

FOCUS

Pennsylvania Dairy Herd Improvement Association
Dixie L. Burris, membership development,
Call 1-800-DHI-TEST for information.

How Does Your Herd Compare?

DHIA Averages for all herds processed between 10/17/92 and 10/24/92	
Number of Herds Processed	1,095
Number of Cows Processed	65,813
Number of Cows Per Herd	60.1
Milk Per Cow (Lbs)	18,415
%-Fat	3.75
Fat Per Cow (Lbs)	691
%-Protein	3.19
Protein Per Cow (Lbs)	587
Average Days in Milk Per Cow	318
•Value for CWT Milk(\$)	13.37
•Value for CWT Grain(\$)	8.00
•Value for CWT Hay(\$)	4.33
•Value for CWT Silage(\$)	1.55
•Value for Pasture Per Day(\$)	31
•Value for Milk Per Cow Per Year(\$)	2,463
•Feed Consumed Per Cow Per Year(Lbs)	
A: Grain	7,145
B: Hay	2,311
C: Silage	14,555
D: Day Pasture	68
•Feed Cost Per Cow Per Year(\$)	
A: Grain	571
B: Hay	100
C: Silage	226
D: Pasture	21
•Total Feed Cost Per Cow Per Year(\$)	920
•Income Over Feed Costs Per Year(\$)	1,543
•Grain to Milk Ratio	1.25
•Feed Cost Per CWT Milk(\$)	5.00
Avg Level For 920 SCC Herds	311,442
<small>•Member generated figures</small>	

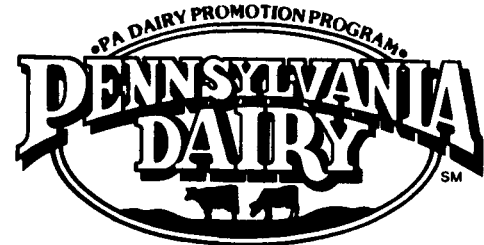
STATE COLLEGE (Centre Co) — This data is pulled from Pennsylvania DHIA's mainframe computer each week. It is a one week summary representing approximately one-fourth of the herds on test, as they are tested monthly.

These data are valuable from a business management standpoint and can be used for comparing your operations to the averages from almost 1,400 herds across the state.

Average Farm Feed Costs For Handy Reference

To help farmers across the state to have handy reference of commodity input costs in their feeding operations for DHIA record sheets or to develop livestock feed cost data, here's this week's average costs of various ingredients as compiled from regional reports across the state of Pennsylvania. Remember these are averages so you will need to adjust your figures up or down according to your location and the quality of your crop.

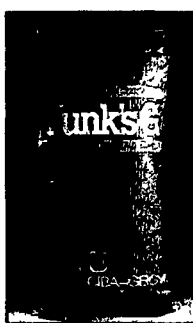
Corn, No. 2y - 2.42 BU.	4.33 CWT.
Wheat, No. 2 - 3.07 BU.	5.13 CWT.
Barley, No. 3 - 1.66 BU.	3.55 CWT.
Oats, No. 2 - 1.46 BU.	4.56 CWT.
Soybeans, No. 1 - 5.11 BU.	8.53 CWT.
Ear Corn - 72.11 BU.	3.61 CWT.
Alfalfa Hay - 110.50 TON	5.53 CWT.
Mixed Hay - 105.50 TON	5.28 CWT.
Timothy Hay - 106.00 TON	5.30 CWT.



4393/4530

Your Smart Investments In Hybrid Performance

With savings up to \$330



For medium maturity performance, it's hard to beat Funk's G® brand 4393 and 4530. But here's a way to get that performance at substantial savings.

Just buy 24 units of each in our 48-unit Performance Pak™ and we'll pass along \$330 in savings to you. Or check out our 12-unit Trial Pak™ with 6 units of each and save \$50. Either way, you'll get two of our best hybrids for yield, standability, drydown and all-around performance.

Make a smart hybrid investment. Talk to your local Hoffman sales representative today or call:

1-800-776-7929

4393

Relative Maturity: 105 days

- Averaged 147 Bu/A at 18.6% moisture in southeastern Pa.
- Excellent choice for grain in 100- to 115-day maturity areas.
- Strong stalks and roots that withstand heat and drought stress.
- Positive response to increased plant populations.

4530

Relative Maturity: 113 days

- Averaged 152 Bu/A at 18.2% moisture in Md. state trials.
- Strong disease tolerance for the Northeast's humidity and disease pressures.
- Broad adaptability.
- Consistent performance even in marginal soils.



Hoffman Seeds, Inc.
Landisville, PA 17538
Call Toll Free: 1-800-776-7929
Adding Value To Your Seed Investment
©1992 Hoffman Seeds, Inc.

NORBCO

HEAVY DUTY SIDEWALL CURTAIN SYSTEM DESIGNED FOR DAIRY BARN

- **DROP LINE PULLEYS** — Heavy duty steel pulleys with oil-impregnated bronze bearings to insure life-time self-lubrication. Pulleys mounted on rugged 3-bolt bracket.
- **HEM PIPE** — Heavy structural 1" O.D. on both top and bottom of curtain.
- **CABLE** — Aircraft cable on all drop lines and main lines.
- **CONTROLLER** — Heavy duty manual chain lift or automatic controller.
- **CURTAINS** — Several types available including insulated, non-insulated & translucent. Featuring — Custom formulated extended-life dairy curtain with 7-year warranty.

Call for the Name of Your Nearest Dealer

NORBCO, INC.
BARN EQUIPMENT — Manufacturer/Distributor
Rt. 233 P.O. Box 370 • Westmoreland, NY 13490
Tel. 315-853-3936 • FAX 315-853-8429

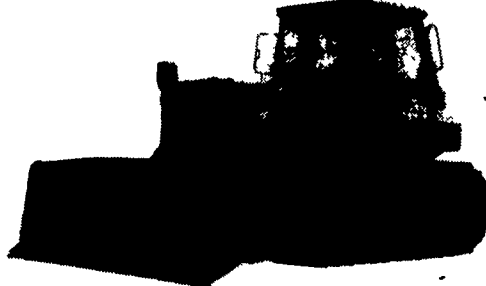
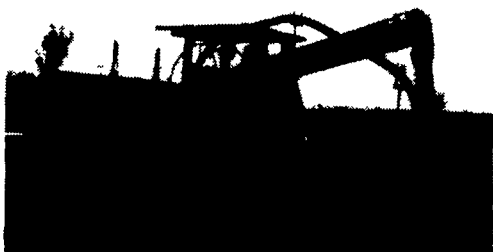
© 1989 NORBCO, INC.

Farm Drainage & Soil Conservation...

That's Us!

We Are Fully Equipped To Install Tile With Laser Beam Control

We Specialize In Soil Conservation And Land Improvement Work



- Improved Land Use and Efficiency
- Better Soil Conservation
- Deeper Root Development
- Increased Crop Yield
- Longer Growing Seasons
- Improved Plant Quality
- Better Livestock Farming

We're Equipped With:
Dozers, Pans And Excavators
To Handle Any Excavating Jobs,
Such As Terraces, Waterways,
Divisions, Ponds, Etc.

COCALICO EQUIP. CO.
FARM DRAINAGE & EXCAVATING
323 REINHOLDS RD., DENVER, PA 17517 PH: 215-267-3808
717-738-3794

