

Lancaster Farming

VOL. 36 No. 18

Five Sections

Lancaster Farming, Saturday, March 16, 1991

50¢ Per Copy

\$15.00 Per Year

Lilac Offspring Top Md. Holstein Convention Sale

EVA MARTIN
Maryland Correspondent

WEST FRIENDSHIP, Md. —

The sale of two offspring of the multiple-award winning C Cathland Lilac of Gay-Ridge Holsteins in Ijamsville, Md., recently topped

the 1991 Maryland Holstein Association Convention Sale and broke records, bringing a combined price of more than \$40,000.

The convention sale gross was \$184,350, according to early figures.

The price for Gay Ridge AJ Lilac-ET, a young heifer calf, set a new record for the Maryland convention with a price of \$20,100.

Her brother, Gay-Ridge Sir Lilac-ET, brought almost as much with a \$20,000 price.

All American Syndicate, based in Point-Of-Rocks, Md., bought the top consignment, while Lilac Syndicate, of Damascus, Md., purchased the young bull.

Both calves were sired by Bridon Astro Jet-Et.

Excitement and tension in the

crowd of more than 400 began to rise as they listened to the chant of auctioneer Dennis Remsburg work the crowd for bids on the choice selection from C Cathland "Lilac."

It was soon evident that a new record for Maryland convention sales would be made, as the bidding quickly exceeded the \$16,000 mark.

When the bidding slowed somewhat, pedigree reader, Norman Hill, quickly reminded the crowd and the bidders of the outstanding opportunity to purchase offspring from the Lilac family.

C Cathland Lilac is classified
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DCI Changes Direction

VERNON ACHENBACH JR.
Lancaster Farming Staff

TREVOSE (Bucks Co.) — The Dairy Council Inc. held its 71st annual meeting Tuesday in southern Bucks County in order to review the past year's actions, new directions and recognize achievements.

Dairy Council Inc. is a health and nutrition organization that was formed in the early 1900s to help combat malnutrition, mainly in children, and were encouraging

the consumption of milk to help combat health problems which the consumption of milk helped to avert.

The purpose of the council extends beyond the singular role of dairy consumption activist to the context of endorsing dairy products' role in a balanced diet, consisting of the four major food groups.

The staff of the organization includes communications experts
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The annual Philadelphia Flower Show heralded spring's beauty. Turn to B2 for story. Photo by Lou Ann Good, staff writer.

Accelerated Lambing Needed To Support Direct Marketing

EVERETT NEWSWANGER
Managing Editor

ELIZABETHVILLE (Dauphin Co.)—Sheep producers in Pennsylvania were excited when they first went to a meeting to learn about a new plan to direct market lambs. The collection stations were

set up and the consumer demand was established.

But then the enthusiasm diminished. To direct market lambs, you need a constant monthly supply of lambs all year, and lambs must be uniform in size, bone structure and weight. And in Pennsylvania most sheep producers have only one lambing time each year, and these lambs come from many different breeds and cross breeds. So everything you need for a direct marketing program is missing in Pennsylvania's sheep industry.

Bill and Helen Mende, Elizabethville, were at the direct marketing meeting and reported the reaction of the other producers who attended. And the Mende's have the answer to the problem if you are willing to do the work and management necessary to accomplish the task. The program they
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Classified Ads In New Location

Effective with this March 16 issue, readers will find the Classified advertising in Sections D and E instead of their former locations in Sections B and C. The change of locations will also be found in subsequent issues.



Bill and Helen Mende have developed their accelerated lambing program to the extent that a 400 (lambing) percent production rate is attainable.

Amish Farmers Say Tobacco Auction, More Type 609 Needed

EVERETT NEWSWANGER
Managing Editor

BART (Lancaster Co.)—Several Amish farmers in southeast Lancaster County asked for this interview because of their concern about the tobacco market. Not because the price is too low, but because the tobacco market may be lost.

The interview took place at the kitchen table of the spokesmen who said a number of farmers think as they do. But no one wanted to be identified.

So here's a summary of what these farmers said.

Farmers need the tobacco industry to off-set the low milk prices. But they may lose their tobacco market if more farmers don't grow Type 609 and if they don't sell their tobacco through the Paradise auction.

Type 609 brings a higher price than Type 41. But Type 41 usually produces more weight and is therefore more profitable. But Type 609 sets the market price even for Type 41 because the company buyers from the South come to the auction

to buy 609 and pay more than local buyers the spokesmen called middlemen.

The concern expressed by the growers is that if these southern company buyers don't have a larger supply, they will not come to the auction, and then the price will go down to what the middlemen will pay on the farm. The spokesmen said they expect an increase in tobacco acreage this year and reported that one contractor in their part of the county already has orders to build 17 new tobacco sheds.

Only a small percentage of the tobacco is sold through the auction; the remainder is sold by private treaty at the farm. The spokesmen criticized their fellow growers who didn't sell at the auction and called them short-sighted to save two cents per pound in commissions now but lose the auction in the future. This will happen if more growers do not use the auction service and if they do not increase the local supply of Type 609.

If the auction is lost, the spokesmen say the tobacco price will be

back in the hands of the middlemen, much lower than the \$1.50 per pound for Type 41 and \$1.75 per pound for Type 609 farmers received this year.

"Everybody will farm tobacco," the spokesmen said. "But few are trying to maintain the price. In the South all the tobacco is sold through the auction houses."

The spokesmen said in the last two years, because of the Paradise auction, the price for Lancaster County's cash crop has gone up 30 percent. They say they don't want to lose this price advantage.