

National Jersey Convention

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than to sell a nitrogen tank full of embryos out of the genetic giants of our breed?" Wright said.

Wright also complemented the management of the national breed organization, noting that has not been an increase for a basic registration fee for a Jersey under 10 months old since 1982.

"We have only had one increase in TPE fees since 1976," he said.

Wright also thanked those involved in the organization's equity program. He said that the contributions made have helped

National All-Jersey and the AJCC to improve the market for Jersey milk.

Earlier in the convention during the business meeting of the National All-Jersey Inc., Richard Clauss, its president, also gave a message of optimism.

"I realize it is difficult for us as dairy farmers to have much optimism due to depressed milk prices," Class said. "Being a dairy farmer, like most of you, I have seen the size of my monthly milk check decrease by about 30 percent in recent months.



Margaret Dunbar receives the Outstanding Young Jersey Dairyman award from AJCC director Paul Chittenden. Maryland Jersey Club president Carol Kahler presents a gift from the Maryland Club.



Receiving the Outstanding Young Jersey Dairyman award are Owen and Renee Unkefer. AJCC director Neal Schirm, far left, and Maryland Jersey Club president Carol Kahler, far right, make the presentation.



Two couples receive recognition from AJCC officials for being Outstanding Young Jersey Dairymen. From the left are AJCC director Neal Schirm, Terry and Susan Bolen (with sleeping baby), Jim and Jodi Bolen, and Maryland Jersey Club president Carol Kahler.

"I too wake up in the middle of the night thinking about what I should do to make Clauss Dairy Farms more efficient," he said.

But he said that every morning he goes to a local coffee shop and meets with from eight to 12 other Jersey dairymen for breakfast. During these breakfast meetings, the group discusses the problems and changes happening within the breed, the industry and the government.

"It is seldom that I leave breakfast not feeling optimistic about

the dairy business!" he said.

Clauss shared five reasons to be optimistic about the dairy industry and Jersey cattle:

The success of 1990 — "Too often we forget what a good year 1990 was. On the farm, we had record milk prices. These milk prices helped many of us reduce debt and make some needed improvements. Things would be much worse now, if 1990 had not been such a good year."

Milk prices are improving — "They are on their way up again.

In today's market-oriented dairy economy, milk prices are behaving the way a noted economist, Milton Friedman portrayed the economy. Friedman likened the economy to a rubber band. The further it is pulled down in a recession, the quicker it snaps back."

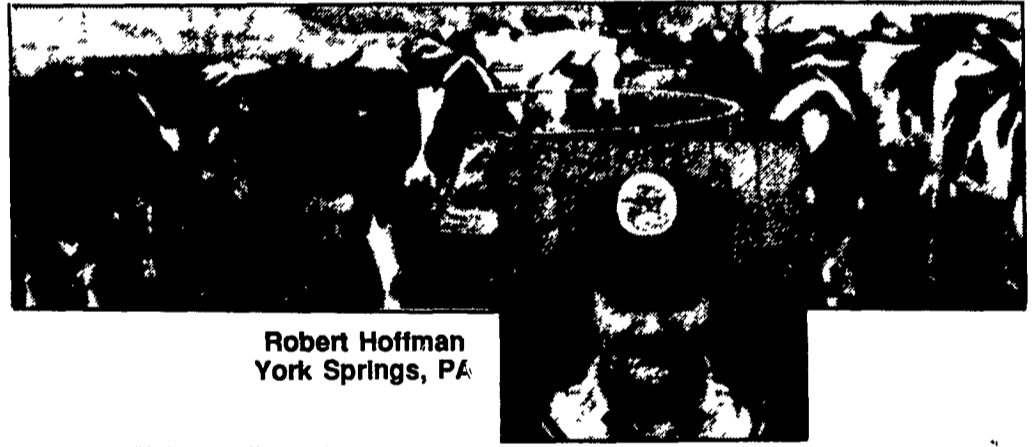
Clauss said his statement is support with the 11 cent per pound increase in cheese price over the past two months. "The cheese price affects all of us," he said.

Also, he said that milk produc-

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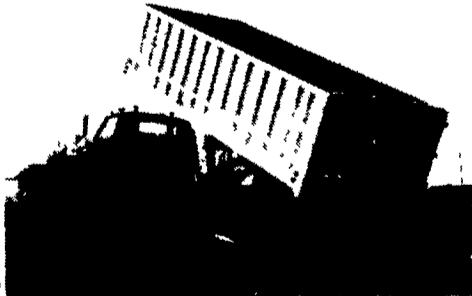
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