

Penn State Alumni Honored

UNIVERSITY PARK (Centre Co.) — The Penn State Department of Dairy and Animal Science has chosen two alumnus for recognition. James E. Work has been chosen as the 1993 Distinguished Animal Science Alumnus and Charles C. Brosius has been chosen 1993 Distinguished Dairy Science Alumnus.

Work graduated from Penn State in Animal Husbandry in 1949. In addition to his keen interest in football and boxing as an undergraduate, Work was a member of the Block and Bridle Club and the 1948 meats and livestock judging teams. He served as Little International Show manager in 1947 and Block and Bridle president in 1948.

Work spent eight years as Pennsylvania Farm Show Commissioner, from 1956-64. He was recognized as a Pennsylvania Master Farmer in 1961 and became a member of the National Soil and Water Commission in 1964. He belongs to both county and state farmers associations, Pennsylvania Cattlemen's Association, and Pennsylvania Livestock Association. He is a newly elected director of the Penn State Stockmen's Club. A World War II veteran of the U.S. Navy, Work serves on the Advisory Board for the Penn State Fayette Campus.

Jim Work and his wife Joanne live in Uniontown, Pennsylvania, where he is a member of the Rotary Club. They own and operate a 1,200 acre farm, raising registered Angus and Chianina cattle and Yorkshire hogs, in partnership with their daughter and two of their three sons. All of their children are graduates of Penn State University. They also own a retail and wholesale meat business.

Work is recognized for his dedication to and involvement in the agricultural industry.

Brosius graduated from Penn State in Dairy Production in 1952 and returned to Chester County where he and wife Jane rented a farm and began building their Guernsey herd. Brosius began as a dairyman, but eventually put down the milking claw in favor of a miner's headlamp, the mushroom grower's trademark.

Since winters at the dairy were slow, Brosius and his brother rented one double mushroom house from their father who was in the business. They made more money from that than they had from a year's dairying. When the elder Brosius decided to retire, Charles returned to the family farm, and the rest is history. He quickly established him-

self as a force in the Chester County mushroom industry, built additional state-of-the-art mushroom houses, and cooperated closely with Penn State in mushroom research.

About that time, foreign mushrooms began to threaten the U.S. market. To remain competitive, Brosius began marketing his mushrooms fresh instead of selling them to a cooperative for canning and processing. As business prospered, he purchased fresh mushrooms from other growers and expanded his packing company. To control the flow of mushrooms to commercial outlets, he eventually added a trucking arm to the business. Over 90 percent of the mushrooms he currently produces are sold through a broker to the fresh market. Packaged under the name Marlboro Mushrooms, they are sold in Baltimore, New York, Richmond, and Atlanta.

The old adage, "find a need a fill it," was the driving force behind the success of Charles Brosius, who believes there is more profit in marketing a product than there is in growing it. In response to buyers who need mushrooms daily, Sunday through Thursday, Marlboro Mushrooms are harvested in a manner contrary to the usual mass harvest. "If we don't have the mushrooms when the buyers want them," Brosius says, "they will try to fill in the gaps by buying from the competition."

Charles and Jane Brosius and their three sons, all Penn State graduates, form today's family cooperation, a multi-million dollar enterprise. Each is involved full-time in managing the farm operation and business. "We have been blessed with good luck, good health, good crops, and good advice," Brosius says.

As a student at Penn State, Brosius was manager of the Dairy Exposition, and was a member of the dairy cattle judging team, the Dairy Science Club, the Coaly Society, and several other honorary organizations.

In recent years, Brosius has become semi-retired and spends more time in a service role. He continues to be active in agricultural organizations and as a trustee of Penn State. A designated Pennsylvania Master Farmer, he has served as director for Agway, Inc., and president of the Mushroom Growers Co-op Association of Pennsylvania and of the Chester County Agricultural Extension Service. He has also served on the Pennsylvania

Department of Agriculture Research Advisory Committee, as a 4-H club leader, and as coach of a dairy judging team. Among many other activities, he has chaired the Penn State Mushroom Industry Research Associates and served on the Penn State Mushroom Endowment Advisory Committee. He is a lifelong member of the Society of Friends.

Charles Brosius is honored for his efforts in — among other things — pioneering changes in an agricultural enterprise that was seriously threatened by foreign competition — efforts that have brought him remarkable success. Moreover, his contributions to Penn State have been many, and they continue to this day.



Charles Brosius



James Work

- | | |
|--|--|
| Lynnport
Kermit K Kistler
Implement
215-298-2011 | State College
Track N Trail
Honda
814-237-2581 |
| Mansfield
Lake Country
Marine
717-662-2255 | Towanda
Rolling Acres
717-265-3400 |
| Mars
M.R. Moody Sales
& Service
412-625-1935 | Trevese
Bromley Motorcycle
Sales
215-357-1534 |
| Millerstown
R E. Davidson &
Son
717-444-3670 | Verona
Dirty Harry's
Dirt Bikes
412-828-2667 |
| Mt. Bethel
Horn's Outdoor
Center
215-588-6614 | Wapwallopen
Blue Ridge
Truck Parts
717-868-3402 |
| Mt. Joy
J & H Cycle
Accessories
717-653-5672 | York
The Workshop
717-846-5146 |
| Murrysville
Bentley's Yamaha
Suzuki
412-325-2344 | NEW JERSEY
DEALERS |
| Parkerford
Leisure Equipment
Incorporated
215-495-7122 | Bricktown
Kurt's Marine
Polaris
908-920-7669 |
| Pittman
Schreffler
Equipment
717-648-1120 | Elmer
Sam's Super
Service
609-358-3488 |
| Punxsutawney
East American
Motors
814-938-4230 | Ledgewood
Ledgewood
Kawasaki
201-584-6488 |
| Reading
Ray's Motor
Service
215-582-2700 | Pompton Plains
Kosco Harley-
Davidson
201-831-1700 |
| Sharon
Doctor Jerry's
Cycle
412-981-7282 | Somers Point
Waterfront Marina
609-926-1700 |
| Smithton
Andy's Automotive
412-872-0700 | Vineland
Lilliston Polaris
609-691-2020 |
| St. Mary's
Grotzinger
814-834-4917 | |

POLARIS
Believe It.

©1993 Polaris Industries L P

Dean Hood Reports State Budget Requests

STATE COLLEGE (Centre Co.) — In a report of the 1993-94 State Budget Requests from the College of Agricultural Science at Penn State, Dean Lamartine Hood told the Ag Advisory Council this week that since 1989, Penn State's College of Agricultural Sciences has had to manage increasing costs with declining resources. To meet this challenge, the College has reduced the scope of its programs and the numbers of faculty and staff.

The College's 1992-93 state appropriation for extension and research, which accounts for 43% of its budget, was permanently reduced by \$1.88 million. Federal appropriated funding, which provides 20% of College budget, but did not increase. In response to these declining resources, a hiring freeze has been implemented. In addition, the College Future Committee has defined a series of program eliminations/modifica-

tions/reductions designed to bring programs in balance with resources. Extension, resident education and especially research programs are all being adjusted to meet available resources.

In addition to the loss of permanent state support, the College has been forced to adjust to one-time reductions that have totaled \$2.77 million during the period 1989-1993.

The 1993-94 state budget request is designed to restore the permanent funding cuts of 1992-93 in the extension and research line items and to cover unavoidable program cost increases. Without this restoration, the College will be forced to further reduce programs and personnel.

Hood presented the following exhibit:

	1991-92		1992-93		1993-94	
	Appropriations		Penn State Request	Governor's Recommendation	Line Item Number	
Extension	\$20,505,000	\$19,787,000	\$21,494,000	\$19,787,000(+0.0%)	#3019	
Research	19,518,000	18,352,000	20,436,000	17,869,000(-2.5%)	#3013	

Maryland Holstein Breeders List 20 Years Of Premier Winners

TIMONIUM, Md.—Maryland Holstein breeders this week listed the Premier Breeder and Premier Exhibitor winners for the last 20 years at their State Holstein Show.

As was reported last week, the Joseph Schwartzbeck family won both awards at the recent 1993 show. It was the first time this family won both awards at the show. However, it was not, as reported (sorry about that), the first time one family or farm won both

awards in the same year. As you can see from the following list, one family or farm has taken both awards many times.

The winners over the years are as follows:

1993-Joseph Schwartzbeck Family, both; 1992-1991-1990, My Ladys Manor Farm, both; 1989, Coldsprings Farm, Premier Breeder, Hills-Hope Farm, Premier Exhibitor; 1988-1987-1986, Coldsprings Farm, both; 1985,

Coldsprings Farm/Kingstead Farms, tie for Premier Breeder, Coldsprings Farm, Premier Exhibitor.

1984, Kingstead Farms, Premier Breeder, both; 1983 Gaywinds Farm, Premier Breeder, Elizabeth Gillet, Premier Exhibitor; 1982-1981-1980-1979-1978-1977-1976-1975, Kingstead Farms, both; 1974, Rinchart Farms, both; and 1973, Kingstead Farms, both.

