# ADC Couples Compete In Young Cooperator Contest

SOUTHAMPTON (Bucks Co.) — Sixteen young farmer couples from Atlantic Dairy Cooperative will compete in the 21st annual Pennmarva Young Cooperator Contest June 19-21 at the Sheraton Potomac Hotel in Rockville, Md.

Sponsored annually by the Pennmarva Dairymen's Federation, the contest recognizes outstanding

leadership skills and knowledge of cooperatives. A panel of three judges will select an Outstanding Young Cooperator couple and four runners-up.

The 16 contestants, known as Young Cooperators, were selected to participate in the program based on their dairy proficiency and community leadership. The couples and the Atlantic districts they

represent are as follows:

District 1—Benjamin and Karen Kolb, Spring City; District 3—Stephen and Kathy Aument, Quarrvville; District 4—Herman and Debbie Cook, Newark, Del.; District 5— David and Shirley Garber, Lancaster; District 6—Dale and Deb Hershey, Gap; District 7— Steven and Brenda Hershey, Manheim; District 9—William and Imogene Dietrich, Germansville.

District 10—Gerald and Teresa Reichard, Waynesboro; District 12—Dale and Martha Hershey, Ronks; District 13—Curt and Kimberly Yaple, Houtzdale; District 15— Dale and Cheryl Rice, Chambersburg; District 16—Kevin and Karen Holtzinger, East Berlin; District 18—Lee and Joanne Yoder, Lewistown; District 20—Randall and Karen Huntsman, Martinsburg; District 21—Barry and Wanda Woy, Everett; and District 22—David and Katherine Martin, Granville Summit.

During the contest, the contest tants will meet with a panel of three judges and will present a 5-minute impromptu talk on a current dairy industry issue. They will also have the opportunity to tour the nation's Capitol and to meet with their legislators at a Congressional reception sponsored by Pennmarva.

Atlantic's Young Cooperator program is designed to educate young farmer members about cooperatives and the dairy industry. The yearlong program, which includes attendance at board of directors meetings, the annual delegate meeting and educational seminars, develops leadership among cooperative members, ages 21 through 35.

Two other members of the Pennmarva Dairymen's Federation, Maryland and Virginia Milk Producers Cooperative and the Mid-Atlantic Division of Dairymen Inc., also announce their Outstanding Young Cooperators during the three-day contest.

Atlantic Dairy Cooperative represents 3,500 dairy farm families in Pennsylvania, New York, New Jersey, Delaware, Maryland, Virginia and West Virginia.

## Over-Order Premium Effort

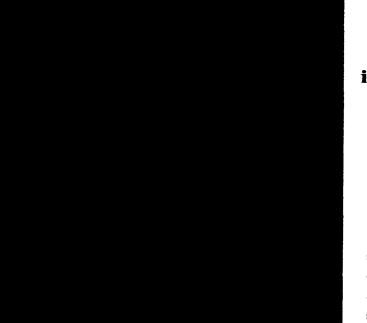
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PMMB has set minimum raw milk prices in excess of federal order minimums since 1988, but the board's jurisdiction is limited to Pennsylvania processors. MACMMA, a bargaining agency that represents the three major Order 4 cooperatives, has been able to extend premiums at the PMMB price throughout the federal order marketplace. which takes in southeastern Pennsylvania, Maryland, Delaware, northern Virginia and southern New Jersey.

"Putting the \$1.05 in New Jersey will help the whole over- order pricing effort by bringing uniformity to a market that particularly in northern New Jersey is subject to individual bargaining," said Jim Fraher, an economist for Atlantic Dairy Cooperative.

Even though most New Jersey dairymen already were receiving a premium through MACMMA or through individual agreements with handlers, the state Class I premium should mean higher prices there, Fraher noted. Proceeds from the state premium will be pooled solely among dairymen in the state rather than throughout an overall market, as is MACMMA's. Because almost all New Jersey milk is used for fluid milk, the state premium will generate an additional 90 cents or so a hundredweight, Moffett said. This is higher than the roughly 50 cents that farmers in southern New Jersey have been getting as a result of MACMMA s efforts to date. The New York pricing system also has been structured to pool returns among dairym.n statewide, McAllister noted. Commissioner McGuire estimated the impact of the premiums on all three classes of milk would be worth an extra 80 cents a hundredweight to dairymen statewide. However, dairymen in the two states should not necessarily expect an 80-cent or 90-cent increase in their milk checks. Observers note there's a good possibility these statemandated premiums will displace the existing individually-negotiated premiums that some Order 2 handlers have been paying.

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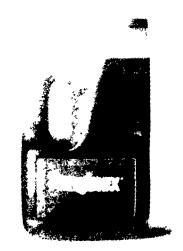
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