

# Atlantic Dairy Supports Two-tier Pricing

SOUTHAMPTON (Bucks Co.) — Atlantic Dairy Cooperative's board of directors has announced its support of two-tier pricing as a means to improve dairy farmer income by balancing the nation's milk supply with market demand.

The board's approval of a two-tier pricing plan is in response to current industry debate on the development of a nationwide milk inventory management program. The purpose of such a program, which is mandated under the 1990 Farm Bill, is to limit national milk surpluses by managing production on the farm.

By balancing the nation's milk supply with demand, dairy farmers will receive a more consistent price for their milk, said Robert B. McSparran, president of Atlantic's board. Two-tier pricing is a means of achieving this goal.

"A two-tier pricing program will tailor supply to the needs of the market," McSparran said. "It will benefit farmers by halting the roller coaster price effects we are witnessing."

In concept, two-tier pricing sets two price levels for milk. Farmers receive a higher or market price on milk produced up to a predetermined level, and a lower price for milk produced over that level.

In supporting two-tier pricing, Atlantic's board also recommended three provisions that should be included in such a pricing program. These include the non-transferability of milk bases outside the immediate family, new producer start up, and a two-year rolling average to determine milk bases.

The board believes that dairy farmers should be allowed to transfer their milk bases, but only to

immediate family members. This transfer usually occurs when a farmer has decided to retire and wishes to pass on the farm to a son or daughter.

The board also agreed that bona fide new producers should share in the higher price of a two-tier system until they are able to establish a milk base.

"A new producer provision must be included to give young farmers an access to market, as markets grow and older producers stop shipping," McSparran said.

The third provision supported by the board is that bases be established on a two-year rolling average. A two-year average, according to McSparran, will correct off-years, where production is affected by weather or other situations, and help producers increase their market share.

While acknowledging that other details for a national two-tier pricing plan need to be developed, McSparran said Atlantic's action is a first step.

"We need to have unified support for one inventory management plan," he said, "and Atlantic's board will work to achieve that goal."

# Pa. Holstein Association

(Continued from Page A31)

County Holstein Show, Fairgrounds, Wrightstown.

AUGUST 17: 6:30 p.m., Central Championship Show, Huntingdon.

AUGUST 20: 9:30 a.m., Northeast Championship Show, Whitneyville.

AUGUST 22: 5:30 p.m., Franklin County Holstein Show, Fairgrounds, Chambersburg.

AUGUST 22: 10 a.m., Eastern Championship Show, Kutztown.

AUGUST 23: 7 p.m., Lebanon County Holstein Sale, Lebanon.

SEPT. 6: 9:30 a.m., Pa. Holstein Fall Championship Show, Ag Arena, Penn State.

SEPT. 25: 7 p.m., Eastern National Holstein Sale, Farm Show Building, Harrisburg.

SEPT. 26: 8 a.m., Eastern National Holstein Show, Farm Show Building, Harrisburg.

NOVEMBER 2: 11 a.m., Nittany Lion Fall Classic Sale, Ag Arena, Penn State.

## PUBLIC AUCTION

**TRUCKS- TRAILERS- 4x4 PARTS- METAL LATHES- WELDERS- TOOLS- LUMBER- FENCING**  
Saturday, June 8, 1991  
9:00 A.M.

Located: Take Rte. 125 North through Pine Grove, PA to Sweet Arrow Lake Rd. (Daubert's Distributors) turn East proceed to Mountain Rd. turn left, proceed 1 1/2 miles to auction on left. (Follow Spatz Hydraulic signs, and auction signs sale day.)

**TRUCKS:** 1986 Chevy C-10 pickup w/dump V-6 AT 50,000 miles, 1973 International 3/4 ton service body, 1973 Chevy C-10 service body, 1990 Harley Davidson 1200 CC motorcycle 750 mi.

**TRAILERS:** Dorsey 40' flat 9'2" spread, 16' car trailer, 12' tandem axle trailer.

**TRUCK PARTS:** International 4x4 parts, 1968 Chevy C-20 4x4 parts truck, 8' service body, steel service cap (fits sm. truck), Willy's and GM transmissions, KENWORTH air ride (gd. condition), steer axle, trailer axle, mobile home axles, and other asst. car and truck parts.

**SHOP TOOLS:** American metal lathe 14" swing 36" between center w/tooling, Boye & Emmes metal lathe 18" swing 18" between centers, Snap-On YA-212 mig welder (like new), Systematic 200 mig welder, 2 Lincoln 225 amp arc welders, Lincoln portable AC/DC WELDPANPOWER, Airco and Craftsman cutting torch sets, metal band saw, electric hacksaw, 16 spd. drill press, Sunnen hone, valve grinding machine, 1/2"-3/4"-1" drive air impact wrenches, Snap-On meters: MT-460 tach, MT-417 secondary tach, MT-431 analyzer, MT-406 volt-ohm, Graham coil and condenser tester, Snap-On wheel balancer, JACKS: 1 1/2-30 ton cap. hand jacks, 4 Walker 2-4 ton floor jacks, Hein-Werner 1 1/4 ton floor jack, Milwaukee transmission jack, Blackhawk hyd. bumper jack, Walker 1 1/2 ton air bumper jack, Standard 1 ton engine crane, 30 ton hydraulic press, 2 Multiton pallet jacks, Lift-Rite 1500 lb. cap. pallet stacker, porto-power pumps and rams, dozer frame machine, jack stands, WELDBILT pallet jack & 60 steel foundry pallets, brake bleeder, 1 1/2 ton chain hoist (new), air cable hoist 400 lb. cap., pipe vise, Karcher shop vac, steel benches, steel shelving, barrel stove kit, air and hydraulic cylinders and pumps, asst. hand tools and related parts.

**CONTRACTOR TOOLS:** Ground Hog post hole digger with augers, 1/2 yd. gas powered cement mixer, Huskie & Stihl chainsaws, wheelbarrow, 40' aluminum ext. ladder, wooden ladders, shovels, rakes, Milwaukee hammer drill, Sawzall, 1/4" and 3/8" drills, 4" grinders, B & D 1/2" electric impact, weed-eater, DIXON 42" lawnmower, 5 hp. rototiller, B & S 5 hp. engine w/6-1 reduction.

**BUILDING SUPPLIES:** Assorted lumber, treated and regular and other assorted building supplies.

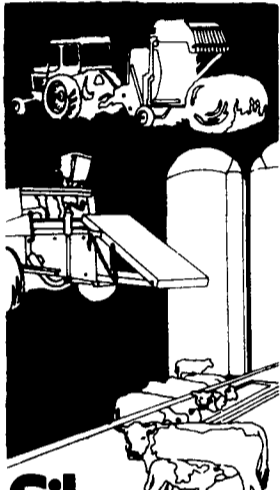
**FENCING:** Rolled wire, picket, split rail and other related items.

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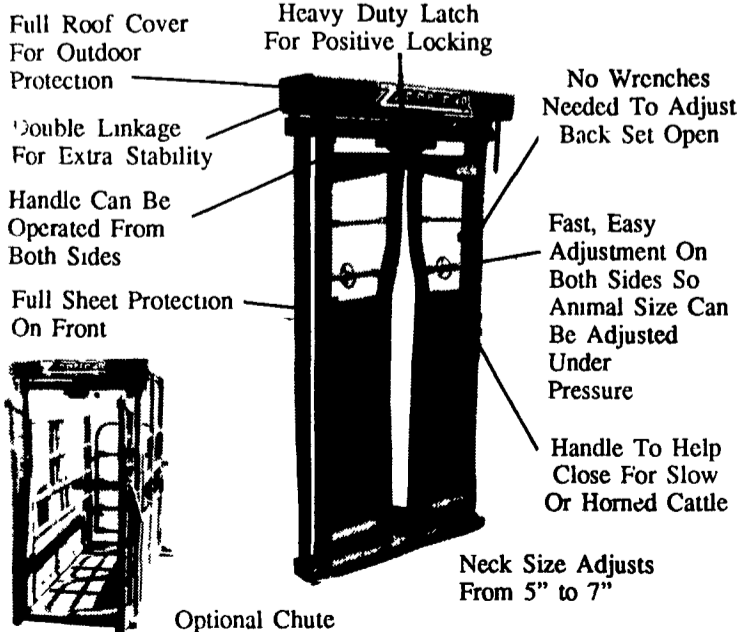


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## DOROTHY I. RYMOFF ESTATE PUBLIC AUCTION

11 ACRE HORSE FARM  
JULY 20, 1991  
12:00 NOON

OLD FORGE ROAD, RD #3, ANNVILLE  
NORTH LONDONDERRY TOWNSHIP,  
LEBANON COUNTY, PENNA.

**REAL ESTATE:** Consists of 11 acres, more or less currently used as a horse farm. The house is a 2 1/2 story frame and log home, the first floor has a living room with brick fireplace, dining rm with beamed ceiling, country kitchen, enclosed porch and one bedroom. The second floor has 5 bedrooms & full bath. The basement has a finished family room with 2 picture windows and a mountain stone fireplace, 3/4 bath, oil hot water furnace, 100 amp electric. The house has over 2,700 sq. ft. of living space.

**THE LIVESTOCK BARNs** consist of a 36x51 barn with metal siding and roof, a 26x44 addition has 7 box stalls for horses, and a 14x16 tack room. Other improvements include a 20'x40' in ground anthony pool, new liner in 1990 with sliding board and chain link fence around. Taxes \$1,907.00 per year, Zoning - R-1 Residential. Horses are currently stabled on the property. This is a beautiful country setting with gently rolling terrain.

**TERMS:** 10% down on the day of the sale, the balance being due in 60 days at final settlement.

**INSPECTION:** By calling the auctioneers. There will be an open house on Monday Evening, June 17, 1991 from 5 PM to 8 PM.

**DIRECTIONS:** At the East end of Palmyra - at the intersection of Rt. 422 and Old Forge Road. Go 2 miles north on Old Forge Road, See auction signs on left.

CONDITIONS BY:

**Lebanon Valley National Bank Trust Group, Executor**

**ATTORNEY:** Robert W. Feeman, Esq.  
\*\*\*Announcements made the day of the sale take precedence over advertised matter.

**AUCTION CONDUCTED BY:**  
30 West Main Street  
Annville, PA 17003

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