

PENNFIELD GRAIN EXCHANGE

Turn Your Grain Into Feed

Shell Corn \$2.66 Bu.

Barley \$2.18 Bu.

Soybeans \$6.00 Bu.

"No Hauling Charge" For Grain Bank Grain

-Here is what it costs to make your own 16% grind and mix ration

	<u>Ingredients</u>	<u>Cost/Unit</u>	<u>Total Cost</u>	<u>Crude Protein</u>
440 lbs.	48% Soybean Meal	\$217.00/Ton	\$47.74	211 lbs.
400 lbs.	Shelled Corn	\$ 2.66/bu.	\$19.00	34 lbs.
1000 lbs.	Ear Corn	\$ 82.00/Ton	\$41.00	77 lbs.
100 lbs.	Molasses	\$ 7.50/100 lbs.	\$ 7.50	- 0 -
60 lbs.	Vit./Min.	\$ 27.25/50 lb. bag	\$32.70	-0-
	Grinding & Mixing	\$ 11.10/Hammermill Mix	\$ 9.25	-0-
TOTAL COST PER TON:			\$157.19	322 lbs. = 16.1%

HERE'S HOW THE GRAIN EXCHANGE WORKS:

You Order #50716 - 16% Flaked Dairy	\$166.73
8 Ton Volume Disc	-\$4.00
2½ % Cash Disc.	-\$4.07
Feed Price - Delivered To The Farm	\$158.66

Less Corn Exchange:	1500 lbs. Shell Corn at \$2.66 Bu.	-71.25
Less Soybean Exchange:	500 lbs. Soybean at \$6.00 Bu.	-50.00
Pennfield Grain exchange 2000 lbs. Ingredients		\$121.25

Out of Pocket Cost Per Ton - You Pay 15th Following Month **\$37.41**

PENNFIELD'S 2-FEED PROGRAM

COMPLETE FEEDS

CONCENTRATES

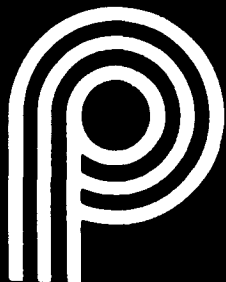
<u>FRESH COWS</u>	<u>BASE FEED</u>
#52218	#50716
Challenge 18% Flakes (Pellets & Flaked Beans)	16% Dairy Flakes
\$190.13 net/ton	\$158.66 net/ton

<u>FRESH COWS</u>	<u>BASE FEED</u>
#50836	#51232
36% Dairy Plus Conc. (Pellets & Flaked Beans)	32% Pellets (All Natural)
\$268.62 net/ton	\$222.69 net/ton

FEED PRICES AND GRAIN EXCHANGE PRICES ARE FOR WEEK OF DEC. 10 AND SUBJECT TO CHANGE WEEKLY WITH GRAIN MARKET

Includes 8 ton volume discount and cash discount of 2½ % due 15th following month. Deduct additional \$3.00 per ton if paid in 10 days.

PENNFIELD CUSTOMER SERVICE DEPT. - OPEN 24 HOURS A DAY
FROM PA 1-800-732-0467 FROM MD, DE & NJ 1-800-233-0202



pennfield feeds

Quality - Service - Value