

# PENNFIELD

## DAIRY "CUSTOMER SERVICE" TEAM



**GLEN FLICKINGER**  
Sales Supervisor



**PETE KNUTSEN**  
Sales Supervisor



**DON SNYDER**  
Sales Supervisor



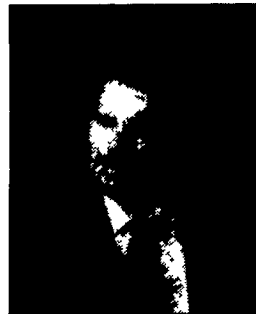
**TRACY SNYDER**



**RICHARD ELLIOTT**



**DICK POOLE**



**RICK SIMCOX**



**LARRY FREY**



**JIM SPAHR**



**NELSON HABECKER**



**MEREDITH SHANKS**



**PAT BAUMANN**



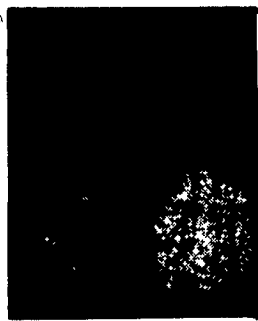
**BOB YODER**



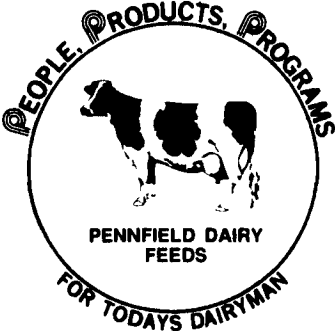
**LARRY BEAT**



**RICH STEHR**



**DICK ROWE**



**Employment Opportunity - Pennfield Dairy Feed Marketing**  
has an employment opening for a DAIRY SERVICE SPECIALIST in our **Delaware & Eastern Shore, Maryland** marketing area. This job involves working with dairymen to develop feeding and management programs. Applicants should have a dairy science degree, an ag business degree, or equivalent experience in the feeding and management of dairy cows. Compensation includes salary, bonus, company car and employee benefits package.

To be considered for this career opportunity please submit your resume to Mr. Norm Williamson, Pennfield Corporation, P.O. Box 4366, 711 Rohrerstown Road, Lancaster, Pa. 17604.

**FEED PRICES FOR WEEK OF FEB. 12 AND SUBJECT TO CHANGE WEEKLY WITH GRAIN MARKET**

Includes 8 ton volume discount and cash discount of 2% due 15th following month. Deduct additional \$3.00 per ton if paid in 10 days.

#50716 Nutri-Base 16% (All Natural) <b>\$163.12</b> Net/Ton	#52220 20% Challenge Flake Flaked Corn & Beans <b>\$204.29</b> Net/Ton	#51326 26% HMC Pellet <b>\$214.71</b> Net/Ton	#50832 32% Dairy Plus Conc. Pellets & Flaked Beans <b>\$249.31</b> Net/Ton	<b>NEW</b> #52236 36% Challenge (Hi-Energy) Beans & Fat Added Pellets <b>\$279.92</b> Net/Ton
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**PENNFIELD CUSTOMER SERVICE DEPT. - OPEN 24 HOURS A DAY**  
**PA 1-800-732-0467 MD, DE & NJ 1-800-233-0202**  
**Quality - Service - Value**