

WHAT'S HAPPENING IN NEW ZEALAND **DAIRYING** 

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The New Zealand dairy industry is based on 2.3 m cows in 14,744 heids. Ninety percent of the 880,000 tons of dairy products produced annually are exported. Almost all of the herds (95 percent) produce milk on a seasonal basis over a 230-250 day lactation. Grazed pasture comprises more than 90 percent of the cows' diet. This weeks article reviews some of the current research and events in

New Zealand dairying.

Since 1985 New Zealand dairy farmers have been paid on the basis of three factors — milkfat. protein, and volume. Volume is discounted because it contributes importantly to transport and manufacturing costs, and protein has increasingly earned more as consumer demand for milkfat (the traditional basis for pricing) has declined. Thus in 1985 the New Zealand Dairy Board (NZDB) payment was in the ratio of 1.64 for fat to 1 for protein. For the 1991-92 season the ratio is 0.60 for fat to 1 for protein and dairymen are being advised that this is likely to decline to 0.1 to 1 over the next

New Zealand dairymen and the NZDB are very interested in methods to increase the total solids content of the milk and especially

protein. Most of these improvements are expected to be slowly realised through breeding rather than through nutrition, which offers restricted opportunities because of the use of a pastureonly diet for lactating cows.

The emphasis on solids has renewed interest in the Jersey breed, who lost favor during the 1970s to mid-1980s because Friesian cows provided higher returns for calves (for dairy beef) and cull cows (through heavier carca weights). Results for the first season of a farm system trial comparing Jerseys and Holstein-Friesians at two stocking rates at Ruakura (near Hamilton in the North Island) showed that Jersey cows made more income per acre (see Table). The farmlets were managed so as to have the same amount of pasture at the end of the milking

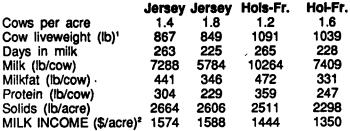
In comparison to Pennsylvanialthe results indicate — a shorter average lactation (corresponding to seasonal dairying), lower milk yields per cow, but high percentages of solids and more emphasis on income per acre than per cow. Also those of you who have read the past articles on stocking rate will be interested to see the effect of more cows per acre and of the different liveweight of the two

Cow liveweights are a topic of discuion at present. A researcher has suggested that New Zealand dairymen should be considering smaller cows for pasture production efficiency. Increasing a cow's liveweight from 882 pounds to 992 pounds (small by US standards in either case), requires an additional 375 pounds pasture DM per year for maintainance energy. For a 155 cow herd (about the New Zealand average), this 110 pounds increase in individual cow liveweight equates to an extra 17089 pounds of herd liveweight which is equiva-

lent to the weight of 19 cows and the consumption of an extra 58,433 pounds of pasture DM per year! If this pasture DM was used to produce milk, rather than maintain liveweight, it would generate an extra 33 pounds milkfat/cow with a value of \$33.66 (or \$5,217 for the 155 cow herd). Extra cows, rather than liveweight, would earn additional income through calf and culi cow sales. The figures are challenging, and raise questions about the need for 1300-1600 pounds cows in Pennsylvania, especially where cows are on a pasture diet.

Dairyfarmers are showing a lot of interest in "focus" farms. This is a relatively new extension program, involving Dairy Companies and New Zealand Dairy Board Consulting Officers. The "focus" farms are located in different districts and are closely monitored (e.g. pasture production, cow condition scores, herd replacement liveweight gains, milk production) to identify where management could be improved or new technology could be adopted to increase profit. The farms are operated by commercial farmers and are managed under the same constaints as the 'real' world (rather than a research environment). The measurement of farm performance has highlighted some interesting factors — low performing farms don't necearily produce a lot less pasture and often can make significant

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1 End of lactation.

<sup>2</sup> Based on \$US1.02/1b milkfat.



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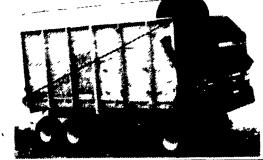


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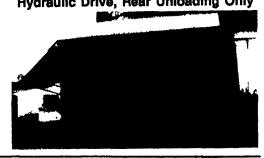
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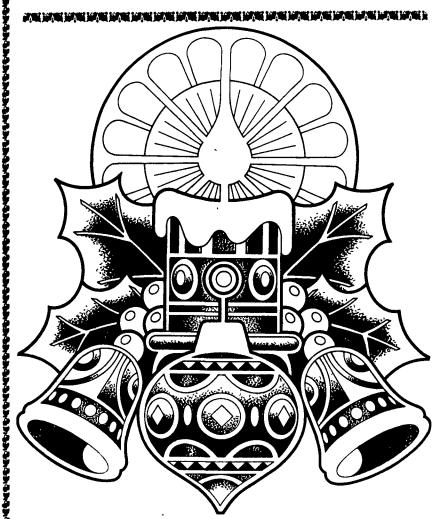






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To old friends and new go our wishes for a season of love and faith. A warm, wonderful thanks to all!



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