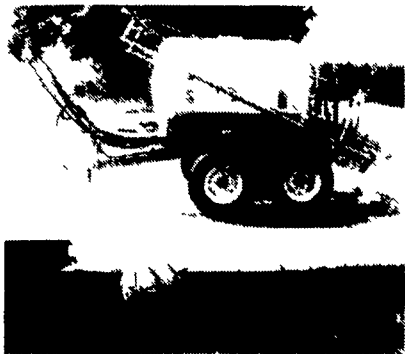




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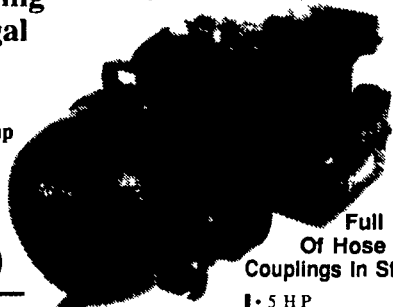
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Allis Gleaner Purchases Hesston

NORCROSS, Ga — Allis Gleaner Company, the holder of Deutz-Allis Corporation, a U.S. farm equipment manufacturer and marketer, and Fiat Geotech S.p.A., a manufacturer and distributor for farm equipment worldwide, recently announced that they have entered into a memorandum of understanding calling for Deutz-Allis to purchase all of the shares of Hesston Corporation, a major manufacturer and distributor of hay and forage equipment in the North American market.

The proposed acquisition does not include the Woods Division and the distribution of Fiat tractors, and has been prompted by a requirement of the United States Department of Justice that Fiat Geotech divest its existing U.S. based hay and forage machinery business before completing its acquisition of Ford New Holland.

Deutz-Allis Corporation was purchased from Klockner-Humboldt-Deutz (KHD) of West Germany in June 1990 by a management led buy-out which formed the new holding entity known as Allis Gleaner Company. The company currently distributes a line of tractors featuring Deutz air-cooled engines in a range of 50-130 horsepower and a line of self-propelled rotary combines.

Robert J. Ratliff, president and chief executive officer of Deutz-Allis, stated that the purchase was for cash; however, he did not disclose the amount of the transaction. In 1990, Hesston Corporation, excluding the Woods and Fiat products, reported annual sales in excess of \$100 million on its major farm products, including round balers, mower conditioners, self-propelled windrowers, square

balers, forage harvesters and other related equipment. The company is an equal partner with J.I. Case in the Hay and Forage Industries manufacturing business, and no change is anticipated in this arrangement.

Deutz-Allis currently distributes its tractors and combines through a network of approximately 700 dealers throughout North America. According to Ratliff, the Hesston business and dealer contractors will be administered separately and the Hesston identity will be maintained. "The Hesston name is highly respected in the agricultural equipment industry," said Ratliff. "We are extremely pleased to add this quality line of hay and forage equipment to the holdings of the Allis Gleaner Company."

Hesston was founded in 1949 in Hesston, Kansas. The company saw dramatic growth with the introduction of many innovative products for the handling of hay and forage crops. Over the years, the company has captured a significant market share for its products through its network of approximately 650 dealers.

In 1977, Hesston was sold to Fiat Geotech S.p.A. Fiat entered into a manufacturing partnership with J.I. Case in 1987 and continued broad distribution of the Hesston product line. In 1990, Fiat announced that it had negotiated the purchase of Ford New Holland to further expand the company's presence in global agricultural equipment markets. This purchase will be closed soon after the acquisition of Hesston by Deutz-Allis has been closed.

The acquisition provides Allis Gleaner with the opportunity to add a major product line to its company, further strengthen its distribution network, and continue to position the company for future growth opportunities in North America, according to the company.

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