

OTHERS ABOUT STEADY ctns AZ Boston 9.00-11.00 red 24s 11.00 Green Leaf 24s 10.00-11.50 mostly 11.00 Red Leaf 24s 10.00-11.00 mostly 10.00 CA Boston 24s 11.00 Green Leaf 24s 12.00 Red Leaf 24s 11.00-12.00 FL Boston 24s 6.00-8.00 mostly 7.00 Bibb 24s 6.00-7.00 --- LETTUCE-ROMAINE: MARKET ABOUT STEADY ctns AZ 24s 15.00-18.00 CA 24s 15.00-17.00 1.3 bucrts AZ 24s 20.00 CA 24s 17.00 --- MUSHROOMS: MARKET STEADY 10 lb ctns PA lge 11.00-11.50 med 8.50-9.00 4 qt bkts PA med-lge 4.75-5.00 sml-med 3.75-4.00 3 lb ctns PA Shiitake 15.50-17.00 few 13.50-14.00 fair qual 11.50-13.00 ctns 10 12-oz trays flmwrpd PA 8.50-9.00 ---OKRA: OFFERINGS INSUFFICIENT TO QUOTE ---ONIONS GREEN: MARKET ABOUT STEADY

ctns bchd MX 48s 8.00-10.00 ctns bchd bulb type TX 24s 9.00-10.00 mostly 9.00 ctns bchd CA Leeks 12s 12.00 FL Leeks 12s 14.00 ---PARSLEY: MARKET ABOUT STEADY 5 DOZ CURLY UNLESS OTHERWISE STATED crts bchd CA 17.00 FL 13.00-14.00 Plain 12.00-14.00 ctns bchd TX 13.00 Plain 13.00-14.00 Root 12s 12.00 --- PARSNIPS: 1/2 bucrts/crts NJ 10.00 --- PEAS GREEN: MARKET STEADY 10lb ctns per lb GU Snow Peas 1.40 ---PEAS OTHER: OFFERINGS INSUFFICIENT TO QUOTE ---PEPPERS: MARKET ABOUT STEADY 1 1/9 bucrts MX California Wonder Type Green exlge 10.00 1 1/9 bucrts FL California Wonder Type Green exlge 10.00-12.00 fr cond loas 8.00 one lot 5.00 lge 7.00-8.00 mostly 8.00 med fr qual 5.00-6.00 Mxd Red & Green lge fr cond 3.00-5.00 Red exlge fr

qual 10.00-12.00 lge fr qual & cond 5.00-6.00 med fr qual & cond 5.00-6.00 MX California Wonder Type Green exlge 11.00-12.00 ---PEPPERS OTHER: TOO FEW SALES TO QUOTE ---RADISHES: MARKET SLIGHTLY LOWER ctns tpd 30 6-oz flmbgs FL Red 5.50-6.50 mostly 6.00 ctns tpd 14 1-lb flmbgs FL Red 6.00-6.75 ctns bchd MX Red 24s 7.00-7.50 ---RHUBARB: OFFERINGS INSUFFICIENT TO QUOTE ---RUTABAGAS: MARKET STEADY 50 lb ctns CD CDOne med 7.00 ---SPINACH: MARKET ABOUT STEADY ctns MX Flat 24s 9.00-10.00 1 2/5 bucrts bchd CA Flat 24s 11.00-12.00 bucrts TX Savoy 8.00-9.00 ctns 12 10-oz flmbgs Repacked Enrôte Savoy 8.50-9.50 ctns bchd TX Savoy 10.00 ---SQUASH: MARKET LOWER 1/2 & 5/9 bucrts & ctns unless otherwise stated FL Zucchini sml 5.00-6.00 mostly 6.00 med 4.00-5.00 mostly 4.00 Yellow Straightneck sml 6.00-8.00 mostly 7.00-8.00 med 5.00-6.00 26 lb lugs MX Zucchini sml-med 10.00 ---SWEET POTATOES: MARKET STEADY CURED NEW CROP 40 lb ctns NC U.S. One Jewels med few 9.00 ---TOMATOES: MARKET LOWER 25-LB CARTONS PINK TO LIGHT RED 85% OR BETTER US#1 QUAL UNLESS OTHERWISE STATED FL xlge 13.00-14.00 fr qual & cond 9.00-10.00 lge 12.00-13.00 mostly 12.00 med 11.00 25 lb ctns Local Repack xlge 18.50 lge 16.00 med 15.00 --- TOMATOES, CHERRY: flts 12 1-pt bkts FL 12.00 ---TOMATOES, PLUM TYPE: 25 lb ctns FL 16.00 ---TURNIPS: 25 lb sks PA Purple Top 5.00 ---VEGETABLES OTHER: MARKET STEADY IT Radichio 8.50-9.00.

12.00 90s 10.00-11.00 mostly 10.00 100s 8.50-9.00 mostly 9.00 few 10.00 Norkotah CD New Brunswick CDOne 50 lb ctns 70s 8.00 80s 8.00 90s 8.00 100s 7.00 Round Red ME 50 lb sks sz B 11.50 MN/ND 50 lb sks fr cond 7.00-7.50 sz B 11.00-12.00 WI

50 lb sks 7.50 Round White CD Prince Edward Island CDOne 50 lb sks 4.25-4.50 mostly 4.25 lge 5.00 LI bld 5 10-lb sks 5.25-5.50 bld 10 5-lb sks 6.25-6.50 50 lb sks 4.50 lge 4.75-5.00 mostly 5.00 ME 50 lb sks 4.00 NJ 50 lb sks 4.00 lge 4 50

## Put Farm On Road To Success With Dairy-MAP

**YORK (York Co.) —** Does your farm business have well-defined goals? Organized operations? A day to day plan? A long-range plan?

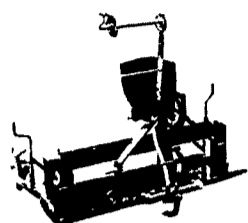
Are you managing your work rather than your work running you?

If your answer is "no" to any of these questions, you should attend the upcoming Dairy-MAP (Management and Profitability) Managing for Success Workshop, to be held in York at the Family Time Restaurant on January 6 and 20 between 9:45 a.m. and 3 p.m. The program is modelled after the very successful Pro-dairy program in New York state.

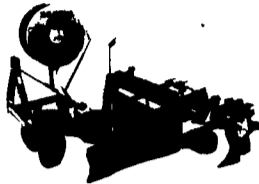
The two-day "Managing For Success" workshop will help you learn how to more efficiently manage your operation through applying good management principles. Various management principles will be taught through presentations, participants solving case scenarios, and by applying these principles to your farm operation.

A registration fee of \$36 will be charged for the first person from every farm. The second person will be charged \$24. Preregistration for this workshop is due by December 30 at the York County Extension Office, 112 Pleasant Acres Road, York, PA 17042, (717) 757-9657.

### VEGETABLE GROWING MACHINERY



**FLAT BED MODEL 560 PLASTIC LAYER**



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### RAIN-FLO IRRIGATION

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### Philadelphia Potato & Onion

Philadelphia, Pa.

Tuesday, December 29, 1992

ONIONS AND POTATOES ---ONIONS DRY: MARKET RED ONIONS HIGHER, OTHERS ABOUT STEADY. US#1 OR GENERALLY GOOD QUAL AND COND UNLESS OTHERWISE STATED. NEW CROP Yellow Globe Type MI 50 lb sks med 11.00 NY 50 lb sks med 9.00-10.00 mostly 9.00 few 9.00 mstr cstr 16 3-lb mshbgs med 9.00 Spanish Hybrid CO 50 lb sks col 13.50-14.00 jbo 10.50-11.50 mostly 11.00 few 12.00 ID/OR 50 lb sks jbo 10.50-11.50 mostly 10.50-11.00 WA 50 lb sks col 12.00 jbo 10.00-11.00 fair cond 8.00-9.00 White CO 50 lb sks jbo 25.00-26.00 Red NY 25 lb sks jbo 8.00-10.00 med 5.00-7.00 mostly 6.00-7.00 ---POTATOES: MARKET ABOUT STEADY US#1 SZ A WASHED OR BRUSHED UNLESS OTHERWISE STATED Russet Burbank ID bld 10 5-lb sks non sz A 9.00 50 lb ctns 70s 12.00-13.00 80s 11.50-13.00 mostly

**I'M NOT LION...**

**THE CLASSIFIED LIVESTOCK SECTION HAS BEASTLY SELECTIONS!**

## Mark C. Hershey Farm's Dairy Feeds

Top Performance - Maximum Profitability

- ✓ Competitive Prices
- ✓ Accurate, Cost-Effective Ration Balancing
- ✓ Steam-Cooked (Not Roasted) Corn & Soybeans
- ✓ Grain Bank Program

The feeding program on a dairy farm has a direct impact on the profitability of the operation. Top performance does equal maximum profitability when a nutritional program is set up to blend the correct amount of grain and forages to maximize milk production and minimize health problems. We are pleased with the performance of herds we work with and the satisfaction that their owners express.

- Dairy programs are built around basic feeding concepts, not expensive feed additives
- High production plus low input costs increases profits.
- Dairy programs featured Steam-Cooked Soybeans
- One-location, controlled processing gives beans consistently high quality

Mark Hershey steam-cooked soybeans are available statewide from many feed mills and are producing outstanding results for top herds in many counties. Their addition to rations improves palatability of feeds while providing an economical source of oil in the diet, a necessity for high peak production and performance.

Call today for more information on our feeding program or the name of a cooked-soybean handler near you. We want to help you improve your herd's performance AND profitability!

## Mark C. Hershey Farms, Inc.

479 Horseshoe Pike, Lebanon, PA 17042 717-867-4624

Tim Kissling  
Nutritional Consultant  
215-693-5971

Mike Fair, Dairy Specialist  
717-274-9838  
Sue Weidner, Dairy Specialist  
215-693-6432

# Announcing...

## AGRICULTURAL SEMINAR

Blue Ball National Bank would like to invite our agricultural customers to the Tenth Annual Agricultural Seminar to be held February 3, 1993 at the Blue Ball Fire Hall beginning at 9:45 a.m.

This year's speakers include: Mr. Richard Denison, Associate Administrator of Pennsylvania Farm Administration; Dr. John W. Schwartz, County Extension Director of Lancaster County Extension; Mr. Donald Weaver, Partner of Weaver Homestead Farm; Mr. H. Louis Moore, Professor of Agricultural Economics of Penn State University; and Dr. John C. Becker, Esquire, Associate Professor of Penn State University.

The bank will provide lunch. Because of limited space, we can only accommodate those persons who return the coupon at the bottom of this announcement on or before January 25, 1993. Reservations will be taken on a first come, first served basis. (No telephone reservations will be accepted.)

COUPON COUPON COUPON

I would like to make reservations for the Agricultural Seminar February 3, 1993.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
Telephone \_\_\_\_\_

I will attend.  
 My wife will attend.

Return To: Blue Ball National Bank, P.O. Box 580, Blue Ball, PA 17506 Attention: Brenda Knauer

COUPON COUPON COUPON