

Hog Marketer Opens New Receiving Station

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somebody represents Hatfield at all these different fairs," Good said.

Together with his brother Amos, Ezra is also involved in a veal calf buying operation. "We buy baby calves to put back in these feeding barns, where farmers feed them a formula-fed milk replacer to take them up to 300-400 pounds," he said.

Good said the business buys and places 600-700 calves a week to farmers from Pennsylvania and to other states, including Ohio, New York, and Maryland.

Fattening operation

In addition, the business also operates a 3,000-hog fattening operation for Gehman Feed Mill. Good Farms also raises about 200 head of steers.

In the meantime, on the days when the new receiving facility is closed, Good goes to other types of auctions, including Carlisle, Pa. and Hagerstown, Md., to market hogs.

Good enjoys the work, because of the interaction with the local farmers, and he enjoys helping the farmers develop good quality hogs. "It's like the dairy people years ago. Now you have a lot of these hog operations. It's their livelihood.

"When I was a boy, I used to watch my dad as he bought livestock on order for farmers," said Good. "I wanted to be in it, too, and I got in it with Hatfield. They are real fine people to work for.

"And I like to be on this marketing end of it—I enjoy it. And it has been something that has been more or less my dream ever since."



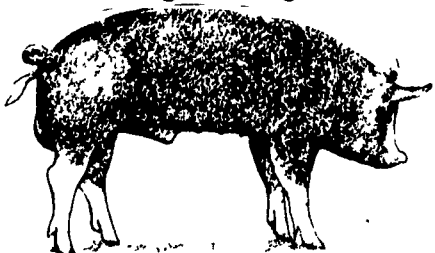
Ezra Good, center, stands with his sons Kurtis, right, and Kenton in the steer barn.



Ezra Good moves pigs from the receiving dock into large pens at the newly constructed hog receiving station near Denver, Pa.



Kurtis Good, 17, stands atop one of the loading docks to the new hog receiving facility. Kurtis and brother Kenton, 18, help in their dad's hog receiving and other businesses.



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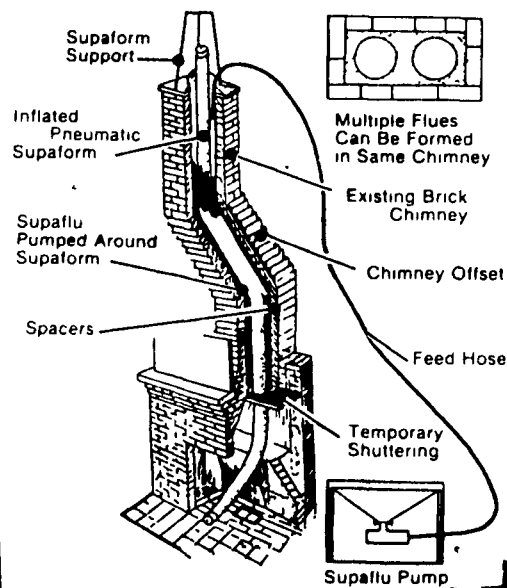
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