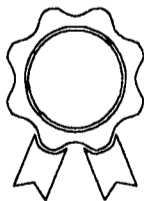
The Pennsylvania Dairy Herd Improvement Association is changing the way its programs are marketed as a result of the changes made to the Bylaws of National DHIA at the National Convention in March.

The major effect of the Bylaws changes, which were approved unanimously by the delegates from across the country, is the elimination of "protected" territories for members of National DHIA, which are state and regional associations. Member associations of National DHIA are now free to market their services across state lines, thus offering individual dairymen unprecedented freedom in the choice of their DHIA service provider.

Beginning May 1, 1993 dairymen are now able to transfer from one DHIA to another by filing a notice of intent to transfer with the losing and gaining organizations. National DHIA policy requires the transfer to be completed within 60 days unless there are clear reasons why transfer should not be allowed, such as outstanding bills or rules violations involved.

National DHIA was clear in stating that this change does not permit county associations to transfer memberships in behalf of individual dairy producers. Only individual producers are given a choice and they must take the initiative on their own to change their service provider. (Turn to page 2, DHIA Supportive)

25th ANNIVERSARY



In view of 1994 being the 25th anniversary of the incorporation of the association a History Committee of members and staff and others will develop a celebration for this anniversary at our Annual Meeting February 18, 19, 1993. Neal McCulloch, PA Board of Director from the Central District, will chair this committee along with staff.

Inside Affects me how? Vision for the future

Q & A -

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PA DHIA Board '93



Pictured at Top from Left to Right: Brooks Smith, Andy Meier, Ralph Gilkinson, Dennis Daubert, Robert Kindig, Tres Norman Hershey, John Brodzina, John Wilcox, Steve Mowery, 4th row: Dale Hoover, 3rd row: Lane Sollenberger, George Cudoc, Don Duncan, 2nd row: Neal McCulloch, Sec. Joseph Lyons, 1st row: Pres. Frank Orner, John Castrogiovanni, VP. Bill Jackson

PENNSYLVANIA DHIA BOARD ACTION SUMMARY

The Board of Directors convened in three regularly scheduled meetings on January 6-7, March 19 and April 7-8, 1993. The following actions of interest to members and the dairy community were taken:

1. In light of the new competitive environment between DHIA's, the board approved funding to have a display booth at the National DHIA Convention trade show in March. The board also approved funding to co-sponsor a hospitality suite with Minnesota DHIA, Northeast DHIA and Valley Ag Software to promote Dairy Comp 305 pc software.
2. The fiscal audit for 1992 was reviewed and approved.
3. A modification to the board policy on credit to local associations was made which requires suspension of all services to county associations with balances outstanding longer than 90 days.
4. Merger agreements with Luzerne, Perry & Westmoreland Counties were approved.
5. Bonding for local association treasurers will not be provided after July 1, 1993 due to the probable increase in premiums caused by any claims that may occur.
6. A \$5,000 contribution to the Clyde S. Robison Scholarship at Penn State was approved. Contributions will be made in five annual installments of \$1,000.

7. The Employee Retirement Program Trustees approved the annual audit of the Retirement Plan records.

8. The board policy covering the reporting of injections was modified to require that observed injections be reported only to USDA not on member reports.

9. New representatives to the DRPC Advisory Committee were approved from the Pennsylvania Holstein Association, Farm Credit, Penn State Veterinary Extension, New Bolton Veterinary School and Artificial Insemination cooperatives.

10. In response to the changes made to National DHIA Bylaws in March, 1993 which allow competition between DHIA's, a unanimous policy decision was made to market services to any dairy producer in any location.

11. The board meeting schedule was permanently changed. Meetings will now be held in July, September, November, January, March and April.

12. A proposal was adopted to form a new advisory committee on Technician Training and Certification.

13. Funds that have been received from local association balance when individual county associations merged were designated to be restricted funds usable only in the county that accumulated the funds.

14. A policy was adopted to provide the services of other DRPC's if members wanted them, but not to actively endorse those services. Mem-

bers wanting such services will be required to pay the cost of establishing the service.

15. Based on the unanimous recommendation of the DRPC Advisory Committee, the board approved the development of a new service to provide grade cow pedigrees. The new service will be implemented as soon as possible.

16. Funding was approved to sponsor two member couples to the Young Cooperative Leaders School conducted by PCC this summer.

17. District membership meetings were approved for November to explain the provisions of the new PA DHIA Bylaws.

CLYDE S. ROBISON LEADERSHIP AWARD

In a tribute to the late Clyde S. Robison, who served 30 years with local, state and national DHIA boards, the formation of the Leadership Award in Robison's name. This recognition may be awarded annually by the Pennsylvania DHIA Board at the association's annual meeting. The recipient, who will be selected by the Board, must be a dairy producer who has provided unselfish leadership to DHIA or the dairy industry, and has thereby promoted the welfare of the association and its members.

The Board of Directors of PA DHIA have established the Clyde S. Robison Leadership Award to honor Clyde's contributions, and to encourage others to develop and share their volunteer leadership skills with the industry.

PA DHIA Calendar of Events

MAY

- 31 Memorial Day (observed)
DHIA Service Ctr closed

JULY

- 7-8 State Board Meeting, Erie
- 23,24 Technician Summer Conference, Danville

AUGUST

- 17-19 Ag Progress Days, Rock Spring

SEPTEMBER

- 29,30 State Board Mtg, State College

NOVEMBER

- 1 SE District Mtg, Berks Ag Center
- 2 SW District Mtg, Ramada Inn, Somerset
- 3 C District Mtg, FamilyHouse Restaurant, Mifflintown
- 4 NE District Mtg, Pink Apple Restaurant, Tunkhannock
- 5 NW District Mtg, Bonanza Restaurant, Franklin
- 8 State Board Mtg, State College
- 9,10 NE Caucus, Ithaca, NY

FEBRUARY

- 18,19 PA DHIA Annual Mtg, State College

MEMBER DISTRICT MEETINGS IN NOVEMBER

The Pennsylvania DHIA Board has scheduled five membership district meetings in November 1993 to discuss the new Bylaws of the association with delegates from county units and associations. The Board will explain in detail the changes to the association that will occur when the new Bylaws are adopted. The specific effective date of the Bylaws has not been set yet, but is likely to be in early 1994.

Dates and locations of the district meetings are shown below. The meetings will begin at 10:00 AM and end no later than 3:00 PM. Lunch will be provided and all members are welcome to attend.

- Nov 1 Southeast District, Berks County Ag Center
- Nov 2 Southwest District, Ramada Inn, Somerset
- Nov 3 Central District, Family House Restaurant, Mifflintown
- Nov 4 Northeast District, Pink Apple Restaurant, Tunkhannock
- Nov 5 Northwest District, Bonanza Restaurant, Franklin

Delegates please mark your calendars now for this very important information meeting. The subjects discussed will affect the election of your member representatives on the PA DHIA Board in 1994.

Infinity System Integrated Management Services for the Dairy Industry

INFINITY is a system of 10 information service modules. Each module is independent of the others, and the modules are integrated through the system so that information can be traded between modules as it is needed.

Each module has a specific application to DHIA needs. For example, the Dairy Management System (INFINITY-DMS) is a traditional paper-based dairy herd management service for dairy producers.

(Turn to page 2)