



## Business News



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### KINZE Unveils New Grain Wagon

WILLIAMSBURG, Iowa — A 490-bushel capacity grain wagon, featuring a hydraulic-driven conveyor-unloading system, was introduced recently by Kinze Manufacturing, Inc.

The new Kinze 450C grain conveyor wagon has a typical unloading capacity of 175 bushels per minute based on a hydraulic output of 18 gpm and 1,800 psi. (Unloading speeds will vary with moisture content of grain and hydraulic output.) Grain tank dimensions are 10'1" wide, 13'6" long, with a height of 9'6" on the combine side/10'6" extension side.

The grain is conveyed by wear-resistant, replaceable poly paddles, mounted to a heavy-duty industrial conveyor chain. Over-center linkage folds the conveyor from its horizontal transport position and provides a positive lock for the conveyor in the unloading position. The 6520-pound unit is

equipped with a large 18"x20" hydraulically-operated grain door. A wedge fit ensures a positive seal between the grain door and conveyor. A single SCV outlet handles the grain door/conveyor fold hydraulic functions. A hand valve located at the front of the wagon allows you to select between the "conveyor fold and door operation" for truck loading or "door only" for pit dumping. An indicator located on the front of the wagon shows the position of the grain door.

Additional standard equipment includes: front and rear windows, SMV sign, safety/warning lights, a full safety grate in the wagon grain tank, adjustable axle with 120" operating/108" shipping positions, 23.1"x26" 10-ply R-3 diamond tread tires and drop leg parking stand. Options include choice of single or double hitch clevis, R-1 traction tires, and electronic scale package with single clevis hitch.

### Rohm And Haas Renames Spray Adjuvants

PHILADELPHIA — Agricultural chemicals manufacturer Rohm and Haas Company has renamed its line of spray adjuvants, changing the trademark from Triton to LATRON™ adjuvants.

The change resulted from the company's sale of its alkylphenol and industrial surfactant business to Union Carbide Chemicals and Plastics Company, Inc. last fall. That sale included the Triton trademark, which was shared by the industrial surfactants and the agricultural adjuvants.

Rohm and Haas retained its agricultural adjuvants business to complement its crop protection chemicals with a line of quality adjuvants that assure better spray coverage and performance. These adjuvants, now trademarked as

LATRON, are identical to the previous Triton formulations in their active ingredients, performance, and quality.

LATRON adjuvants will continue to be sold through major farm chemical distributors and dealers. The four products in the line are LATRON AG-98 no-foam spreader activator, LATRON AG-44M no-foam compatibility and buffering (acidifying) agent, LATRON B-1956 spreader sticker, and LATRON CS-7 no-foam spreader binder.

Further information on LATRON adjuvants is available from Doug Lisk, product manager, Rohm and Haas Company, Independence Mall West, Philadelphia, PA 19105; (215) 592-2610.

## Tedder Driven By 540 RPM PTO Power



GIBSON CITY, Ill.— M & W Gear Company has announced the addition of the HT417 hay tedder to their line of hay equipment. The HT417 is a four-rotor, pull-type tedder driven by 540 RPM PTO power. The folding outer sections can be quickly repositioned to change the 17-foot working width to a narrow 9 foot 6 inch transport width. The hinged outer sections are each equipped with a gauge wheel to allow even spreading of the crop on uneven ground. Operation requires only a 30 horsepower tractor. Levelling requires only the use of one hand crank. Wheels can be set in three positions to allow operation parallel to the tractor or an angle to the right or left. For more information, contact M & W Gear Company, Route 47 South, Gibson City, IL 60936.

### Dealers Respond To Interest In Post Weed Control

WILMINGTON, Del.— Farm supply dealership telephones throughout the Midwest are ringing more often with calls from farmers asking about postemergence weed control.

Deep in shattercane territory of Nebraska, for instance, Jim Nicklasson of St. Edward Coop said the new sulfonylurea grass control programs for corn are getting a lot of attention.

Du Pont Accent for corn is the most recent low-use-rate sulfonylurea herbicide to receive full EPA registration. Corn growers now have a strong postemergence weapon against problem grasses and are turning to their ag dealers in greater numbers for assistance.

"Farmers are getting into the new post programs; they're the answer to the shattercane problems," Nicklasson said.

Dealers are responding to the growing acceptance of post programs by adding reinforcements in customer education and custom application equipment.

Gary King, executive vice president of the Ohio AgroBusiness Association, sees a gradual evolution toward post programs and says dealers are having to adjust.

Dealerships throughout the corn belt are educating their customers with extra seminars and meetings. Corn growers seeking information about post products are asking about additives, use rates, cultivation, and application timing.

"The dealers are going to adjust with the demand," King said. "Most dealers are very education-conscious right now. They're educating themselves and their customers."

That rings true for Twin County Service Co. in Benton, IL. Its customers are requesting technical



Jim Nicklasson, fertilizer manager at St. Edward Coop, inspects shattercane treated with Du Pont Accent. Nicklasson said corn growers will be asking dealers a lot of questions about how best to include sulfonylurea herbicides for corn in their weed control programs.

assistance concerning post programs. Not only is the staff keeping abreast of the growing technology, but in 1990 the dealership purchased another Spra-Coupe to keep up with demand.

"Dealers have got to be comfortable with the low-use-rate postemergence products," said Jim Howard, crop specialist with Twin County Service Co. "I see the market turning to these products and dealers need to be there giving technical advice."

In Johnsongrass-infested Franklin County, IL, where corn yields average 85 bushels per acre, growers are thinking post.

"We've got some of the greatest weed pressures in the country," Howard said. "However, we're seeing 85 to 95 percent control of shattercane and Johnsongrass in corn with the new postemergence weed control. I think post will become a standard for corn just as it has become for soybeans."

### Farmdale Farms Honored For Sales

PRESCOTT, Wis.— Doug and Richard Tindall of Farmdale Farms, Trenton, N.J., received congratulations from Jacques Seed Company Regional Sales Manager Barry Hoke and Presi-

dent Curt Armstrong during the firm's recent sales meeting in Las Vegas, NV.

The Tindalls were cited by Jacques for their outstanding seed sales accomplishments last fall.

Jacques Seed Company is an international producer and marketer of agricultural crop seeds including corn, soybeans, alfalfa, grain and forage sorghums, sunflowers and grass seed.