



# Only Farm Credit Has Loan Officers Who Were Trained In The Field.

While you were growing up on the farm going to 4-H, FFA, maybe even AG school, do you know what your Farm Credit loan officer was doing?

Same thing.

Not many bankers can say that.

True, they can make loans nine ways to Sunday. But, now your Farm Credit loan officer can, too. Over the last few years our people have gone through extensive training at making every kind of farm loan imaginable. Now a Farm Credit loan officer can give you the

lowdown on rates, options and creative financing as well as any city banker can.

And around here, our Farm Credit loan officers have the power of approval that's equal to most bank presidents.

So the next time you need to get a farm loan, think about this for just a moment.

Then let one of our Farm Credit loan officers

prove to you what we've been saying all along.

That bankers can't be farmers. But farmers can be bankers.

**FARM CREDIT**   
**Nobody knows the field better.**