

# Baldwin Will Purchase Assets

KEARNEY, Neb. — Baldwin Filters has signed a letter of intent to purchase the assets of Heavy Duty Air (HDA), Minneapolis, Minn., for an undisclosed amount of cash.

HDA was founded in 1981 by Weir Beckon, former head of Donaldson Company's aftermarket business. Beckon will remain with the company. HDA's 1990 sales were approximately \$5 million.

HDA primarily serves the heavy-duty aftermarket, providing air filters for over-the-road, highway, construction, agricultural, and mining equipment markets. HDA sells more than 1,000 different types of air filters which, combined with the current Baldwin Filters air filter line, will give Baldwin Filters a complete range of air filter products for both time maintenance and restriction charge elements.

Because of production capacity constraints at its Kearney plant, Baldwin Filters is constructing a manufacturing facility in Gothenburg, Neb. Air filters will be produced there when the facility becomes operational. As a result of the acquisition of HDA, the Gothenburg facility will be doubled in size to 100,000 square feet, and HDA will be moved from Minneapolis to this new facility. To maintain the current high

level of customer service, all filter distribution will continue to be handled at the Baldwin Filters facility in Kearney.

Baldwin Filters, a member of the CLARCOR filtration products group, has been manufacturing filtration products since 1936.



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