

ROCKY POINT FARM

Chuck and Paula Fry, along with Chuck's parents Milton and Helen, operate Rocky Point Farm near Point of Rocks, MD. They manage a herd of 100 cows plus young stock, and farm almost 600 acres.

Chuck and Paula visited the Purina Research Center near St. Louis, Mo. in August, 1992 and returned home convinced that **Ultimate EXT** deserved a trial. **Ultimate EXT 32** was introduced in September, 1992 and the short term results have been very encouraging and profitable.

The single group TMR consists of shelled corn, whole cottonseed, corn silage and alfalfa haylage. Four pounds of **Test Cow B22 Checkers** are fed to all cows in the milking parlor and the dry cows are fed **D&H Concentrate**, mixed hay and limited corn silage.



Tom Summers, Left; (H.C. Summers Inc.), Chuck Fry and Gary Payne, right; who has assisted the Frys for 25 years.

Chuck states "even though my cost per ton with **Ultimate EXT** is \$70 to \$80 higher than the old program (soybean meal, corn distillers, and minerals), my cost per hundredweight of milk produced has decreased six percent. My cows and heifers peak higher and consistently maintain better body condition."

H.C. Summers and Purina Mills wishes the best to the Frys and thank them for their continued patronage.

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| DHIA | 9/92 | 111 Cows | 18,503 Milk | 680 Fat | 616 Protein |
| Averages | 1/93 | 107 Cows | 19,104 Milk | 687 Fat | 616 Protein |



CONTACT YOUR LOCAL PURINA DEALER

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Sturarts Draft, VA 24477
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