

# 1990 Profits Up At Harvestore

DEKALB, Ill.— Profits during 1990 were up substantially at A. O. Smith Harvestore Products, Inc., with headquarters here. The announcement was made by James C. Schaap, president, at the company's recent annual meeting of personnel from Harvestore system dealers in the U.S. and Canada.

"The sales results made 1990 the fourth consecutive year of profitable operation for Harvestore Products," Schaap said. "Sales of automated feeding equipment were particularly strong. The combined efforts of our dealers and their employees produced a whopping 30 percent increase in automation product sales."

The company, a wholly-owned subsidiary of A. O. Smith Corporation, has successfully completed a major restructuring program initiated four years ago following the agricultural recession and is now well positioned to remain competitive through the years ahead, he added.

Harvestore Products Chairman Donald L. Dunaway pointed out that 1990 sales were up by 59 percent compared with 1986 results. "Profits have gone from big red to big black at Harvestore in these five years," he said.

"More than just shipments and profits have changed since 1986," he said. "So has the ag product line. New products introduced since 1986 accounted for a significant percent of new Harvestore ag sales through the first 10 months of this year."

Dunaway announced that on the basis of this strong showing, the A. O. Smith Harvestore Products, Inc. Board of Directors has approved a \$5.5 million capital budget at Harvestore Products for the next three years. The funds will be spent for state-of-the-art new machine tooling, to upgrade manufacturing processes and to support information and quality control systems. The company manufactures feed and manure handling systems, automated feeding equipment, and systems of municipal and industrial water storage and waste handling.

## PJHA Announces Milk, Fat, Protein Winners

(Continued from Page E20)

Julie Wenger					
Wengdales Stewart Daisy	3-03	26,014	942	815	
Eric Stine					
OreStarmate Fern	3-05	21,251	935	704	
Michele Kobosky					
Tycho Alicia Tess	3-10	23,995	917	697	
Miriam Kelly					
Spring-Lane JR Stewart					
Mimzie	3-03	26,038	912	814	
Chns Connolly					
Fairbrook Farms Charmaine	3-02	21,233	904	671	
Michael Daugherty					
Dar-View Potts Amy	3-00	27,225	902	882	
<b>4-Year-Old</b>					
Amy Packard					
Pack-Herd Glendell Bracket	4-03	33,604	1377	996	
Jeremy Troutman					
Oakenbound Chief Frost	4-07	28,485	1216	875	
Kraig Sellers					
Gem-Rock Pete Kassie	4-00	27,525	1115	812	
Corey Will					
Fultonway Elevation Celeste	4-10	26,529	975	858	
Eric Stine					
Breezy-Farms Mandate Cotton	4-06	22,951	967	752	

Danette Nolt					
Fultonway Reckers Ace					
Rosanne	4-06	26,486	966	827	
Enca Davis					
Daview JJ Buffet	4-06	27,336	957	795	
Greg Wenger					
Wengdales Tony Robin	4-00	24,293	954	801	
Becky Hostetter					
Dale-Pride Monique Roxy	4-09	25,534	937	822	
John Foster III					
Globe-Run Bonnies Basket					
Twin	4-04	22,690	927	769	
<b>5-Year-Old and Over</b>					
Patricia Miller					
M-Maplegrove Valiant					
Melone-ET	6-09	31,516	1221	1017	
Angie Bollinger					
Willow-Maple Ginger Snap-ET	8-00	33,490	1216	977	
Patricia Miller					
M-Maplegrove Valiant Sibyl	6-05	38,232	1170	1126	
Aaron Sheeley					
Braund-Valley Threat Kris	5-06	24,792	1137	755	
Daniel Hoppaugh					
Salter Bank Dancer	5-08	23,980	1089	794	

Michael Daugherty					
Dar-View Very Connie	5-02	24,737	1056	837	
Toby Horsh					
Ro-Meyer Hevenly Haven Harmony	6-08	24,329	1051	778	
Amy Packard					
Pack-Herd Blondie Elevation	5-02	25,500	1044	771	
Andrew Lynch					
Lynchholm Bell Nancy	5-04	27,692	1028	823	
Bridgette Boyer					
Sunnybend Sexy Icicle B Star	5-10	25,767	1028	828	

### Protein Producers 2-Year-Old

Patricia Miller					
M-Maplegrove Mark Melancoly	2-01	22,829	926	780	
Angela Frederick					
Rich-Lou Mandingo Grace	2-11	21,946	848	780	
Wayne Hassinger II					
Hassie-View Carolyn Sue	2-01	22,873	773	762	
Danette Nolt					
Brook-Lynn-Acres Gold					
Midnight	2-03	22,224	577	739	
Michelle Jaymes					
Oakleigh Farm Bachelor					
Eileen	2-00	24,284	917	738	
Shawn Nolan					
Franlo-Alken Polly	2-02	23,232	705	733	
Michelle Mase					
Ken-Ire Bachelor Kathlene	2-03	22,480	839	729	
Kathy Mase					
Ken-Ire Ment Babe	2-02	23,791	807	703	
Matt Hunsburger					
Brush-Creek Stretch Valid	2-02	19,684	889	697	
Jason Rankin					
Rankin View Vanesa Crown	1-10	20,410	824	697	
Duane Nolt					
Ronice-Acres Sprint Heidette	2-02	22,352	793	697	

### 3-Year-Old

Craig Walton					
Fountain Farm Queens					
Violet-ET	3-10	28,075	901	944	
Michael Daugherty					
Dar-View Potts Amy	3-00	27,225	902	882	
Brent Connolly					
Fairbrook Farms LC Pauline	3-08	26,769	1145	844	
Shawna Nolan					
Franlo-Alken Caren	3-09	28,621	899	833	
Julie Wenger					
Wengdales Stewart Daisy	3-03	26,014	942	815	
Miriam Kelly					
Spring-Lane JR Stewart					
Mimzie	3-03	26,038	912	814	
Gretchen Decker					
KED Mark Tonya	3-03	24,743	960	808	
Heather Furry					
Jadel Pepper Nancy Nolie	3-03	26,491	854	804	
Carme Bryant					
Highland-Farm Nugget Nora	3-04	25,278	754	797	
Michael Davis					
Daview Ned Marble	3-04	25,255	817	794	

### 4-Year-Old

Amy Packard					
Pack-Herd Glendell Bracket	4-03	33,604	1377	996	
Jeremy Troutman					
Oakenbound Chief Frost	4-07	28,485	1216	875	
Corey Will					
Fultonway Elevation Celeste	4-10	26,529	975	858	
Danette Nolt					
Fultonway Reckers Ace					
Rosanne	4-06	26,486	966	827	
Kim Barnett					
Bar-Val Chairman Shamrock	4-01	25,797	713	824	
Becky Hostetter					
Dale-Pride Monique Roxy	4-09	25,534	937	822	
Jill Sheeley					
Braund-Valley Valiant Chives	4-00	25,605	868	819	
Kraig Sellers					
Gem-Rock Pete Kassie	4-00	27,525	1115	812	
Greg Wenger					
Wengdales Tony Robin	4-00	24,293	954	801	
Enca Davis					
Daview JJ Buffet	4-06	27,336	957	795	

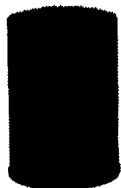
### 5-Year-Old and Over

Patricia Miller					
M-Maplegrove Valiant Sibyl	6-05	38,232	1170	1126	
Patricia Miller					
M-Maplegrove Valiant					
Melone-ET	6-09	31,516	1221	1017	
Angie Bollinger					
Willow-Maple Ginger Snap-ET	8-00	33,490	1216	977	
Dianne Glock					
Walnut-Hills Sexy Maren	6-08	28,166	966	954	
Daniel Hoppaugh					
Tall Spruce Bell Kayann-ET	5-06	26,999	845	860	
Adam Tanis					
Lodestar Magnificent Magic	6-08	25,956	1000	858	
Michelle Mase					
Ken-Ire Diplomat Janie	6-08	25,982	898	849	
William Hall					
Hall-A-Way Lorraine	5-01	27,395	965	845	
Michael Daugherty					
Dar-View Very Connie	5-02	24,737	1056	837	
Bridgette Boyer					
Sunnybend Sexy Icicle B Star	5-10	25,767	1028	828	



## Keep your equipment working like new

**\$7.64\*** Oil Filter  
For John Deere Row-Crop Tractors. Part No. AR43634



**\$3.35\*** Oil Filter  
For most John Deere 10, 20, 30, 40 and 50 Series Utility Tractors. Part No. T19044

Save up to \$100.00  
Use John Deere Torq-Gard® Supreme Plus-50 Oil



The Plus 50 means you can run an extra 50 hours when you use John Deere Torq-Gard Supreme Plus-50 oil with a John Deere filter. You save time and money on oil and filter changes.

## Quality parts for your plow

We can fit most plow makes and models with the finest shares, coulter blades, moldboards, shins, landsides and trashboards.

A "perfect fit" for almost all of your equipment. We have over 82,000 high quality parts at LOW prices for most brands of equipment. **WE CAN FIT YOUR PARTS!**

\*John Deere dealers are independent retailers who determine their own prices, so actual selling price may vary from the price shown. Offer good through February 28, 1991.

LONE MAPLE SALES & SERVICE  
New Alexander, PA  
412-668-7172

MILLER-LAKE INC.  
Belleville, PA  
717-935-2335

POLE TAVERN EQ. SALES CORP.  
Eimer, NJ  
609-728-2703

SMITH'S IMPLEMENTS, INC.  
Mercersburg, PA  
717-328-2244

WALTEMYER'S SALES & SERVICE  
Red Lion, PA  
717-244-4168

LOST CREEK IMPLEMENT  
Oakland Mills, PA  
717-463-2161

OXFORD GREENLINE  
Oxford, PA  
215-932-2753  
215-932-2754

SCHEFFEL EQUIPMENT CO.  
Boswell, PA  
814-629-5009

SOLLENBERGER EQUIPMENT  
Everett, PA  
814-652-5223

WINELAND EQUIPMENT, INC.  
Martinsburg, PA  
814-793-2109

MAKAREVICH BROS., INC.  
Hackettstown, NJ  
201-852-4488

PIKEVILLE EQUIPMENT INC.  
Oley, PA  
215-967-6277

GEORGE V. SEIPLE & SON  
Easton, PA  
215-258-7146

TOBIAS EQUIPMENT CO., INC.  
Halifax, PA  
717-362-3132

M.S. YEARSLEY & SONS  
West Chester, PA  
215-696-2990

