



PENNFIELD "BEST COST" HEIFER PROGRAM



lbs. Fed	Product Fed	Cost/Unit	Total Cost
25 lbs.	"Go Calf" Milk Replacer	\$29.06 50 lb. Bag	\$ 14.53
345 lbs.	#504 Calf Starter Deccox®	\$ 6.65 50 lb. Bag	\$ 45.89
480 lbs.	#546 Heifer Grower-Bovatec®	\$10.67 100 lb. Bulk	\$ 51.22
510 lbs.	#545 Heifer Conc. Bovatec®	\$18.18 100 lb. Bulk	\$ 92.72
Total Cost Purchased Feed			\$204.36
3,420 lbs. Hay			\$125/Ton \$213.75
17,520 lbs. Corn Silage			\$ 25/Ton \$219.00
Total Cost-Forage			\$432.75

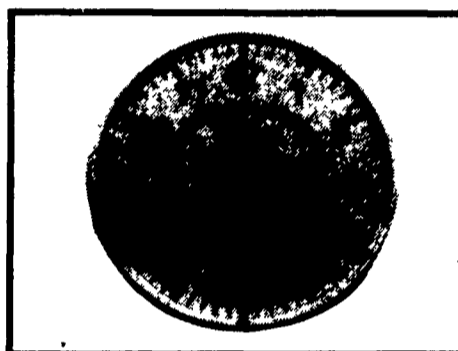
#504, #545 and #546 are available in 50 lb. bags and 1/2 ton bulk
Prices Are For Week Of Dec. 21, 1992 And Include 2 1/2 % Cash Discount.

Total Cost - Feed And Forage \$637.11

SPECIAL OFFER - DEC. 27 to FEB. 19



12" Thermometer



12" Battery Operated Clock
Battery Included



Blue Duck Bomber Jacket

This jacket's stylish good looks and quality make it a standout. Made of 100% cotton 12 oz. duck with dark blue corduroy collar. Heavy-duty brass zipper with inside storm flap. Two set-in pockets with snap closure. Western style yoke on front and back. Lined with flannel that is quilted to a polyester fiber-fill. Machine washable.

1 FREE WITH 10

Buy 10 50 lb. bags (500 lbs.) of #545 or #546 and get 50 lbs. free of the same product. If you mix the 10 bags then #546 will be the free bag.

OR

USE THE FREE GOODS DOLLARS TO PURCHASE -

- Blue Duck Bomber Jacket
- Genuine "Buck" Knife
- Pennfield Dairy Clock
- Pennfield Dairy Thermometer



Genuine "Buck" Knife with
Leather Sheath

Whether you use it for hunting, fishing, or on the farm this top quality "Buck" knife will stand up to years of hard use. It has "Buck's" famous positive locking action. The 3 1/8" blade is a high-chrome, high-carbon steel that holds an edge. Bolsters and liners are made of stainless steel and handles are genuine birchwood.

Here's How The Program Works:

1. Every time you purchase 500 lbs. of Pennfield #545 Heifer Concentrate with Bovatec® or #546 Heifer Grower with Bovatec® you receive credit for 50 lbs. free
2. You may use the 50 lbs. free credit towards the purchase of any of the Pennfield promotional items or you can choose to receive the 50 lbs. of free feed.
3. When you place your order with Pennfield Customer Service, please tell them if you want the credits for purchasing the Pennfield Promotional Items or if you want the free feed.
4. To order your Pennfield Promotional Items (Winter Jacket, "Buck" Knife, Clock, Thermometer) please contact your Pennfield Dairy Consultant.

PENNFIELD CUSTOMER SERVICE DEPT. - OPEN 24 HOURS A DAY
PA 1-800-732-0467 MD, DE & NJ 1-800-233-0202

Quality - Service - Value