



PENNFIELD DROUGHT RELIEF PROGRAMS

1 FORAGE EXTENDED FEEDS

For dairymen who are short of hay - Pennfield's new Dairy Tech with beet pulp can be used as a forage replacement (up to 4 lbs.)

60 LBS. MILK REGULAR PROGRAM		
FEED	PROTEIN	ENERGY
12 lbs. alfalfa hay	1.9	6.3
40 lbs. corn silage	1.1	9.6
20 lbs. 16% Flakes	3.2	14.7
	<u>6.2 lbs.</u>	<u>30.6 Mcal.</u>

60 LBS. MILK LOW HAY PROGRAM		
FEED	PROTEIN	ENERGY
8 lbs. alfalfa hay	1.3	4.2
40 lbs. corn silage	1.1	9.6
24 lbs. Dairy-Tech BP 16%	3.8	17.2
	<u>6.2 lbs.</u>	<u>31.0 Mcal.</u>

DAIRY TECH - BEET PULP FLAKE FEEDS contain: Steam flaked corn, barley, beet pulp pellets, vitamins & minerals mixing pellets, and cane molasses.

#51116 Dairy-Tech BP 16% **\$166.73** net/ton* #51118 Dairy-Tech BP 18% **\$174.33** net/ton* #51120 Dairy-Tech BP 20% **\$181.55** net/ton*

2 NO CHARGE FORAGE & NITRATE TESTING

Because of drought conditions in many local areas, it may be necessary to check forages more closely for high levels of nitrates. To help ease the financial burden of this added testing, Pennfield will not charge their customers or prospects for nitrate tests run between now and December 31, 1991.

As usual — there is no charge for normal forage tests and the turnaround time at the Pennfield Lab in Lancaster, PA is 48 HOURS.

Forage mailer kits are available at no charge, postage is paid by Pennfield, and results can be mailed direct to your farm.

Quality • Service • Value



pennfield feeds

3 OUT OF CORN??—

You Need

PENNFIELD ENERGY BLEND - 10%

Steam Flaked Corn

+

Steam Flaked Barley

+

Non-Fortified Pellet



Minimum Delivery: Energy Blend 10% is available in 2 ton minimum and 1 ton multiples thereafter.

15 Ton Bulk - Paid 10 Days
\$123⁸³ Delivered

Price week of 9-16-91 Includes 2% Cash Discount & subject to change

CUSTOMER SATISFACTION GUARANTEED:

Pennfield Guarantees that you will be satisfied with the Quality - Value - Performance of Pennfield Feeds, or you may return the unused feed and we will refund the purchase price of the unused feed. At Pennfield, Customer Service and Satisfaction is everyone's goal.

PENNFIELD DAIRY FEEDS

#50714 Flakes Nutri-Base 14% (All Natural)	#50716 Flakes Nutri-Base 16% (All Natural)	#52520 Flakes Dairy-Tech 20%	#53700 Meal Nutri-Base 37% (All Natural)	#52532 Flakes Dairy-Tech 32% (Pellets & Steam Crmped Beans)
\$157.85	\$164.68	\$178.06	\$246.68	\$240.44

* Feed Prices For Week of Sept. 16 and Subject to Change Weekly With Grain Market
 Includes 8 ton volume discount and cash discount of 2% due 15th following month. Deduct additional \$3.00 per ton if paid in 10 days.

PENNFIELD CUSTOMER SERVICE DEPT. - OPEN 24 HOURS A DAY
FROM PA 1-800-732-0467 FROM MD, DE & NJ 1-800-233-0202