



PENNFIELD



Introduces

NEW DAIRY TECH* FEEDS



Faced with reduced "Milk Prices" and increased operating expenses, today's Dairymen are looking for reasonable ways to reduce feed costs and improve milk production.

To help the dairymen achieve these goals Pennfield has developed a new line of "Dairy Tech" feeds. The new feeds are well fortified to meet the nutritional needs of high producing cows, and use multiple protein sources to achieve cost savings.

| <u>Feed Description</u> | <u>Protein %</u> | <u>Fat %</u> | <u>Discounted Delivered Price</u> |
|-------------------------|------------------|--------------|-----------------------------------|
| #52542 Pelleted Conc. | 42% | 3.5% | \$247.21 Per Ton |
| #52520 Flaked Complete | 20% | 2.5% | \$169.60 Per Ton |

FEED PRICES AND GRAIN EXCHANGE PRICES ARE FOR WEEK OF FEB. 11 AND SUBJECT TO
CHANGE WEEKLY WITH GRAIN MARKET

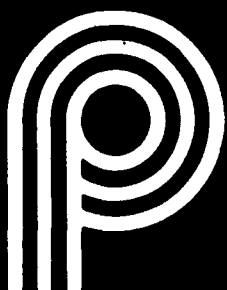
Includes 8 ton volume discount and cash discount of 2½ % due 15th following month. Deduct additional \$3.00 per ton if paid in 10 days.

* A Small Percentage Of Protein In Dairy Tech Feeds Is Derived From NPN Sources

**CUSTOMER
SATISFACTION
GUARANTEED:**

Pennfield Guarantees that you will be satisfied with the Quality - Value - Performance of DAIRY TECH Feeds, or you may return the unused feed and we will refund the purchase price of the unused feed. At Pennfield, Customer Service and Satisfaction is everyone's goal

PENNFIELD CUSTOMER SERVICE DEPT. - OPEN 24 HOURS A DAY
FROM PA 1-800-732-0467 FROM MD, DE & NJ 1-800-233-0202



pennfield feeds

Quality - Performance - Service