

# FOCUS

Pennsylvania  
Dairy Herd  
Improvement Association

Call 1-800-DHI-TEST for service or information.

## Annual Meeting Program Finalized

(Continued from Page A1)

Board that controls DHIA rules and official testing programs.

The second concurrent session will provide insight about how member promotion and recruiting can be improved at the local level. Sandy Hanks, a well-known DHIA supervisor from Illinois and Sam Chafin, the Virginia DHIA General Manager, will lead delegates through a fun-filled workshop on a topic that does not often come naturally to DHIA members, how to convince someone to join the association.

The dinner banquet that evening will feature an inspirational message from Dr. Kenneth Markley which will follow recognitions of member accomplishments. The banquet Master of Ceremonies will be Dr. Donald E. Evans, Associate Professor and Assistant Dean for Extension at Penn State.

On March 2nd there will be presentations on how National DHIA is responding to the needs of dairy producers and what the Core Parameters are and will do for members. The morning session will also feature small group sessions on ARIS on-line services, the DHIA nutrition system, genetic evaluations using the USDA's Animal Model and new *Staph aureus* testing services provided by the association. Included in the small groups are two discussions to gather members' suggestions on improving communications to members, and what members expect from DHIA supervisors.

Later that morning a panel of experts will discuss adapting the DHIA records system and member management practices to BST. The panel will include a herd health practitioner, an executive from one of the companies devel-

oping BST, a member whose herd has been used to test the effectiveness of the hormone, and extension specialists who are knowledgeable in the use of DHIA records.

After lunch, which concludes the meeting, there will be a tour of the DHIA Service Center (milk testing labs, receiving, data entry, meter calibration lab and administrative offices) and a tour of Breezey Farm, an excellent 180-head Holstein herd operation owned by the Kocher Family of Pennsylvania Furnace, just south of State College.

A program is also scheduled for spouses of delegates who attend the meeting.

All members are encouraged to attend the meeting. To make a reservation, call 800-DHI-TEST (800-344-8378) and ask for Dean or Barbara.

## District Meeting Schedule Announced

STATE COLLEGE, PA — The Pennsylvania DHIA announced January 15 that district association winter meetings will be held on the following dates and locations beginning next month:

**Southwest District** (Counties of Allegheny, Armstrong, Beaver, Bedford, Blair, Cambria, Fayette, Greene, Indiana, Somerset, Washington and Westmoreland): February 6, 1990, 9:30 a.m. - 3 p.m., Inn America, New Stanton, PA.

**Northeast District** (Counties of Bradford, Columbia, Lackawanna, Luzerne, Lycoming, Sullivan, Susquehanna, Tioga, Wayne

and Wyoming): February 6, 1990, 9:30 a.m. - 3 p.m., Moose Club, Tunkhannock, PA.

**Central District** (Counties of Adams, Centre, Clinton, Cumberland, Dauphin, Franklin, Fulton, Huntingdon, Juniata, Mifflin, Montour, Northumberland, Perry, Snyder, Union and York): February 8, 1990, 9:30 a.m. - 3 p.m., Stop 35, Mifflintown, PA.

**Southeast District** (Counties of Berks, Bucks, Chester, Lancaster, Lebanon, Montgomery, Northampton and Schuylkill): February 12, 1990, 9:30 a.m. - 3 p.m., Berks Co. Ag. Center, Leesport, PA.

**Northwest District** (Counties of Butler, Clarion, Clearfield, Crawford, Erie, Jefferson, Lawrence, McKean, Mercer, Potter, Venango, Warren and Elk-Cameron): March 1, 1990, 5 - 5:45 p.m., Days Inn, State College, PA.

District association meetings are held twice a year in the winter and fall. The winter meeting is held to elect district officers and state directors during a short business session, which is followed by presentations and discussions regarding new policies and procedures and advancements in services offered by the association. Members are welcome to attend.

## Relative Feed Values For Multiple Feedstuffs

PRICE INPUT: as of Jan 17, 1990

Shelled Corn Per Bushel ---->	\$2.76
44% Soybean Oilmeal Per Ton>	\$230.00

Relative Feed Value @ DM %

Table 1. Grains

1 EAR CORN .....	88.65 Per Ton	85
2 EAR CORN, high moisture.....	64.91 Per Ton	65
3 EAR CORN, bushel basket.....	1.55 Per Bu.	85
4 CORN, shelled, high-moisture...	79.67 Per Ton	72
5 OATS, spring.....	1.64 Per Bu.	90
6 BARLEY, winter.....	2.67 Per Bu.	89
7 WHEAT, winter.....	3.10 Per Bu.	86
8 RYE, winter.....	3.01 Per Bu.	88
9 SORGHUM, grain .....	2.70 Per Bu.	89
10 SOYBEANS, whole, raw.....	6.42 Per Bu.	90

Table 2. Supplements & Extenders

11 COTTONSEED MEAL.....	10.74 Per Cwt.	93
12 BREWER'S GRAIN, wet.....	38.32 Per Ton	24
13 BREWER'S GRAIN, dried.....	146.08 Per Ton	92
14 DIST. CORN GRAIN, dried.....	162.53 Per Ton	93
15 HOMINY FEED.....	5.63 Per Cwt.	91
16 CORN GLUTEN FEED.....	7.44 Per Cwt.	90
17 WHEAT BRAN.....	5.53 Per Cwt.	89
18 WHEAT MIDS.....	6.16 Per Cwt.	90
19 BEET PULP, dried.....	4.63 Per Cwt.	91

Table 3. Hay

20 LEGUME.....	106.26 Per Ton	87
21 MIXED, mainly legume.....	100.38 Per Ton	87
22 MIXED, mainly grass.....	82.01 Per Ton	88
23 GRASS.....	78.01 Per Ton	89

Table 4. Silages

24 CORN.....	31.53 Per Ton	34
25 LEGUME, haycrop.....	56.57 Per Ton	47
26 MIXED, mainly legume.....	52.06 Per Ton	46
27 MIXED, mainly grass.....	40.99 Per Ton	43
28 GRASS, haycrop.....	35.86 Per Ton	40
29 SMALL GRAIN.....	40.04 Per Ton	37
30 SORGHUM-SUDAN.....	33.44 Per Ton	34

Based on nutrient values in Penn State University Feeds Library.

Program by:

W. K. Waters, Dept. of Ag. Econ. & Rural Soc., Penn State University.

## Average Farm Feed Costs For Handy Reference

To help farmers across the state to have handy reference of commodity input costs in their feeding operations for DHIA record sheets or to develop livestock feed cost data, here's this week's average costs of various ingredients as compiled from regional reports across the state of Pennsylvania. Remember these are averages so you will need to adjust your figures up or down according to your location and the quality of your crop.

- Corn, No. 2y - 2.77
- Wheat, No. 2 - 4.00
- Barley, No. 3 - 2.17
- Oats, No. 2 - 1.76
- Soybeans, No. 1 - 5.57
- New Ear Corn, - 72.82
- Alfalfa Hay - 126.25
- Mixed Hay - 108.50
- Timothy Hay - 103.00

## How Does Your Herd Compare?

STATE COLLEGE (Centre Co.) — This data is pulled from Pennsylvania DHIA's mainframe computer each week. It is a one-week summary representing approximately one-fourth of the herds on test, as they are tested monthly.

These data are valuable from a business management standpoint and can be used for comparing your operations to the averages from almost 1,400 herds across the state.

DHIA Averages for all herds processed between 1/08/90 and 1/15/90

Number of Herds Processed	1,363
Number of Cows Processed	77,212
Number of Cows Per Herd	56.6
Milk Per Cow (Lbs)	16,810
%-Fat	3.70
Fat Per Cow (Lbs)	622
%-Protein	3.19
Protein Per Cow (Lbs)	536
Average Days in Milk Per Cow	315
*Value for CWT Milk(\$)	13.56

*Value for CWT Grain(\$)	8.26
*Value for CWT Hay(\$)	4.19
*Value for CWT Silage(\$)	1.49
*Value for Pasture Per Day(\$)	.31
*Value for Milk Per Cow Per Year(\$)	2,280
*Feed Consumed Per Cow Per Year(Lbs)	
A: Grain	6,700
B: Hay	2,802
C: Silage	14,440
D: Day Pasture	66
*Feed Cost Per Cow Per Year(\$)	
A: Grain	554
B: Hay	117
C: Silage	216
D: Pasture	21
*Total Feed Cost Per Cow Per Year(\$)	908
*Income Over Feed Costs Per Year(\$)	1,371
*Grain to Milk Ratio	1:2.5
*Feed Cost Per CWT Milk(\$)	5.41
Avg Level For 836 SCC Herds	333,340
*Member generated figures	

## U.S. Congressmen Discuss 1990 Farm Bill

SYRACUSE, N.Y. — U.S. Congressman Charles Stenholm, chairman of the House Sub-Committee on Dairy, Livestock and Poultry, attributed the fall of communism in Eastern Europe, in part, to the inability of Communist governments to feed their people.

Stenholm, a Texas Democrat, spoke at a breakfast sponsored by

Dairyalea Cooperative prior to the committee's hearing on Jan. 10.

Three members of the sub-committee were present at the breakfast. In addition to Stenholm were congressmen James T. Walsh, of Syracuse, N.Y., and Steve Gunderson, of Wisconsin. Also present, as a guest of the committee, was Utica Congressman Sher-

wood Boehlert.

Walsh said that this was the first time in many years that the House Agriculture Committee held a hearing in central New York. Several agricultural leaders, including Dairyalea's President Clyde E. Rutherford, presented oral and written statements regarding current and future farm

policy in the 1990 Farm Bill.

Rutherford, former chairman of the National Commission on Dairy Policy, said that the improved situation of American dairy farmers must be maintained, not eroded by the Farm Bill.

"Farmers will no longer accept assessments, nor mandated price cuts based on a doubtful

concept of what really is a dairy surplus," Rutherford said. "We recognize the need for a supply management program... at least on a standby basis... but such a program must be equitably based so that no region or state is unfairly disadvantaged."