

FOCUS

Pennsylvania
Dairy Herd
Improvement Association

Pennsylvania DHIA news is presented in FOCUS each week in cooperation with Dixie L. Burris, manager of membership development.

For more information about these news items or the services of DHIA call 1-800-DHI-TEST. The call is free.

DHIA Heifer Management

L.W. SPECHT
PSU Dairy Specialist

About 200 herds have signed up for the DHIA Heifer Management program. A number of options are available to participating dairymen as to what reports they want to receive on their heifer herd. The percentage of herds choosing each option are given below.

Option	percent of Herds
List of Active Heifers	97
List of Removed Heifers	69
Applications for Registry	78
Heifers and Cows by Sire	80
Heifers and Cows by Service Sire	73
Heifer and Cow Reproductive Summary	96
Reproductive Action Lists	89
Health Action Lists	58
Heifer Growth Data	9

Five herds have 250 cows or more and 25 herds have more than 100 cows. However, 90 herds have less than 50 cows. Overall, average herd size (63.5) is very close to the state average of 61.5 cows for all herds on test.

Enrollment of new herds slowed considerably in April and May. It will likely remain slow until next fall. A strong educational effort by DHIA, AI and Extension should make it possible to reach the goal of 300 herds enrolled during the program's first year.

How Does Your Herd Compare?

DHIA Averages for all herds processed between 8/12/91 and 8/19/91	
Number of Herds Processed	1,373
Number of Cows Processed	79,590
Number of Cows Per Herd	57.9
Milk Per Cow (Lbs)	17,761
%-Fat	3.63
Fat Per Cow (Lbs)	646
%-Protein	3.16
Protein Per Cow (Lbs)	562
Average Days in Milk Per Cow	316
*Value for CWT Milk(\$)	12.60
*Value for CWT Grain(\$)	7.83
*Value for CWT Hay(\$)	4.20
*Value for CWT Silage(\$)	1.52
*Value for Pasture Per Day(\$)	.28
*Value for Milk Per Cow Per Year(\$)	2,238
*Feed Consumed Per Cow Per Year(Lbs)	
A: Grain	7,032
B: Hay	2,548
C: Silage	14,873
D: Day Pasture	60
*Feed Cost Per Cow Per Year(\$)	
A: Grain	550
B: Hay	107
C: Silage	226
D: Pasture	17
*Total Feed Cost Per Cow Per Year(\$)	901
*Income Over Feed Costs Per Year(\$)	1,337
*Grain to Milk Ratio	1:2.5
*Feed Cost Per CWT Milk(\$)	5.07
Avg Level For 1,146 SCC Herds	375,265
*Member generated figures	



ARIS QUESTIONS AND ANSWERS

ARIS allows dairymen and their authorized veterinarians and nutritional consultants to access individual DHIA herd records from a personal computer to the main computer in State College. Call the State DHIA office number listed in the FOCUS column head to learn more about how you can use this unique DHIA service to increase the profitability of your herd and the DHIA records you produce.

Q. If I subscribe to ARIS, will I be able to automatically access anyone's records in the state?

A. No, you will only be able to access data for the herds which are authorized to you. A dairyman will get automatic access to his own herd when he subscribes to ARIS. Any consultant or dairyman who wishes to access a herd other than his own must have a release form signed by the herd owner. After the form is sent to the state office, it will be checked for accuracy and then herd access will be given to the authorized ARIS user.

Costs For Handy Reference

To help farmers across the state to have handy reference of commodity input costs in their feeding operations for DHIA record sheets or to develop livestock feed cost data, here's this week's average costs of various ingredients as

compiled from regional reports across the state of Pennsylvania. Remember these are averages so you will need to adjust your figures up or down according to your location and the quality of your crop.

Corn, No. 2y - 2.73 BU. 4.89 CWT.
Wheat, No. 2 - 2.78 BU. 4.64 CWT.
Barley, No. 3 - 1.67 BU. 3.57 CWT.

Oats, No. 2 - 1.36 BU. 4.24 CWT.
Soybeans, No. 1 - 5.49 BU. 9.17 CWT.
New Ear Corn - 70.77 BU. 3.54 CWT.
Alfalfa Hay - 113.00 BU. 5.65 CWT.
Mixed Hay - 97.50 BU. 4.88 CWT.
Timothy Hay - 93.50 BU. 4.68 CWT.

ONE DAY SALE
\$ SAVE \$

BELLEVILLE SALE BARN

TRUCKLOAD SALE

Belleville, PA.

FRIDAY, SEPTEMBER 6

Hours 8:30 A.M. Till 5:00 P.M.

POULTRY

Early Bird Starter Crumbles.....	50 lb. Bag	\$1.00 OFF	\$ 5.24
Early Bird Developer Pellets.....	50 lb. Bag	\$1.00 OFF	\$ 4.33
Early Bird Fattener	50 lb. Bag	\$1.00 OFF	\$ 4.52
Layer Crumble.....	50 lb. Bag	\$1.00 OFF	\$ 4.13

DAIRY

Go Calf Milk Replacer (21% CP-20% Fat).....	50 lb. Bag	\$1.00 OFF	\$27.24
Premium 20% Calf Starter Deccox ..	50 lb. Bag	\$1.00 OFF	\$ 6.38
Calf Starter 17½ % - Deccox.....	50 lb. Bag	\$1.00 OFF	\$ 5.72
Heifer-Gro 16% - Bovatec	50 lb. Bag	\$1.00 OFF	\$ 5.12
Heifer Concentrate - Bovatec.....	50 lb. Bag	\$1.00 OFF	\$ 8.94
Dry Cow Pellets.....	50 lb. Bag	\$1.00 OFF	\$ 6.93
Excel 19%-Premium Milk Ration.....	50 lb. Bag	\$1.00 OFF	\$ 5.43
Fat Booster/Stress Pak	50 lb. Bag	\$1.00 OFF	\$10.93

HOG

Pig Power II - 19% Starter Pellet....	50 lb. Bag	\$1.00 OFF	\$ 7.52
Pig Grower 16% Pellet.....	50 lb. Bag	\$1.00 OFF	\$ 5.48
Hog Developer 15% Pellet.....	50 lb. Bag	\$1.00 OFF	\$ 5.46

HORSE

Steam Crimped Heavy Oats.....	40 lb. Bag	\$1.00 OFF	\$ 3.62
Lancaster 12% Flakes.....	50 lb. Bag	\$1.00 OFF	\$ 3.89
Mare & Foal 16% Flakes.....	50 lb. Bag	\$1.00 OFF	\$ 5.92

SPECIALTY

27% Farm & Home Dog Food.....	40 lb. Bag	\$1.00 OFF	\$ 9.39
21% Farm & Home Dog Food.....	40 lb. Bag	\$1.00 OFF	\$ 7.79
Taste-T-Chew Cat Food	20 lb. Bag	\$.50 OFF	\$ 6.77
Bunny Pellets.....	50 lb. Bag	\$1.00 OFF	\$ 4.58
Rabbit Breeder Pellets	50 lb. Bag	\$1.00 OFF	\$ 4.97
Goat Milker 15% Flakes	50 lb. Bag	\$1.00 OFF	\$ 5.20
Low Copper 16% Sheep Flakes.....	50 lb. Bag	\$1.00 OFF	\$ 4.39

Prices are for the week of Sept. 2, 1991 and include 2% cash discount paid by 15th of the following month and are subject to change weekly.

FRESHNESS AND QUALITY GUARANTEED

Each bag of Pennfield Feed has a "Best if used by" date. Pennfield guarantees that you will be completely satisfied with the Quality - Value - Performance of our feeds or you may return the unused feed and we will refund the purchase price of the unused feed. At Pennfield, Customer Service and Satisfaction is everyone's goal.

PENNFIELD CUSTOMER SERVICE DEPT. - OPEN 24 HOURS A DAY
FROM PA 1-800-732-0467 FROM MD, DE & NJ 1-800-233-0202