

For me, the test of any alfalfa is how many pounds of nutrients per acre it produces.

I'm as interested as the next guy in what researchers are doing to improve the alfalfa varieties on the market today. But sometimes, I think seed companies forget that more leaves or better disease resistance by themselves don't produce more milk. The bottom line is pounds of nutrients per acre.

That's why I plant **Multi-plier** alfalfa from Jacques. Sure it's a multileaf and has good winter-hardiness and terrific disease resistance. But all that says to me is that **Multi-plier** has the potential to produce more pounds of nutrients per acre on my farm.

I look at my corn silage hybrids the same way. So I also plant a lot of **7970** from Jacques. Yes, it's big and leafy and yes, it makes a lot of grain and fits my operation. But my analysis only measures total digestible nutrients and that's what I'm looking for.

I'm open to new alfalfa varieties and silage corn hybrids, but only if they'll deliver more pounds of nutrients per acre than my Jacques' **Multi-plier** and **7970**.

corn • soybeans • alfalfa
sorghum • sunflowers



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Maryland Promotes Breakfast Sausage

ANNAPOLIS, Md. — Maryland Gov. William Schaefer recently announced that Parks Sausage of Baltimore is introducing a Maryland Pride Breakfast Roll Sausage as part of an effort to convince Marylanders to buy Maryland products.

"Parks Sausage is one of our more than 1,500 outstanding 'Maryland With Pride' businesses," said Gov. Schaefer. "They produce an excellent line of meat products and this new Maryland Pride Breakfast Roll Sausage conforms to their high standards of taste and quality."

Schaefer began the "Maryland With Pride" program in 1987 to encourage businesses to use the "Pride" logo on their products to recognize the contributions Maryland businesses and workers make to the state's economy.

The program creates awareness among Maryland businesses and consumers of the wide variety of products and services available from Maryland companies. It is a cooperative venture of the Maryland Departments of Agriculture and Economic and Employment Development.

"From apple growers in western Maryland to Parks Sausage in Baltimore, participation in the 'Maryland With Pride' program shows the extraordinary diversity of our state's economy," said Maryland Secretary of Agriculture Robert L. Walker.

Parks Sausage plans to initiate a statewide "Maryland With Pride" advertising effort to make consumers aware of their new breakfast sausage. It will be available in mild and spicy flavors.

"Marylanders consume more roll sausage per capita than any other state in the Mid-Atlantic and Northeast region, so why not buy something made right in our own back yard?" said Schaefer. "I am pleased that Parks will be able to use our 'Maryland With Pride' identification to promote this new product line."

Businesses interested in learning more about the "Maryland With Pride" program may contact Desiree Mundell, Maryland Department of Agriculture, Marketing Services, 50 Harry S. Truman Parkway, Annapolis, MD 21401, telephone (410) 841-5770.

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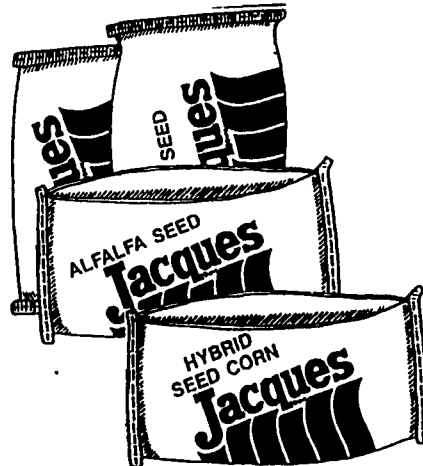
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