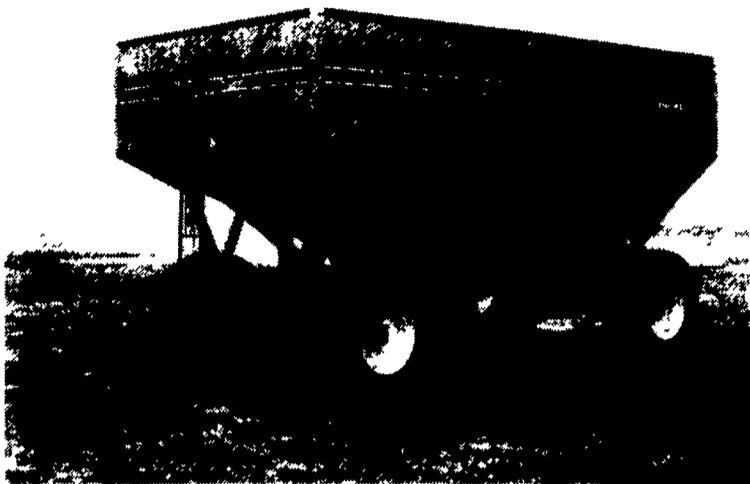


Business News



The new Parker 650 grain wagon from Kuker-Parker provides 650-bushel capacity.

Parker's 650 Grain Wagon Provides 650-Bushel Capacity

OMAHA, Neb. — The new, Parker 650 grain wagon from Kuker-Parker, Industries, provides 650-bushel capacity. The 650 keeps pace with highest capacity harvesting machines and increases harvesting efficiency and productivity.

One-piece 3/16 inch water jet cut plate end supports, corrugated side panels (that prevent buckling), and 4-inch top rail lip (that prevents spillage) all contribute to the 650's increased strength. The wagon's understructure built from heavy 6-inch x 3-inch structural channel sills and formed 10 gauge steel also adds strength and provides better load distribution.

A true 20-ton wagon gear supports the wagon's larger capacity

loads and keeps it balanced in rough terrain. Oversize tires distribute weight, minimizing compaction.

Steep sloped ends, tapered front panel and oversize discharge door allow the 650 to unload quickly. A diverter chute lets user direct flow for center or side discharge.

Other features include tubular steel ladder, plug-in connector, telescoping wagon tongue, break-away chain that activates brakes in an emergency, metering door, inertia hydraulic brakes (all four wheels), and signal lights.

For more information, contact Kuker-Parker Industries, Inc., P.O. Box 37589, Omaha, NE 68137, (402) 895-3050.

Beef Council to Join Ag Leaders In Washington

HARRISBURG (Dauphin Co.) — Harry S. Stambaugh of the Pennsylvania Beef Council, will join other agricultural leaders in Washington, D.C., for the U.S. Meat Export Federation's (USMEF) board of directors meeting and Foreign Buyers Conference, June 2-5.

In addition to officials from the meat, livestock and feed grain sectors, more than 100 foreign buyers will take part in the event.

According to Stambaugh, export markets continue to expand for U.S. red meat products (beef/pork/veal/lamb) around the world. "We set a record last year with export sales of \$3.0 billion for U.S. red meat products (\$2.5 billion for beef and veal, \$522 million for pork, and \$15 million for lamb, including variety meats). That's up 17 percent from the previous year for beef and veal and 26 percent for pork," Stambaugh said.

The Pennsylvania Beef Council is a long-standing member of USMEF and a strong supporter for USMEF efforts to increase demand for U.S. (beef/pork/lamb/red meat) products in foreign markets.

"Both the short- and long-term outlook for U.S. red meat exports are outstanding," said Stambaugh. In 1993, USMEF projects that beef and veal exports, including variety meats, will increase to \$2.8 billion (a 12 percent increase over 1992) and that U.S. pork exports, including variety meats, will climb to \$614 million (an 18 percent increase over 1992). By the year 2000, USMEF forecasts that total U.S. red meat exports will top \$7.2 billion, more than double their current levels.

The Washington meeting will focus on key issues affecting the industry's future in export markets. Among these issues, according to Stambaugh, are proposed cuts in USDA export programs for value-added products, the North American Free Trade Agreement,

Cortland Ford Selected Claas Dealer

CORTLAND, N.Y. — Cortland Ford New Holland, Inc. has been selected as a dealer by Claas of American, hay machinery division, Columbus, Ind., a North American distributor of a full line of harvesting equipment.

Cortland Ford New Holland is owned by David Law. As a Claas

and emerging trade opportunities in Korea and the China Pacific region.

Eleven foreign trade teams from Japan, Hong Kong, Taiwan, Mexico, Korea, Singapore, and the Caribbean will attend the USMEF meeting and foreign buyers conference. "The USMEF meeting is also an excellent opportunity for the U.S. industry to meet in person with foreign buyers to talk about our production practices and our quality assurance programs. These areas make a real difference in distinguishing U.S. products in foreign markets," said Stambaugh. "This is also a unique opportunity for us to learn firsthand what we need to do to increase export sales and to compete more effectively with other exporting countries."

dealer, the company will handle the recently introduced Claas Jaguar 695 self-propelled forage harvester as well as round and square hay balers and hay tools.

For more information, contact Cortland Ford New Holland, Inc., 3865 Route 11 South, Cortland, NY 13045, (607) 753-9656.

Cart Has Variety Of Uses



HOUGHTON, Iowa. — Transport dry or liquid materials in Pride Of The Farm's new Tote 'N Serv feed cart.

The cart has a seamless polyethylene body, semipneumatic ball bearing front wheels, and ball bearing swivel rear wheels. A vet tray is optional.

Model 500TNS is easy to tip and stays upright for complete cleanout and drainage. The cart has a variety of uses for animal care as well as other commercial application.

Contact your Pride Of The Farm dealer or write Pride Of The Farm, Div. of Hawkeye Steel Products, Inc., P.O. Box 2000, Houghton, IA 52631, (319) 469-4141.

Jaguar 695 Harvests Fast, Efficiently

WARSAW, Ind.—The Claas® Jaguar® self-propelled forage harvester delivers the power and capacity to harvest quickly and efficiently. The result is a high quality forage.

The harvester is being introduced by Claas dealers in Nebraska, Kansas, New York, Pennsylvania, and Indiana.

Engineered with a segmented "V" formation 24-knife drum that delivers a scissor action cut, the Jaguar 695 provides clean, precise chopping and optimum productivity. Chop length is adjustable in 12 increments.

The Jaguar is available with a narrow row, low profile design six-row folding cornhead or 10-foot wide hay pickup head. Equipped with Auto Steer, the

cornhead automatically steers the machine even in downed crops or at night, freeing the driver to focus on harvesting functions.

Optional mechanical 4-Trac® four wheel drive engages on the go and provides traction in tough ground conditions while the 695's Mercedes 354 HP engine delivers optimum performance. A single multifunction lever controls hydrostatic ground drive and all harvesting functions for ease of operation. A metal detector pro-

TECTS intake unit and ensures metal-free forage.

Cab on the 695 is built for operator comfort and features air conditioning/heat, adjustable seat, 360 degree windshield wiper, and radio/cassette player. All controls are easy to reach.

A corn cracker that ensures a fully digestible crop is optional.

For more information, contact Claas of America, Inc., 3030 Norcross Drive, Columbus, IN 47202, (800) 368-1516.

Farm Credit Hires Appraiser

LEWISBURG (Union Co.) — Northeastern Farm Credit, ACA announces the addition of Kenneth Sutter to the position of appraiser.

Sutter is headquartered in the Lewisburg Administrative Office and is responsible for appraisal services to the Lewisburg, Lewis-town, Bloomsburg, and Williamsport branch offices.

Sutter is a graduate of Colorado State University with a bachelor's in ag economics. He comes to Farm Credit with a diversified background in agriculture, ag finance, and rural appraisal work.

Sutter gained a variety of ag experience working on dairy farms in western New York, irrigating crops in eastern Colorado and working on a tree plantation in eastern Oregon. Sutter was formerly employed by FmHA.



Kenneth Sutter

Carlisle Dealer Receives President's Award

NEW HOLLAND (Lancaster Co.) — R & W Equipment Co., Carlisle, has received the prestigious Ford New Holland President's Award, an annual honor bestowed only on about 10 percent of the nearly 1,655 Ford New Holland farm equipment dealerships in the U.S. and Canada. In addition, the local company was recognized as being one of Ford New Holland's top 25 dealerships.

The award, given by Ford New Holland, is based on results of in-

depth surveys of dealership customers conducted in 1992 by Ford New Holland.

"R & W Equipment Co. employees understand what it takes to be a leader in a highly competitive business," said W.T. Kennedy, chief operating officer. "They have built their business on customer service, and they are always on the alert for ways to surpass their own track record of excellence."