

# Fund Drive Achieves Success

GEORGETOWN, Del. — Delmarva Poultry Industry, Inc. (DPI), the nonprofit trade association working for the continued progress of Delmarva's poultry industry, exceeded its 1993 fund drive goal with cash and pledges totaling \$501,727.

That news was announced by Fund Drive Chairman Walter W. Moorhead at the recent Delmarva Poultry Booster Banquet in Salisbury, Md.

Moorhead told the nearly 2,400 DPI supporters, "When you have a quality product or service and a membership such as ours that believes in the organization, success is contagious."

The annual fund drive is DPI's means of raising money to support its many services and programs. DPI's membership consists of close to 4,000 persons and companies, including poultry growers, allied industry suppliers of products and services, Delmarva's eight poultry companies, poultry company employees, and hundreds of nonpoultry businesses on Delmarva which recognize the economic importance of the industry to this area.

The booster banquet is also the occasion at which DPI presents awards to Delmarva's outstanding poultry growers and to two individuals who have made significant contributions to the poultry industry.

The DPI Medal of Achievement is awarded annually to a public servant of an agency or an organization for outstanding achievement and service on behalf of the poultry industry. This year's recipient was Dr. Edwin M. Odor, a poultry diagnostician with the University of Delaware. Odor has contributed significantly to the health of poultry flocks on Delmarva since coming to the area some 12 years ago. In 1981, he joined the University of Delaware as senior scientist, poultry pathology, where his responsibilities include management of the university's diagnostic laboratory. He holds memberships in the American Veterinary Medical As-

sociation and the American Association of Avian Pathologists, among other professional associations. He has authored numerous publications and has addressed professional and scientific meetings worldwide. An avid supporter of DPI, Odor has chaired DPI's Poultry Health Committee, served as chairman of the National Meeting on Poultry Health and Condemnations, participated as a speaker on many DPI programs, and serves as an active member of several DPI committees. Over the years, he has provided counsel and advice to DPI on poultry disease issues and has offered valuable services regarding avian influenza, infectious bronchitis, and pullorum.

Delmarva's Distinguished Citizen Award, given in recognition of a person's work on behalf of DPI, the poultry industry, and the community, was presented to Leon J. LaChance of Salisbury. For more than 20 years, LaChance has been actively involved in the poultry industry on Delmarva. As a past president of DPI, a longtime member of the DPI board of directors, a financial advisor for the association, a Fund Drive worker, a member of DPI's Grower Health Insurance Committee, and a frequent chairman of ad hoc committees including DPI's New Directions Committee and the Delmarva Chicken Cooking Contest Review Committee, LaChance is always willing to serve. He is a graduate of the University of Florida. After 10 years with the Ralston Purina Company, he assumed the presidency of Chesapeake Foods in Berlin, Md. Ten years later he joined Allen's Hatchery, Inc. in Seafood, Del., where he serves as corporate vice president of finance. Since 1986, he has represented the poultry industry as a member of the Maryland Agricultural Commission. In addition, he is a member of the Maryland Feed Council, the Eastern Shore Grain and Feed Dealers Association, and sits on the advisory board of the Delmarva Council of Boy Scouts. He is a former

director of the Mid-Delmarva YMCA.

Other banquet honorees included 17 poultry growers selected by their companies as outstanding producers for 1993. They were presented silver bowls by DPI President Larry K. Winslow and Grower Committee Chairman Kay R. Richardson. Receiving the awards were, from Delaware:

William and Diane Brooks, Milton; Donald and Wendy Cunningham, Greenwood; Marvin J. and Joann Deputy, Greenwood; John C. and Mary L. Hewish, Greenwood; Dale and Evelyn Jestice, Laurel; Howard D. Melson, Dagsboro; Mr. and Mrs. Clifton R. Parker, Frankford; and Charles and Yoshiko Phillips, Laurel. From Maryland: Jerry and Pat

Lambertson, Snow Hill; Larry and Brenda Nagel, Federalsburg; Chas Nau, Jr., Kennedyville; Robert and Donna Saathoff, Jr., Easton; Ernest and Daisy Snyder, Newark; Bessie and Pete Truitt, Salisbury; Vic and Susan Brown Workman, Salisbury; Ralph and Emily Wothers, Greensboro. From Virginia: Joe and Peggy Kelly, Parksley.

## Ag Organization To Mark 30th Anniversary

WASHINGTON, D.C. — A prominent Washington, D.C.-based international development consulting firm will celebrate the 30th anniversary of its establishment at the group's annual meeting to be held June 7 in Washington, D.C.

During its 30-year history, the nonprofit firm, Agricultural Cooperative Development International (ACDI), has focused primarily on promoting the development of agriculture and cooperative business organizations in developing countries around the world. In total, ACDI has worked in some 70 nations.

In the last two years ACDI has expanded into several new program areas, including trade and investment promotion in Latin America and the Caribbean and broad structural adjustment programs in the emerging democracies of Central and Eastern Europe and the former Soviet Union. In both Poland and Russia, for example, ACDI is helping reform and regenerate those nations' farm credit systems.

ACDI's total revenues from all sources have increased significantly in recent years, growing from \$4.9 million in 1986 to \$12.6 million in 1992.

To further broaden the services it could provide, ACDI earlier this year created a new, allied nonprofit corporation called Agricultural Services, Inc. (ASI). ASI shares many of the same goals that ACDI does, but will differ in the way it

funds its activities. ACDI has generated most of its revenues from grants and contracts with the U.S. government's Agency for International Development (AID) or other such "donor organizations." In contrast, ASI will work mainly with private, for-profit companies in the United States and overseas to promote the transfer of advanced agricultural technology and techniques to developing nations and emerging democracies.

ACDI dates its establishment to July 12, 1963. That was when a ACDI predecessor organization, the International Cooperative Development Association (ICDA), was incorporated in Illinois. In 1968, ICDA merged with Farmers Union International Assistance Corporation. FUIAC, like ICDA, had recruited many specialists for its international development projects from U.S. cooperative businesses. The name chosen for the new entity was Agricultural Cooperative Development International.

A special characteristic of ACDI is how it works with U.S. agricultural cooperatives and farmer organizations. ACDI has 47 member co-ops that have provided the organization with funding, and many of them have also

contributed their staff and members' time and expertise for ACDI's international development projects.

A number of ACDI member businesses have hosted foreign visitors in the United States for ACDI training and exchange programs, and many of those international guests have stayed with individual U.S. farm families. For other ACDI projects, co-op employees and members have served outside the U.S. as volunteer trainers and mentors for nascent cooperative business. For example, over a three-year period ACDI will recruit 230 U.S. volunteers with expertise in farm credit and agribusiness who will go to the New Independent States of the former Soviet Union and help those nations reform their farm credit systems.

At ACDI's June 7 meeting in Washington, D.C., there will be a business meeting of ACDI's board of directors, followed by gala celebration dinner with invited guests that evening.

More information on ACDI and its various programs is available by contacting the organization at 50 F Street, N.W., Suite 900, Washington, D.C. 2001, (202) 638-4661.

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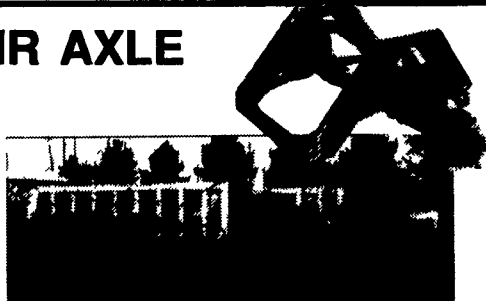
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