

Business News

Crop Day Winners Announced

CHAMBERSBURG (Franklin Co.) — Donald Piper of Newburg was the big winner at the 1993 Franklin County Crop Days.

Piper received one week's free use of a John Deere Tractor compliments of York Farm Credit and Clugston's Ag and Turf.

Other winners were Cory Smith of the Donald E. Martin Farm, and Lester Lehman, both from the Chambersburg area. Smith and Lehman won the use of a forage wagon and skid loader, respectively.



Pictured are Dale Cook, sales representative for Clugston's Ag and Turf; Donald Piper; Cory Smith; Lester Lehman; and C. Daniel Brogdon, executive loan officer, York Farm Credit, ACA.

The construction division of AGRI, Inc. was recently purchased by five management employees. From left to right: Rodney Moyer, Joseph Zook, Dan Buch, James Brewer, and Leon Martin.

Employees Purchase Division

EPHRATA (Lancaster Co.) — The construction division of AGRI, Inc. was recently purchased by five management employees.

The new owners are James C. Brewer, controller; J. Daniel Buch, general manager; Leon E. Martin, president; Rodney Moyer, construction superintendent; and Joseph C. Zook, sales manager.

All have been actively involved in the operation of the business for a combined total of 75 years and will continue their personal involvement.

Established in 1968, AGRI, Inc. is one of the leading design-build contractors of agricultural and commercial buildings. A reputation for customer satisfaction is reflected in the fact that 70 percent of their business is with repeat customers.

The designing and building of commercial, livestock, and storage facilities with the highest standards of quality is their constant goal.

AGCO Offers Powershift Transmission In 9600 Series

KANSAS CITY, MO. — AGCO Corporation unveiled a revolutionary 18-speed full powershift transmission in its newly designed line of 9600 Series high-horsepower tractors. The introduction was held at the first of two meetings scheduled for its AGCO Allis dealers in Kansas City.

"According to many of our dealers, loyal owners of the popular 8000 Series Allis-Chalmers powershift tractors have been eagerly anticipating the introduction of this new line of tractors," said John M. Shumejda, executive vice president and chief operating officer of AGCO Corporation. "We are confident the 9600 Series will not only meet, but exceed the ex-

pectations of these customers."

The 9600 Series, built at AGCO's Independence, Missouri plant, has four distinct new models in seven configurations. The 9630, at 133 PTO HP, the 9650, at 147 PTO HP, the 9670, at 170 PTO HP and the 9690, at 191 PTO HP offer several outstanding features as standard equipment; including the full powershift transmission, an improved deluxe, iso-mounted cab and an air-cooled, turbocharged diesel engine.

Providing 18 forward and nine reverse speeds, the new full powershift transmission allows shifting on-the-go with single-lever electronic control. This electronic shifting, regulated by a microprocessor, effectively and ac-

curately provides a vast range of forward and reverse speed increments. The same lever controls shuttle shifting from forward to reverse without clutching.

Pulse shifting and electronic control allow the automatic "speed matching" feature to efficiently and instantly match transmission gear to engine speed and ground speed. Preselected forward or reverse shuttle speeds make frequent speed and direction changes easy for loader applications.

"The new full powershift transmission is just one of the high-tech features that separates the 9600 series from the competition," said Shumejda. "The farmer will get more work done faster with the full powershift feature and will be much more comfortable doing it with the improved deluxe cab."

The cab-forward design of the 9600 Series provides a smoother, more comfortable ride. Fifteen inches farther forward and two inches higher than previous models, the cab's location allows for a better view of what is in front and to the sides. It also greatly improves the line of sight to the rear hitch. A Grammer air-ride seat with automatic load control swivels to the right 10 degrees and left 20 degrees, making it easier to see your work and convenient for entering and exiting the cab. A folding passenger seat with a seatbelt has been added to the left console.

The throttle and transmission controls have been consolidated in the operator's seat itself. Located in the seat's right-hand control console, this arrangement makes shifting movements comfortable and logical and single gear selection is easy in rough field conditions.

A one-piece hood that tilts up from the back and a nose cowling that removes without tools, make for easy access to the Deutz in-line six cylinder, air-cooled, turbocharged diesel engine. This rugged, low-maintenance, state-of-the-art engine is designed to develop high torque rise while being fuel efficient.

The optional all-wheel-drive (standard on the 9690) has been redesigned to allow on-the-go engagement for added convenience.



The AGCO Allis 9690 at 191 PTO HP with full powershift transmission is one of four distinct models in an all-new high-horsepower tractor series ranging from 133 to 191 PTO HP. The advanced full powershift transmission has 18 forward and nine reverse speeds that allow the operator to shift into any gear in any direction, without clutching. The 9690's cab-forward design, sloped hood, and rerouted exhaust stack provide an unobstructed view of the field. A low-maintenance, turbocharged Deutz air-cooled engine is standard across the 9600 Series.

Smith's Implements Receives Award



MERCERSBURG (Franklin Co.) — At a special awards banquet for qualifying John Deere Dealerships in Nashville, Tenn., Smith's Implements, Inc. was the recipient of the Parts Master/Service Master Award.

Receiving the awards for the company were Ross A. Smith, vice president, and Terrance Peck, parts department manager. Presenting the awards for the John Deere Company were Larry Hodel, presenting to Ross Smith, Dave Draper presented to Terrance Peck. Both Hodel and Draper are managers in the aftermarket division of John Deere Company.

Winning the Parts Master/Service Master Award is a special accomplishment. Only five dealerships within a 17-state area won the award this year.

Pictured from left, are Dave Draper, Terrance Peck, Ross A. Smith, and Larry Hodel.

Farm Credit Employees Receive Exceptional Performance

LEWISBURG (Union Co.) — Pam Books-Mallott, loan professor supervisor for Northeastern Farm Credit, ACA and Susan Birdsall, loan processor of the Towanda branch office, recently received a Distinguished Service Award from the Farm Credit Bank of Baltimore.

The award was presented to Books-Mallott and Birdsall by Robert T. Reich, president of the Northeastern Farm Credit, ACA, in recognition of their contribution

toward enhanced efficiency in the credit delivery process.

As a result of their contribution to testing a computer program for loan document origination, Farm Credit borrowers continue to receive prompt, reasonably priced credit services in spite of ever increasing regulatory burdens being imposed on all lenders. The Distinguished Service Award is one of the highest forms of recognition for employees within the Baltimore Farm Credit District.

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