

# Agri-King Honors Outstanding Sales Representatives



Agri-King Area Manager Darrell Eberly, left, was recently named to Agri-King's President's Club. Vice President of Sales and Marketing Karl Kettering, right, presented the award. Twila, Eberly's wife, is in center.



Larry Wenger, Agri-King area manager, right, was recently named Agri-King's Area Manager of the Year for 1991. In addition, he received, for the third time, the coveted Gordon Maddy Memorial Golden Eagle for outstanding sales and service. Clark Curley, president, left, presented the award. Wenger has also been a member of the prestigious President's Club for five consecutive years. In center is Wenger's wife, Eileen.



John Eckman, area manager for Agri-King, left, recently was named to Agri-King's President's Club. Karl Kettering, vice president of sales and marketing, right, presented the award at a recent meeting. In center is Eckman's wife, Julla.



Aldus King, right, regional manager, was recently named Runner-Up Regional Manager of the Year by Agri-King. Clark Curley, president, left, presented the award. King's wife, Judy, center, attended.

FULTON, Ill. — Area and regional managers for Agri-King were recently honored with several prestigious awards at a recent meeting.

Mark Richard, area manager, was recently named to Agri-King's prestigious President's Club in recognition for outstanding sales and customer service in 1991. Regional manager Aldus King was named Agri-King's runner up regional manager for the year, and area manager Larry Wenger became the company's area manager of the year for 1991.

In addition, Glenn Martin, Ken Grube, John Eckman, Gerald Kreider, Darrell Eberly, and Delmar Wenger, also area managers, were named to the President's Club. Also named was Roger Heller, regional manager. It was the first year that Martin and Wenger received the award, and Kreider has received the award for two years. Eberly has received recognition three years, and it was the fifth year for Grube and Eckman.

Agri-King is an Illinois-based livestock nutrition company serving farmers from Nebraska to New York.

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## Many Topics Uncovered At Dairy Day

YORK (York Co.) — Approximately 60 people attended the York County Dairy Day held recently in Winterstown.

The program started with Dan McFarland, multicounty ag engineering agent, who discussed improving cow comfort through proper ventilation, cow cooling, and sprinkler systems.

The group then learned about the new Dairy Quality Assurance Program from Don Breiner, manager of quality control and field services of Atlantic Dairy Cooperative.

After a mid-morning break, Dr. Marvin Hall of the Penn State Agronomy Department discussed "Hay Forage Management for Quality." And Dr. Dick Adams of Penn State Dairy Extension gave very informative presentations on early lactation and dry cow management and feeding.

After lunch, Marvin Hall discussed "Intensive/Rotational Pasturing — a Viable Option." And following Hall's presentation, farmers Axel Linde of Lindenhof Farms, Lancaster County and Glenn Moyer, Holstein and Jersey breeder of Somerset County, discussed their experiences with rotational grazing.

**SOMETHING TO CROW ABOUT...  
LOW CLASSIFIED RATES WITH EXCELLENT RESULTS!**



Delmar Wenger, left, area manager for Agri-King, was recently named to the prestigious Agri-King President's Club. Karl Kettering, vice president of sales and marketing, right, presented the award. Wenger's wife, Rita, center, attended.



Ken Grube, Agri-King area manager, left, recently was named to the company's prestigious President's Club. It was the fifth year Grube received the award, presented by Karl Kettering, vice president of sales and marketing, right. In center is Grube's wife, Deb.



Mark Richard, left, area manager for Agri-King, was recently named to Agri-King's prestigious President's Club. Karl Kettering, vice president of sales and marketing, right, presented the award. Richard's wife, Ronda, center, attended.



Regional Manager Roger Heller, left, was recently named to Agri-King's President's Club. Karl Kettering, vice president of sales and marketing, right, presented the award. In center is Heller's wife, Janet.