

PENNFIELD

DAIRY "CUSTOMER SERVICE" TEAM

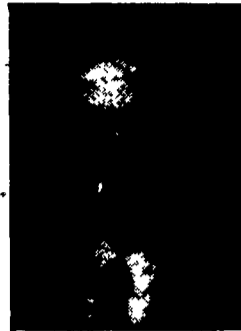


**PETE
KNUTSEN**
Sales
Supervisor

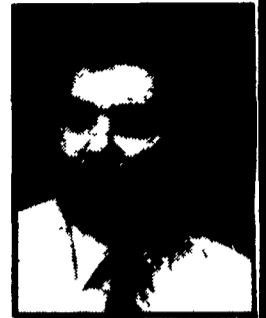


**DON
SNYDER**
Sales
Supervisor

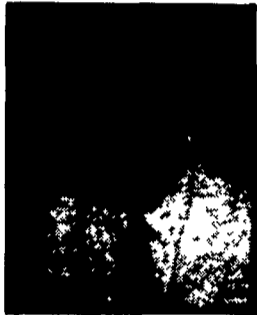
**GLEN
FLICKINGER**
Sales
Supervisor



**DAVE
SHEAFFER**
Sales
Supervisor



PAT BAUMANN



DICK ROWE



LARRY BEAT



DENNIS MYERS

Employment Opportunity - Pennfield dairy feed marketing has an employment opening for a DAIRY SERVICE SPECIALIST in our **Southeastern Pennsylvania** marketing area. This job involves working with dairymen to develop feeding and management programs. Applicants should have a dairy science degree, an ag business degree, or equivalent experience in the feeding and management of dairy cows. Compensation includes salary, bonus, company car and employee benefits package.

To be considered for this career opportunity please submit your resume to Mr. Norm Williamson, Pennfield Corporation, P.O. Box 4366, 711 Rohrerstown Road, Lancaster, Pa. 17604.



BOB YODER



DICK POOLE



NELSON HABECKER



RICK STEHR



JIM SPAHR

FEED PRICES FOR WEEK OF AUGUST 21 AND SUBJECT TO CHANGE WEEKLY WITH GRAIN MARKET

Includes 8 ton volume discount and cash discount of 2 1/2 % due 15th following month. Deduct additional \$3.00 per ton if paid in 10 days.

#52516
16% Textured
Base Ration
\$178.51 Net/Ton

#52216
16% Challenge Flake
Flaked Corn & Beans
\$197.91 Net/Ton

#57116
16% U.D.P. Flake
High By-Pass Protein
\$207.84 Net/Ton

#50832
32% Dairy Plus Conc.
Pellets & Flaked Beans
\$273.09 Net/Ton

#57724
24% Top Producer HMC
Flaked Beans-Beet Pulp
\$253.58 Net/Ton

FROM PA 1-800-732-0467 FROM MD, DE & NJ 1-800-233-0202



pennfield feeds

Quality — Service — Value