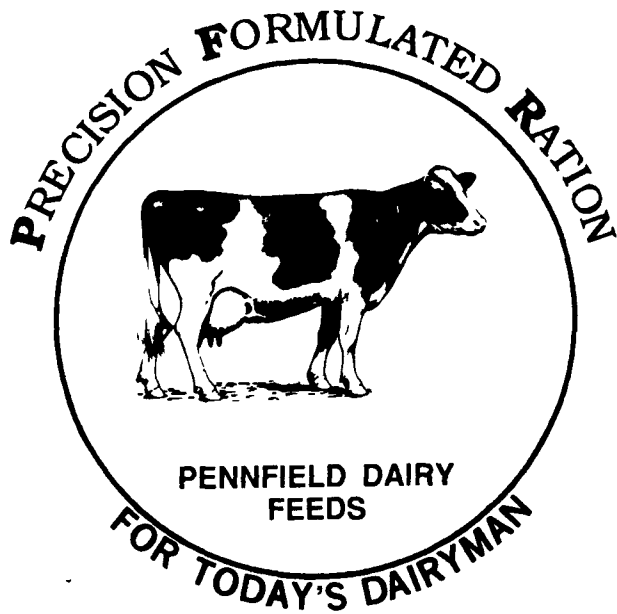


# COWS NOT MILKING RIGHT? NEED TO MAKE A FEED CHANGE? IT'S EASY WITH A PENNFIELD "PFR"

**Over 400 Pennfield Dairy Customers Are Now Using "PFR's" (Precision Formulated Rations) To Custom Formulate Dairy Rations To Meet Their Individual Feeding Needs. Pennfield "PFR" Program Allows You To Simply And Easily —**



**YOUR PFR IS PUT TOGETHER TO MEET YOUR COW'S NEEDS**

- ✓ **Adjust Protein %**
- ✓ **Add By-Pass Protein**
- ✓ **Add Flaked Soybeans**
- ✓ **Add Beet Pulp**
- ✓ **Add Crimped Oats**
- ✓ **Add Crimped Barley**
- ✓ **Add Flaked Corn**
- ✓ **Add Animal Fat**
- ✓ **Add Buffers**
- ✓ **Add Calcium**
- ✓ **Add Phosphorus**
- ✓ **Add Molasses**

Call Pennfield Today!! PFR's can be custom formulated and delivered to your farm within 48 hours - and at no added cost to you.

## ★ ★ ★ PENNFIELD'S 2-FEED PROGRAM ★ ★ ★

### COMPLETE FEEDS

<p><b><u>Performance</u></b> #52218 Flake Challenge 18% (Flaked Beans &amp; Corn) <b>\$206.39</b> Net/Ton</p>	<p><b><u>Economy</u></b> #50716 Nutri-Base 16% (All Natural) <b>\$166.34</b> Net/Ton</p>
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### CONCENTRATES

<p><b><u>Performance</u></b> #50832 32% Dairy Plus Conc. Pellets &amp; Flaked Beans <b>\$263.54</b> Net/Ton</p>	<p><b><u>Economy</u></b> #51232 Meal Nutri-Base 32% (All Natural) <b>\$228.15</b> Net/Ton</p>
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**FEED PRICES FOR WEEK OF JAN. 1 AND SUBJECT TO CHANGE WEEKLY WITH GRAIN MARKET**  
Includes 8 ton volume discount and cash discount of 2½ % due 15th following month. Deduct additional \$3.00 per ton if paid in 10 days.

**PENNFIELD CUSTOMER SERVICE DEPT. - OPEN 24 HOURS A DAY**  
**PA 1-800-732-0467 MD, DE & NJ 1-800-233-0202**  
**Quality - Service - Value**