

Monthly Report Information

DIXIE BURRIS Manager, Membership Development

In my last article on Herd Management Award changes for '92, and prior to that article, we looked at the monthly report changes.

The monthly reports had many changes and one in particular that seems to have generated a lot of calls: the printing of the monthly report on both sides to reduce the amount of paper.

The Monthly Lactation Report and Reproductive Management Report prints the 3rd page on the back of the 2nd page and, if your herd has more than 117 cows, the 5th page will print on the back of the 4th page.

For larger herds, the same will occur for preceding pages, after the 1st page, of every report that

lists the individual cows. This change will help in keeping the postage down when the unbundling takes place in January.

I will try to explain the reason for eliminating color and changing the size of the reports.

The size change was made so that we can utilize the laser printer.

The colored pre-printed forms that you were accustomed to receiving were changed because of the expense of those forms.

When ordering pre-printed forms, to get the best price, we ordered in large quantities. Therefore, when program changes were suggested, we were unable to honor those changes until the pre-printed forms stock was depleted.

This change should save the association about \$35,000 a year.

The project will result in significant cost savings for materials, labor and postage; standard report sizes; and greater flexibility with regard to changing formats when they are needed.

On Nov. 1 the reports changed in many different ways. The size of the report changed and the color of the reports changed in preparation for the unbundling that will take place Jan. 1, 1993.

Beginning January, Pa DHIA will be repackaging your reports.

Every separate report, which you receive right now, will be an option, making your envelope full of reports custom tailored to your management system.

In order to aid you in deciding on what best fits your needs, setting down with your technician is an excellent way to get started.

A book on "Understanding How to Make DHIA Reports Work for You" will be provided at no charge to help in your decision.

The header page of the barn sheet will have a check list section to specify what would best meet the needs of your particular situation. You will have a choice of the Basic Package or Advance Level Packages I, II, III.

The basic plan will provide the six basic reports and service (Herd Summary Report I or II, Monthly Lactation Report, Cow Page Report for each lactation, and Annual Herd and Cow Certificates, plus the barn sheets and invoice monthly). All other reports and service would be optional.

Three additional packages of reports, call Advanced Level I, II and III would be available for less cost than the combination of options priced separately. Although you always have the option to choose and design your own package.

Advance Level I includes the basic package plus Reproductive Management Report, SCC Management Report, Annual Herd Management Award, Annual Herd Profile Report, and 1 Customized Option Report.

Advance Level II includes all of the above plus Potential ID Problem Report (semi-annual), PTA Report (semi-annual), Sold Cow Listing, and 1 additional Customized Optional Report.

Advance Level III is all of the above mentioned reports plus 1 additional Customized Optional Report, DHIR Monthly Record Update, 365 day records, Registration Application.

How Does Your Herd Compare?

STATE COLLEGE (Centre Co.) — This data is pulled from Pennsylvania DHIA's mainframe computer each week. It is a one-week summary representing approximately one-fourth of the herds on test, as they are tested monthly.

These data are valuable from a business management standpoint and can be used for comparing your operations to the averages from almost 1,400 herds across the state.

DHIA Averages for all herds processed between 11/09/92 and 11/16/92

Number of Herds Processed	1,120
Number of Cows Processed	65,752
Number of Cows Per Herd	58.7
Milk Per Cow (Lbs)	18,364
%-Fat	3.74
Fat Per Cow (Lbs)	686
%-Protein	3.19
Protein Per Cow (Lbs)	585
Average Days in Milk Per Cow	318
*Value for CWT Milk(\$)	13.36
*Value for CWT Grain(\$)	7.88
*Value for CWT Hay(\$)	4.33
*Value for CWT Silage(\$)	1.54
*Value for Pasture Per Day(\$)	.27
*Value for Milk Per Cow Per Year(\$)	2,454
*Feed Consumed Per Cow Per Year(Lbs)	
A: Grain	7,232
B: Hay	2,406
C: Silage	14,901
D: Day Pasture	69
*Feed Cost Per Cow Per Year(\$)	
A: Grain	570
B: Hay	104
C: Silage	230
D: Pasture	19
*Total Feed Cost Per Cow Per Year(\$)	924
*Income Over Feed Costs Per Year(\$)	1,529
*Grain to Milk Ratio	1:2.5
*Feed Cost Per CWT Milk(\$)	5.03
Avg Level For 968 SCC Herds	314,988

*Member generated figures

FOCUS

Pennsylvania
Dairy Herd
Improvement Association

Pennsylvania DHIA news is presented in FOCUS each week in cooperation with Dixie L. Burris, manager of membership development.

For more information about these news items or the services of DHIA call 1-800-DHI-TEST. The call is free.

In addition to these 4 package deals, the dairyman will be able to choose his options individually. Each dairy will be provided with a 3-ring binder to keep their laser printer reports together and is being delivered by your technician.

Along with all these changes in

the new year, another change will be taking place this year. Solids Not Fats testing option will be included for all dairymen. This will also be an option that you will indicate on the header sheet of the barn sheet. We will be announcing to the members when this option becomes available.

SCHEDULE OF EVENTS FOR PA DHIA

Dec 3 Beaver County Annual Banquet
Dec 7 Centre County Annual Banquet
Dec 8 Berks County Annual Banquet
Dec 8 Lancaster County Annual Banquet
Dec 9 Lebanon County Information Meeting
Dec 10 Clinton County Annual Banquet
Dec 10 Juniata County Annual Banquet
Dec 17 Armstrong County Annual Banquet
Dec 18 Indiana County Annual Banquet
Dec 25 Service Center Closed - Christmas Holiday
Dec 29 - 30 Perry County Workshops

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Jan 5 Mercer County Annual Banquet 12:00 PM
Perry County Workshop
Jan 6 - 7 PA DHIA State Board of Directors, Erie
Jan 18 Crawford County Annual Banquet
Westmorland County Annual Banquet 10:00AM
Jan 26 Central District, Family House, Mifflintown 9:30 AM - 3:00 PM
Jan 27 Schuylkill County Information Meeting 10:00
Schuylkill County Annual Banquet 12:00

Feb 8 Southeast District, Berks Co. Ag. Center, Leesport 9:30 AM - 3:00 PM
Feb 10 Southwest District, Ramada Inn, Somerset 9:30 AM - 3:00 PM
Feb 11 Northwest District, Venango Co. 4-H, Franklin 9:30 AM - 3:00 PM
Feb 12 Northeast District, Towanda Elks Club, Towanda 9:30 AM - 3:00 PM

Mar 19 - 20 1993 Annual Meeting, Radisson Hotel, Monroeville, PA
(* All members are invited to attend.)

Mar 19 - 20 PA DHIA State Board of Directors, following Annual Meeting, Monroeville

Apr 7 - 8 PA DHIA State Board of Directors, State College

July 7 - 8 PA DHIA State Board of Directors, State College

Oct 5 - 6 PA DHIA State Board of Directors, State College

PTA Express

Pennsylvania Dairy Herd Improvement Association (Pa.DHIA) is announcing a faster way to receive your predicted transmitting abilities (PTAs).

Beginning January with the PTA run, several mailing options are possible.

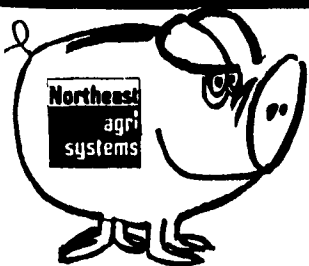
You can opt to receive your PTAs overnight through United Parcel Service (UPS) for \$11, or you can get them second day service UPS for \$3.92, or you may

choose to receive them as a separate mailing through regular U.S. mail for \$1.75 (separate from your regular test day mailing).

Another option would be to receive them by FAX which is \$1.50 for the first page and 75 cents for each additional page.

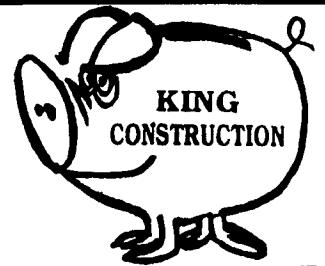
How do you select one of the options?

At your next test, have your technician write a note in the note box of your barn sheet (header page), or call our office at 1-800-344-8378.

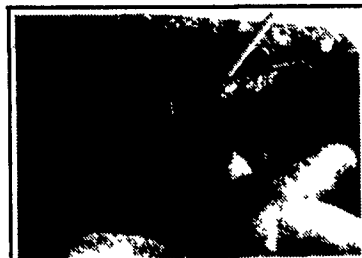


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