### Feed And Forage: To Buy Or Sell?

The Feed and Forage Marketing Network, originally developed and run by Cornell Cooperative Extension, is now available through the Northeast DHIA Forage Lab.

This service provides listings of people looking to buy and/or sell hay, silage, grain crops, straw,

The listing is updated and mailed monthly. Anyone from anywhere can list items for sale or desired (The current list includes a buyer from Puerto Rico).

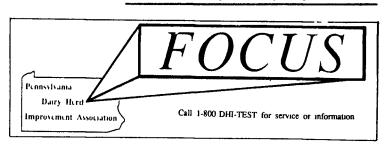
Buyers and sellers are listed separately in

alphabetical order. The primary benefit of this service is to bring potential buyers and sellers together. The \$15 annual fee entitles you to place as many ads as you wish throughout the year. If you have nothing to sell or buy, you may still sign up for the monthly newsletter by completing the form and returning it with the \$15 fee.

Copies of the monthly listing will be made available to Cooperative Extension agents upon request. Clip out the accompanying form to use. Or for more information, contact the Northeast DHIA Forage Lab at (607) 257-1272.

#### FEED & FORAGE MARKETING NETWORK

Name	<del></del>									
Address										
City/State/Zip_										
County			Telepho	Telephone ( ) :					_	
Payment Option	s (Check or	ne)								
1. I have	e enclosed r	ny \$15.00 ani	nual fee for 1	991.						
2. Pleas	e bill my No	ortheast DHIA	account #			<u> </u>				
3. I have	e previously	paid, and thi	s is my updat	ed listing	•					
Please check: Looking to Sell			Buy	Buy			Newsletter only*			
Нау			Silage			Other				
Description:		·								
(Alfalfa hay, cor	n silage, etc	:.)								
Harvest Date:				<del></del>						
Quantity Availab	ole	h-1 \								
PRICE: \$		s. bale, etc.)								
Analysis: % DM				V	% ADF	%N	IDF	_		
If more than one								-		
	_ •									
Description	Harvest Date	Quantity	Price (\$/Unit)	DM	CP	NEL		ADF	NDE	
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					<del> </del>					
					-					
*Nothing to buy			<u> </u>		<del></del>					



#### Average Farm Feed Costs For Handy Reference

To help farmers across the state to have handy reference of commodity input costs in their feeding operations for DHIA record sheets or to develop livestock feed cost data, here's this week's average costs of various ingredients as compiled from regional reports across the state of Pennsylvania. Remember these are averages so you will need to adjust your figures up or down according to your location and the quality of your crop.

Corn, No. 2y - 2.70 BU. 4.83

Wheat, No. 2 - 2.63 BU. 4.39 CWT.

Barley, No. 3 - 2.01 BU. 4.30 CWT.

Oats, No. 2 - 1.46 BU. 4.55 CWT.

Soybeans, No. 1 - 5.71 BU. 9.53 CWT.

New Ear Corn - 66.79 BU. 3.34

Alfalfa Hay - 108.75 BU. 5.44

Mixed Hay - 89.75 BU. 4.49

Timothy Hay - 75.50 BU. 3.78

#### How Does Your Herd Compare?

DHIA Averages for all herds processed between 4/1:	5/91 and 4/22/91
Number of Herds Processed	1,445
Number of Cows Processed	83,241
Number of Cows Per Herd	57.6
Milk Per Cow (Lbs)	17.588
%-Fat	3.65
Fat Per Cow (Lbs)	642
%-Protein	3.18
Protein Per Cow (Lbs)	559
Average Days in Milk Per Cow	315
*Value for CWT Milk(\$)	13.42
*Value for CWT Grain(\$)	7.99
*Value for CWT Hay(\$)	4.25
<ul><li>Value for CWT Silage(\$)</li></ul>	1.54
*Value for Pasture Per Day(\$)	.30
*Value for Milk Per Cow Per	
Year(\$)	2,361
*Feed Consumed Per Cow Per	•
Year(Lbs)	
A: Grain	6,986
B: Hay	2,447
C: Silage	14,794
D: Day Pasture	65
*Feed Cost Per Cow Per Year(\$)	
A: Grain	558
B: Hay	104
C: Silage	227
D: Pasture	19
*Total Feed Cost Per Cow Per	
Year(\$)	910
*Income Over Feed Costs Per	
Year(\$)	1,450
*Grain to Milk Ratio	1:2.5
*Feed Cost Per CWT Milk(\$)	5.18
Avg Level For 1,190 SCC Herds	319,522

## RI-SIL

The

Silage

Maker

# **Use The Best** Forage Inoculant. It pays...!

A probiotic culture providing the bacteria required to cut hay and silage losses and improve quality.

- Easy to apply
- Reduces nutritional loss
- Helps control heating
- Improves palatability
- Improves digestability
- Helps eliminate spoilage
- Non-corrosive, nontoxic
- Non-chemical, safe to use

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### Contact the representative nearest you.

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JOHN RABER RD #3, Conneautville, PA 16406

CHRIST B. MILLER

Rt #2, Box 113 McAllisterville, PA 17049 (717) 463-2551

ED OTT 2039 Dark Shade Dr Windbar, PA 15963 (814) 467-5909

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ELWOOD WINTER RD #4 Box 86, Muncy, PA 17756 (717) 546-6361

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FRED CLARK PO Box 43, McEwensville, PA 17749 (717) 538-9109

> **BOB ELLIS** RD 3, Box 470 Lewisburg, PA 17837 (717) 568-0530

RANDY BOTTEICHER #1 Box 8, Belleville PA 17004 (717) 935-5406

price of \$93.75. Club lambs are used by members of 4-H or FFA clubs to compete in shows at county and state fairs. Lambs purchased at Yeo Farms sales in earlier years have been frequent win-

Lamb Sale LOWELLVILLE

(Lawrence Co.) - Buyers from three states bid enthusiastically for club

lambs at Yeo Farms fourth annual club lamb sale here last week.

The highest selling lamb went to Marlene J.

Laughner of Darlington,

Pa. for \$195. Many sup-

ported the sale with

multiple purchases. Buyers came from Ohio, Pennsylvania, and

In all, 34 club lambs

were sold at an average

New York.

Three registered ewe lambs were also sold to buyers from New York and Pennsylvania.

ern Pennsylvania.

ners at fairs throughout eastern Ohio and west-

Larry Garner, of Carrollton, Ohio, was auctioneer. Countrymark, of Canfield Ohio, contributed the door prizes.